

Authority for
Consumers & Markets



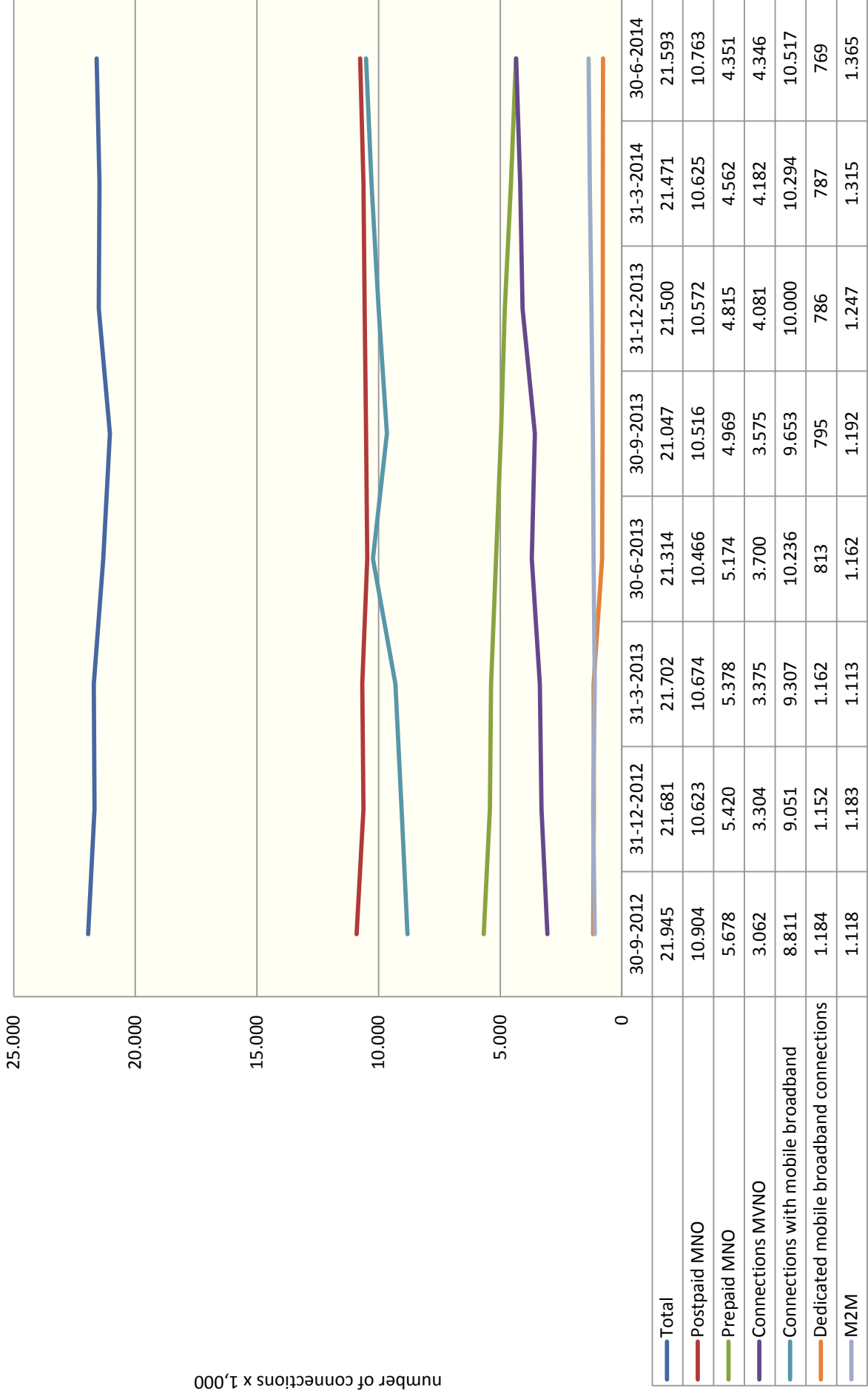
ACM Public version

Telecommonitor Second quarter 2014

The Netherlands Authority for Consumers and Markets (ACM) publishes each quarter the figures concerning the telecom sector. The Telecommonitor offers an overview of the market trends in electronic communication, based on the figures provided by the most significant market players.

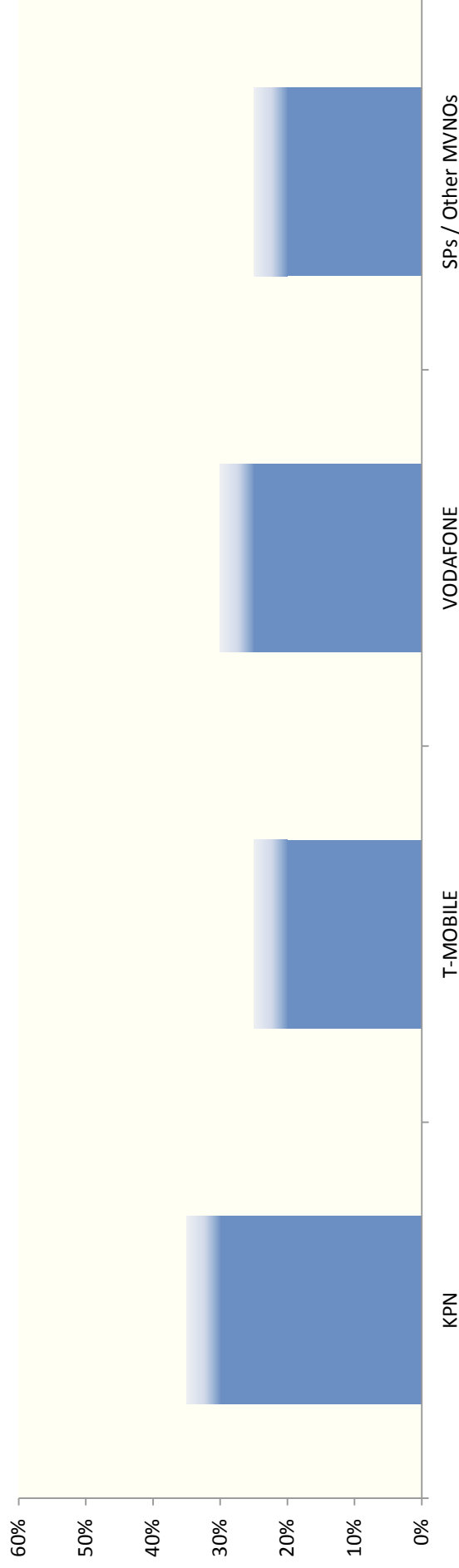
The Market Monitor is largely based on data that ACM collects through its Telecommonitor. For the Telecommonitor, the largest market participants provide data on their activities on a regular basis. ACM verifies these data. In addition, ACM uses studies and media reports. This is how ACM keeps an eye on trends in various markets. The figures form an important basis for ACM's market analyses that are published every three years.

Mobile: Number of retail mobile connections



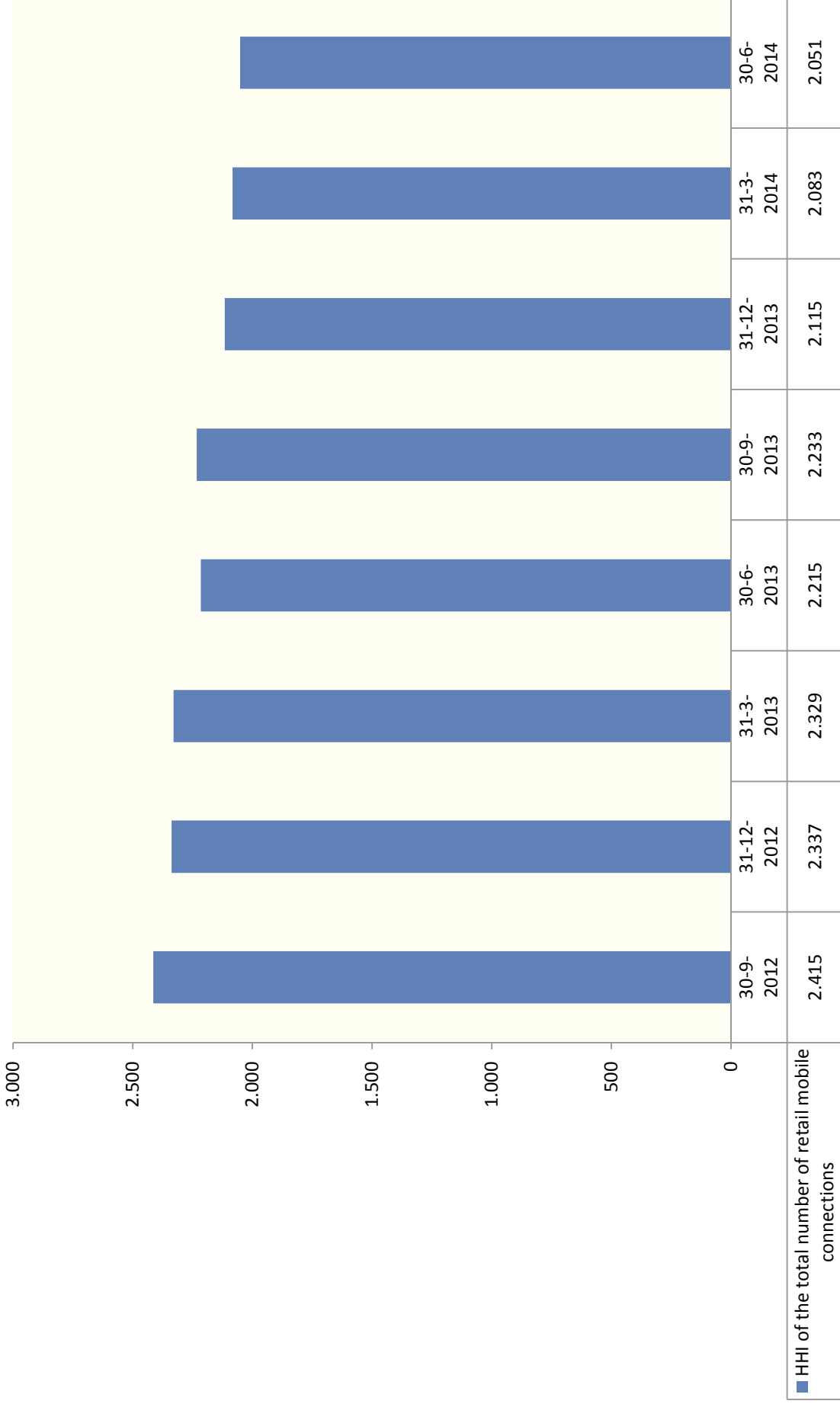
number of connections x 1,000

Mobile: Retail market shares based on connections (2014Q2)

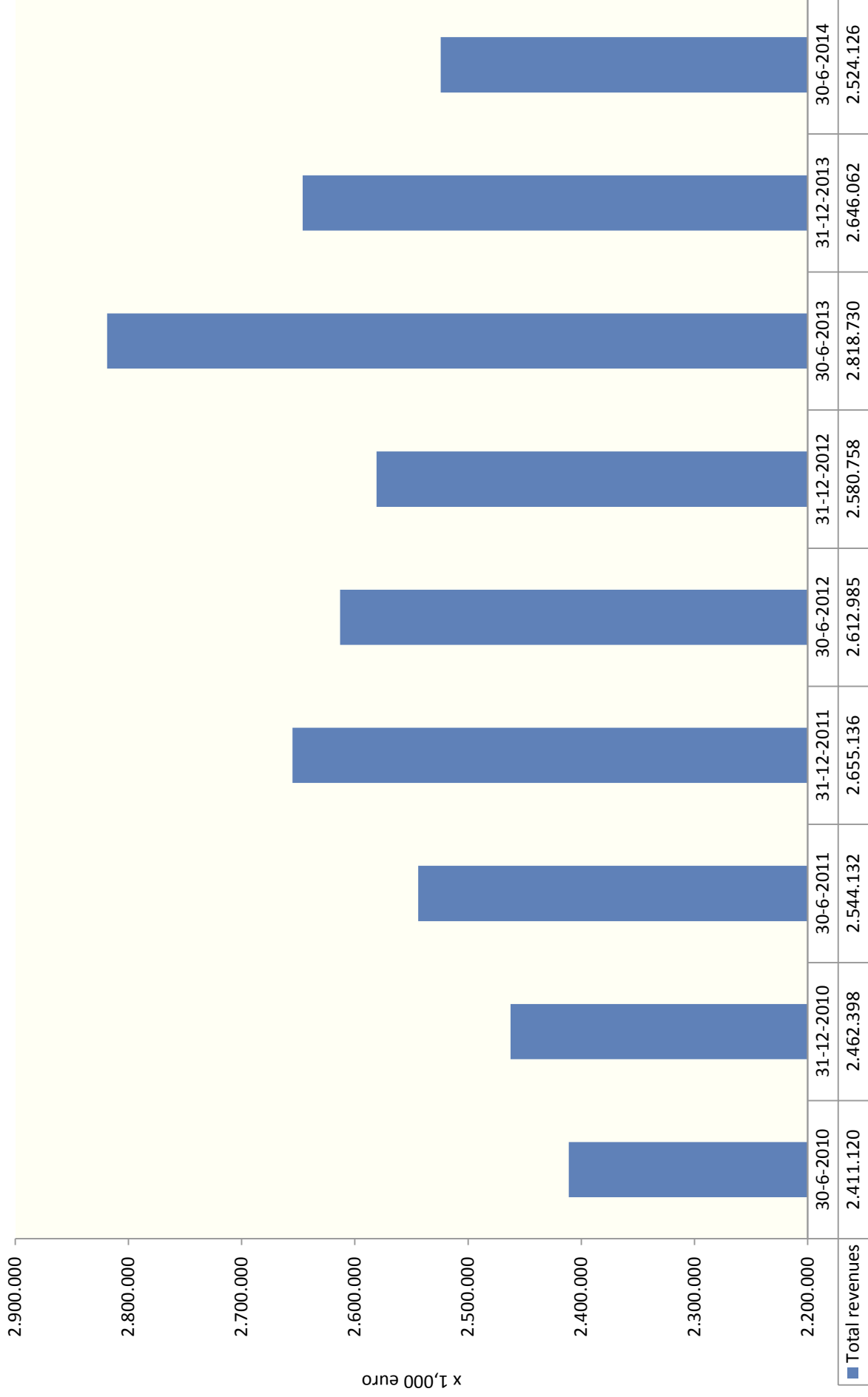


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
KPN	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]
T-MOBILE	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
SPs / Other MVNOS	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[20-25%]	[20-25%]	[20-25%]

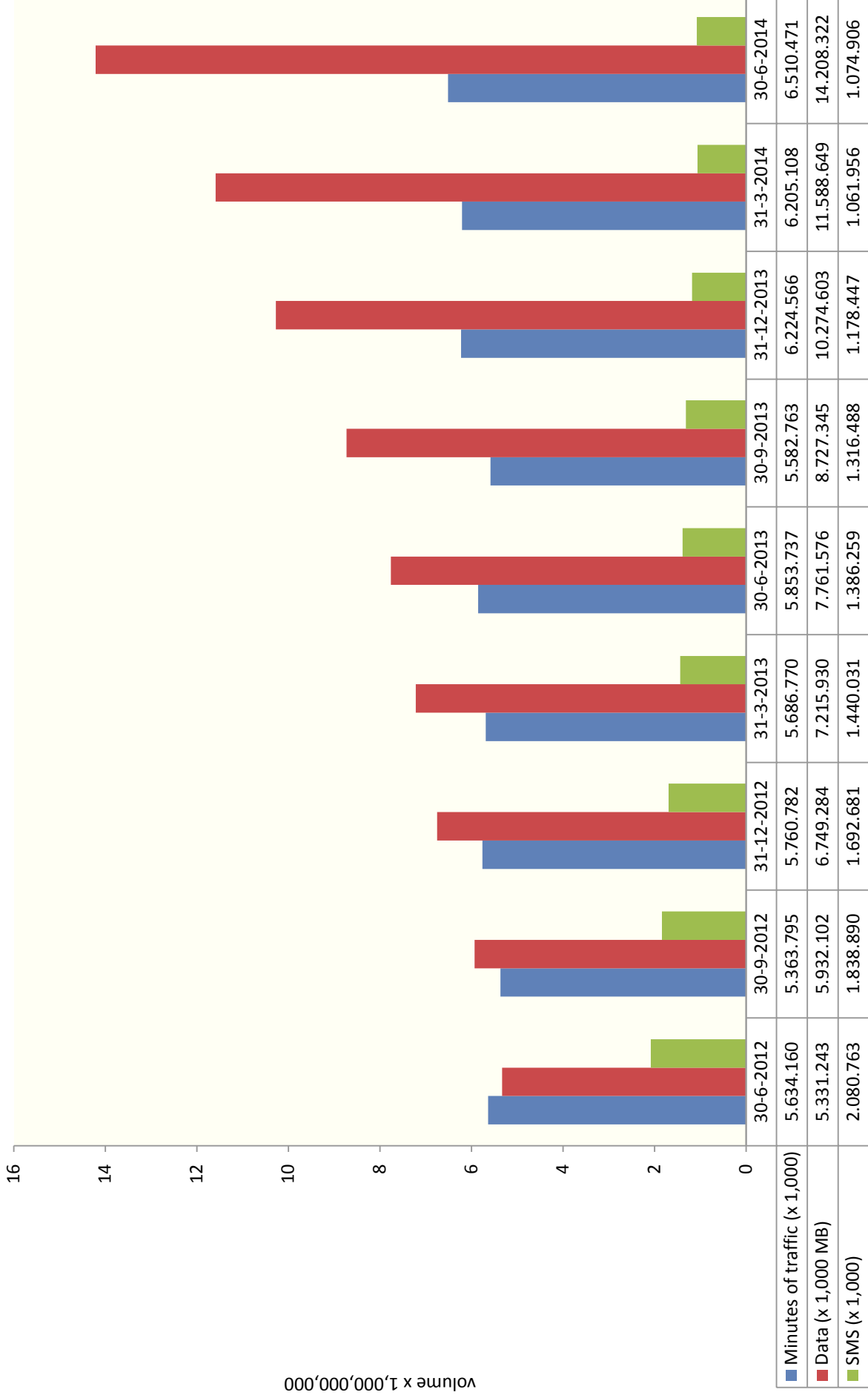
Mobile: Herfindahl-Hirschman Index of retail mobile connections



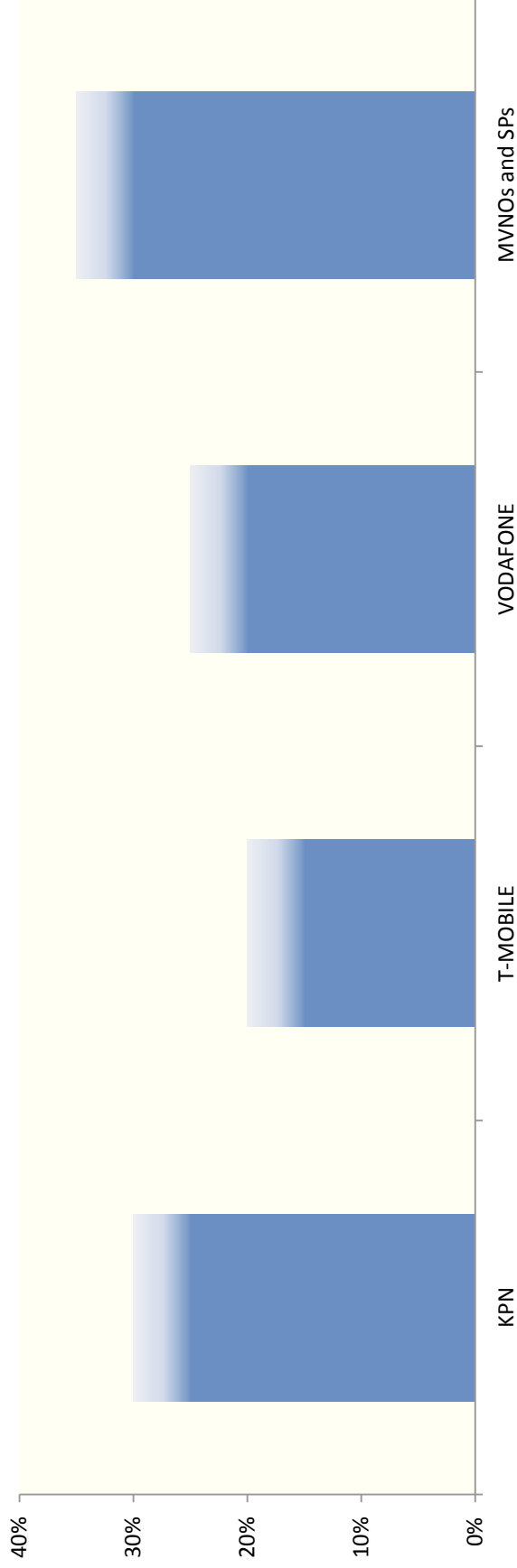
Mobile: Retail revenues per half year



Mobile: Volume retail minutes of traffic, data and sms (MNOs and MVNOs)

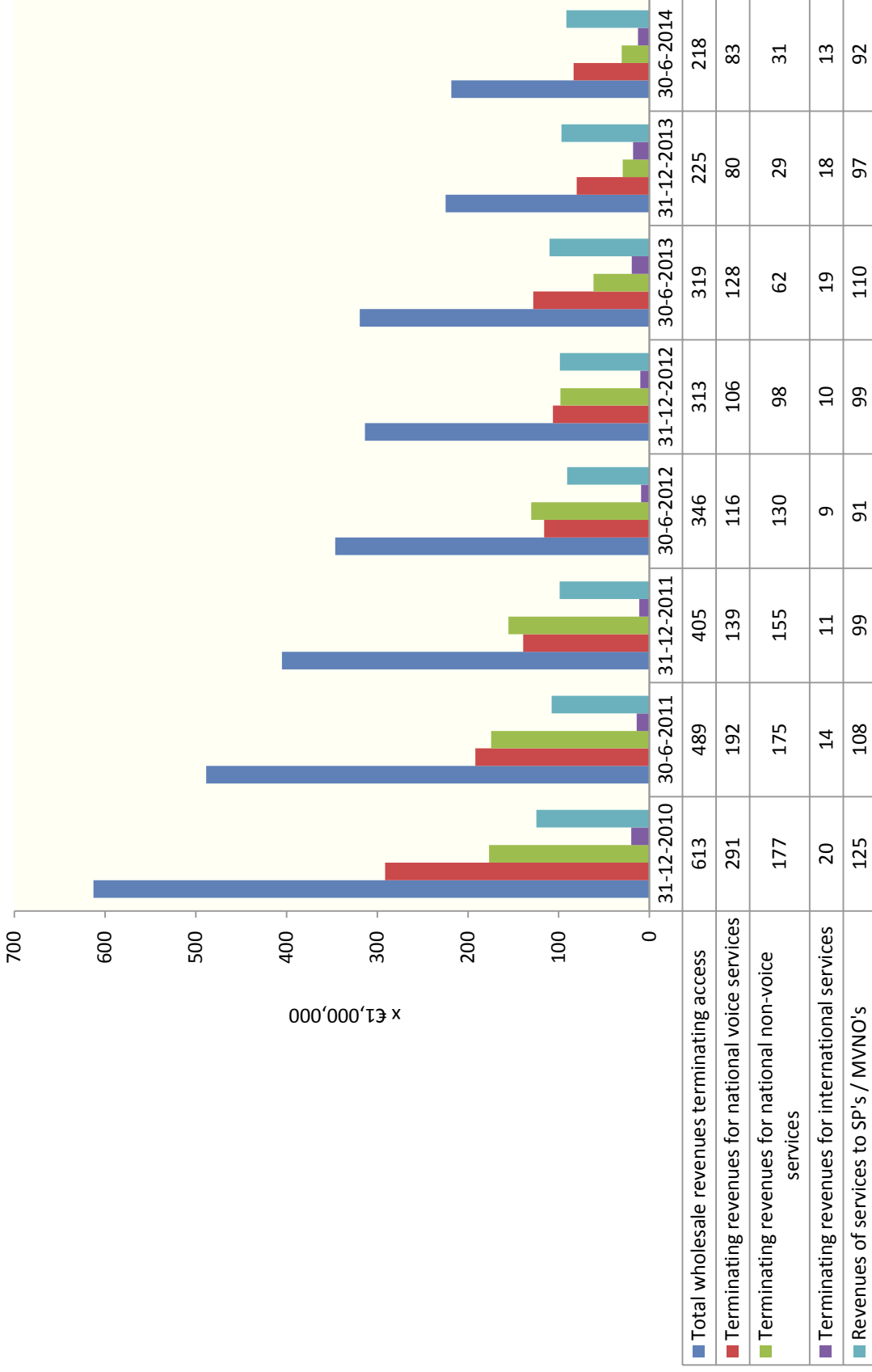


Mobile: Market shares based on total retail traffic volumes (2014Q2)



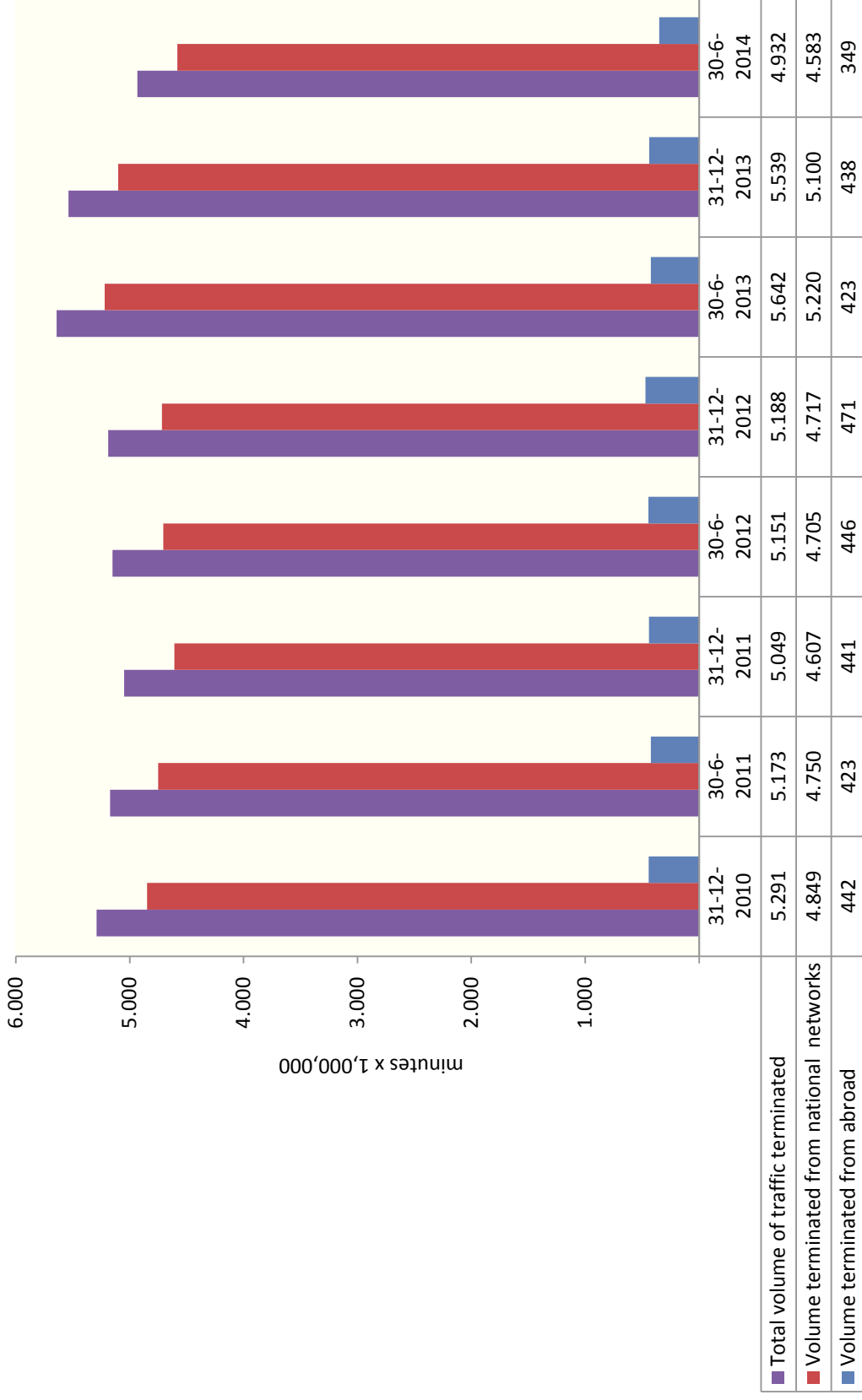
	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
KPN	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[25-30%]	[25-30%]	[25-30%]
T-MOBILE	[20-25%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]
VODAFONE	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[20-25%]
MVNOS and SPS	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]	[25-30%]	[30-35%]

Mobile: Wholesale revenues terminating access



Based on questions 1_C_6_1 through 1_C_6_3 of the Telecommonitor.

Mobile: Wholesale terminating access volume minutes (excl. on-net)

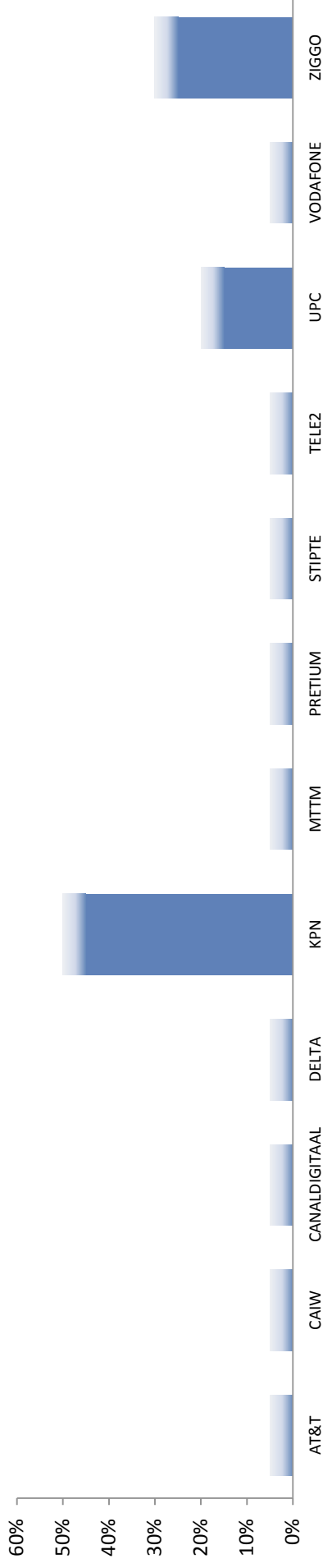


Based on questions 1_C_8_1 through 1_C_8_3 of the Telecommonitor.

Fixed telephony: Number of retail singular connections



Fixed telephony: Market shares retail singular connections (2014Q2)

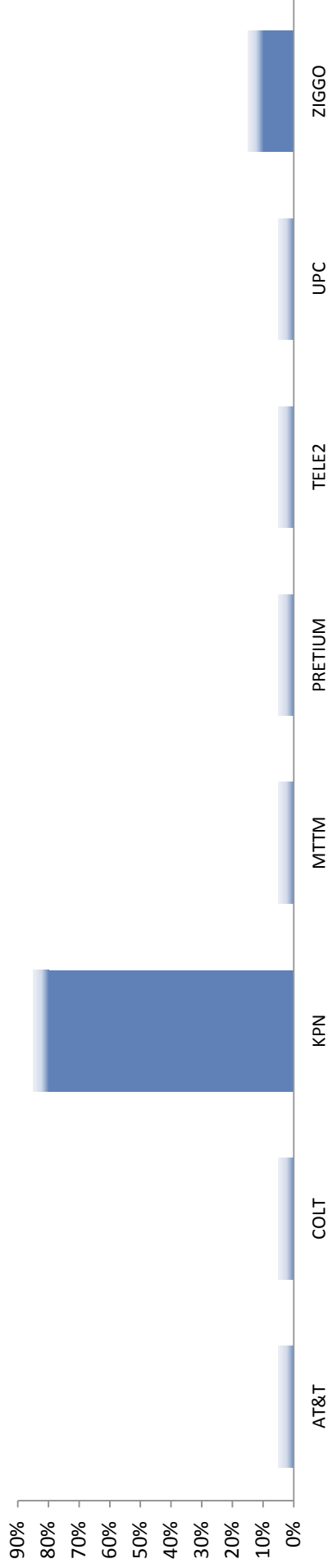


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CANALDIGITAAL	-	-	-	-	-	-	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-	-
KPN	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]
MTTM	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
STIPTE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]
T-MOBILE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
UPC	[10-15%]	[10-15%]	[10-15%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]
VODAFONE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]

Fixed telephony: Number of retail dual connections



Fixed telephony: Market shares retail dual connections (2014Q2)



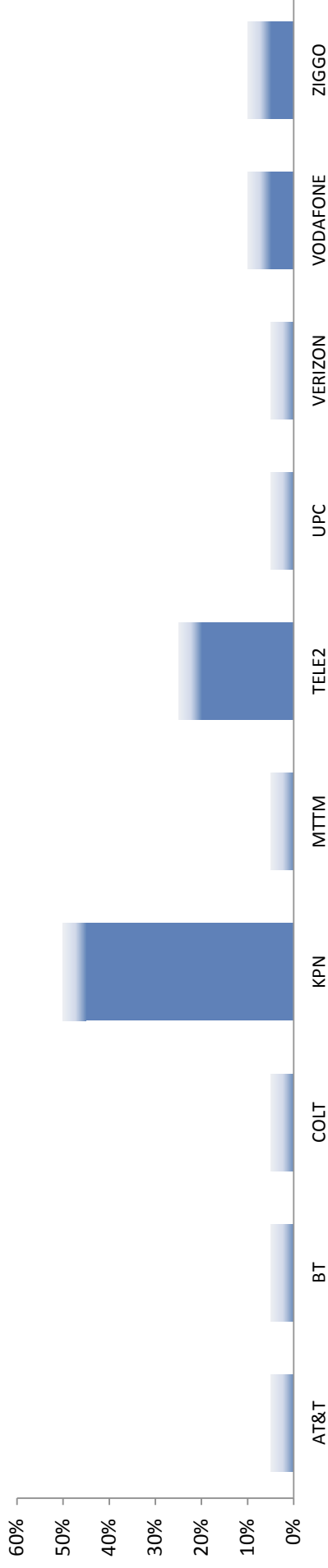
	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-	-
KPN	[85-90%]	[85-90%]	[85-90%]	[85-90%]	[85-90%]	[80-85%]	[80-85%]	[80-85%]
MTTM	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[0-5%]	[0-5%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]	[10-15%]

Fixed telephony: Number of retail multiple connections



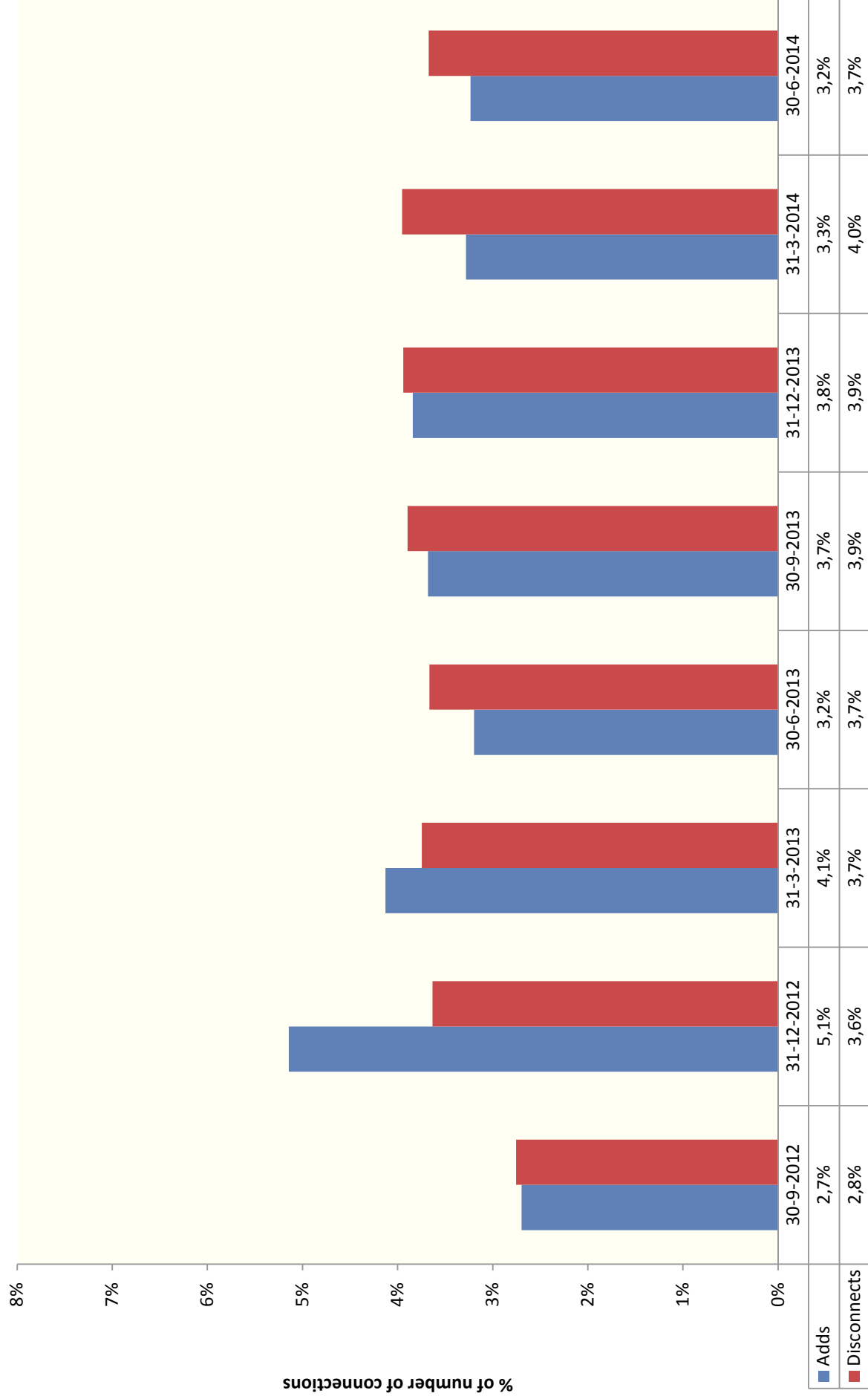
Based on questions 2_A2_4_1, 2_A2_5_1, 2_A2_6_1 and 2_A2_9_1 of the Telecommonitor.

Fixed telephony: Market shares retail multiple connections (2014Q2)

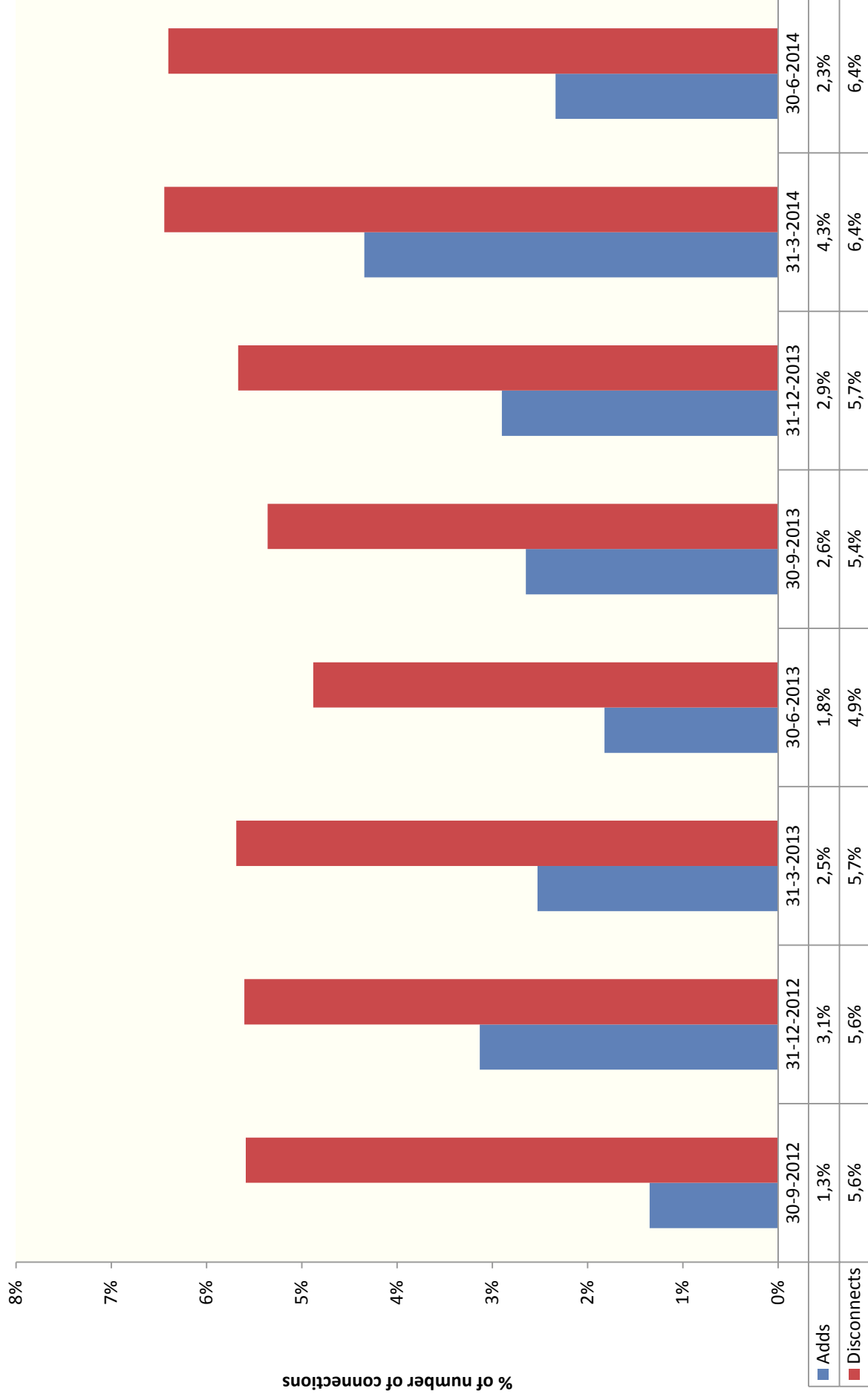


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-	-
KPN	[55-60%]	[50-55%]	[50-55%]	[50-55%]	[50-55%]	[50-55%]	[50-55%]	[45-50%]
MTTM	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
TELE2	[15-20%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
UPC	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]
VERIZON	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VODAFONE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[5-10%]	[5-10%]
ZIGGO	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]

Fixed telephony: Churn based on number of retail singular connections

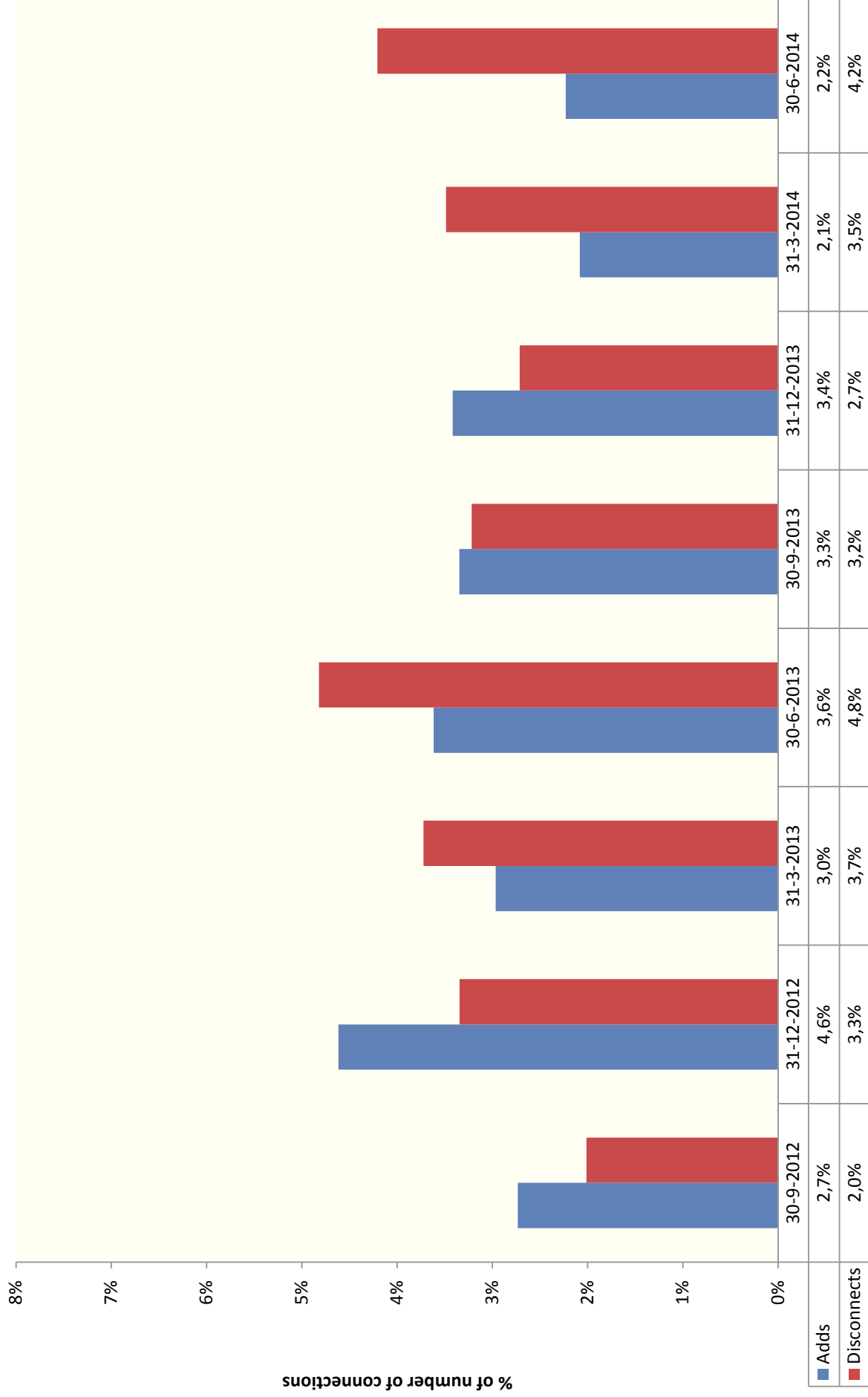


Fixed telephony: Churn based on number of retail dual connections



Based on questions 2_A2_2,3,8_1 and 2_A4_2,3,8_1-2 of the Telecommonitor.

Fixed telephony: Churn based on number of retail multiple connections

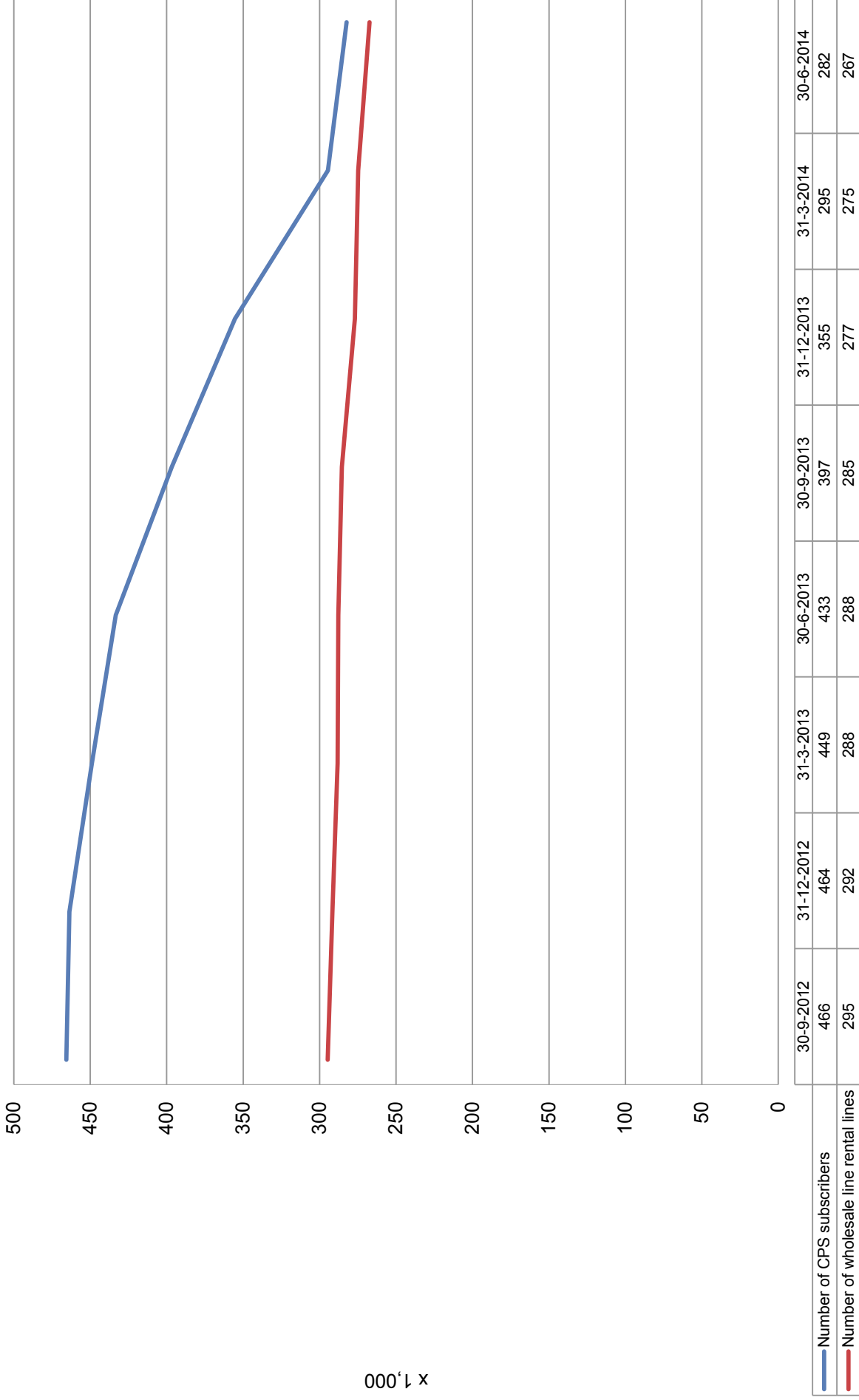


Based on questions 2_A2_4,5,6,9_1 and 2_A4_4,5,6,9_1-2 of the Telecommonitor.

Fixed telephony: Herfindahl-Hirschman Index of retail lines

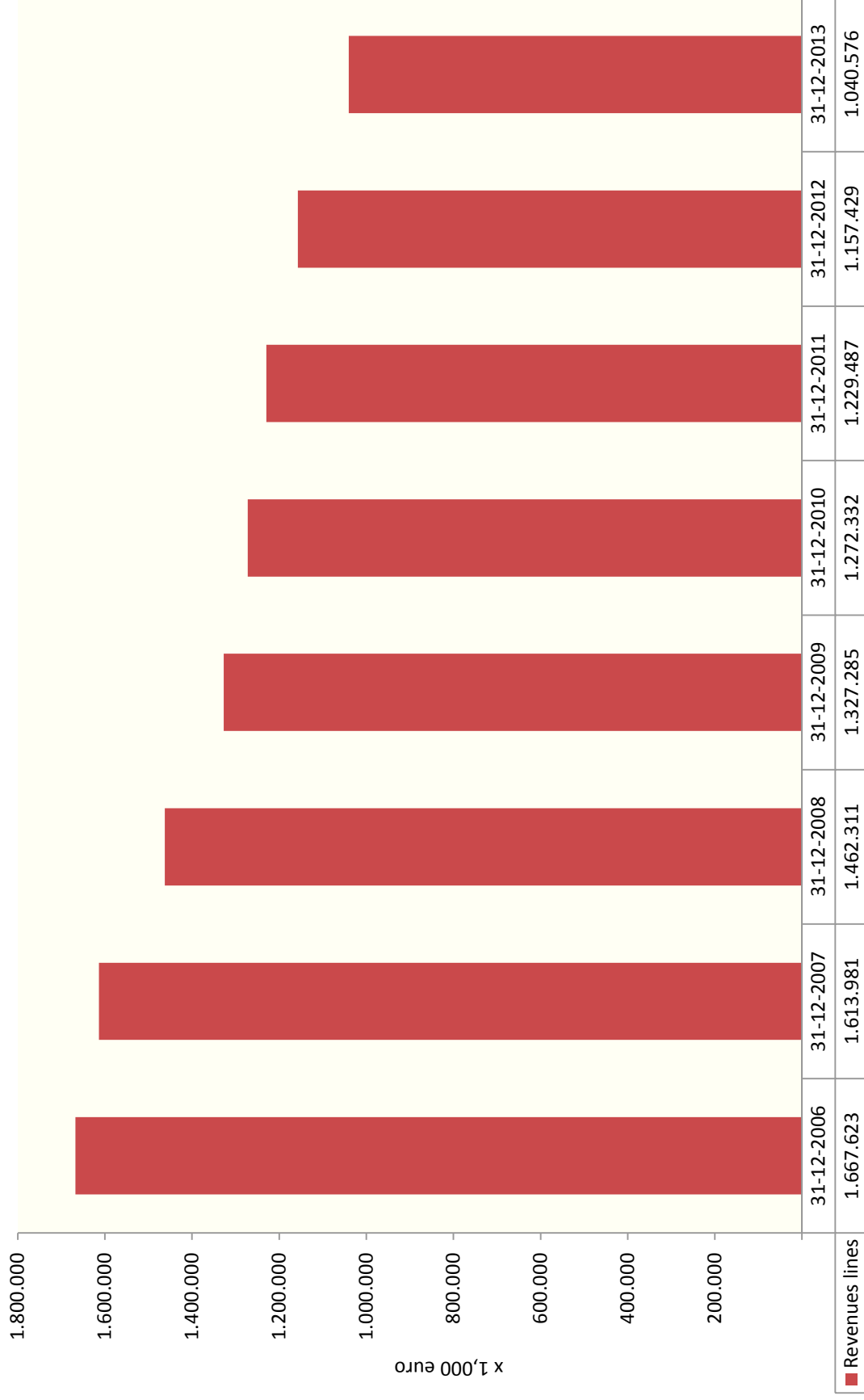


Fixed telephony: Number of WLR lines and CPS subscribers

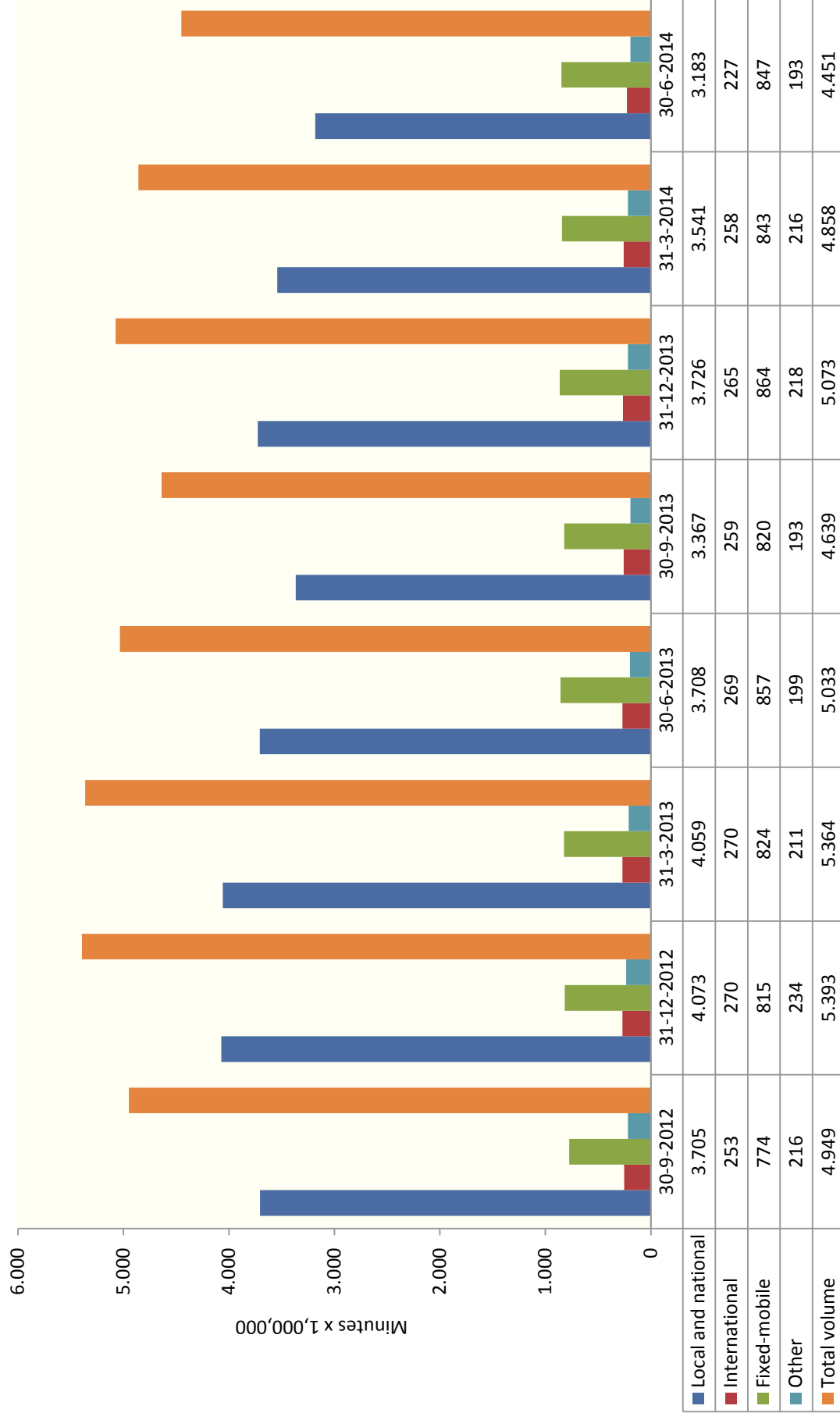


Based on questions 2_B_9_1, 2_E_14_1 and en 2_E_15_1 till 2_E_15_6 of the Telemonitor.

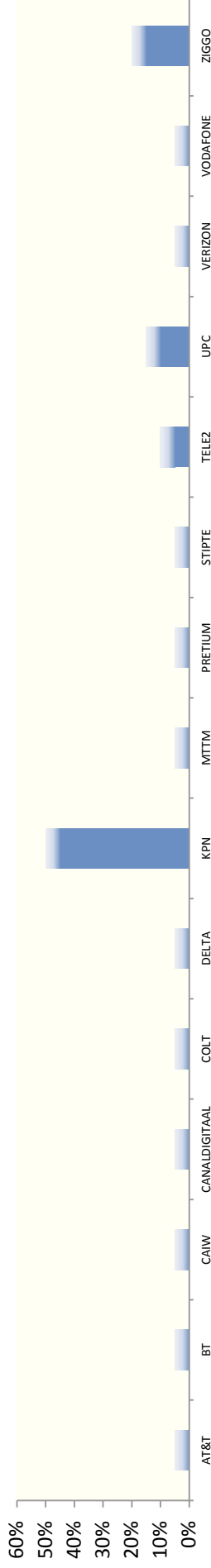
Fixed telephony: Annual retail revenues PSTN + VoB lines



Fixed telephony: Total retail traffic in minutes

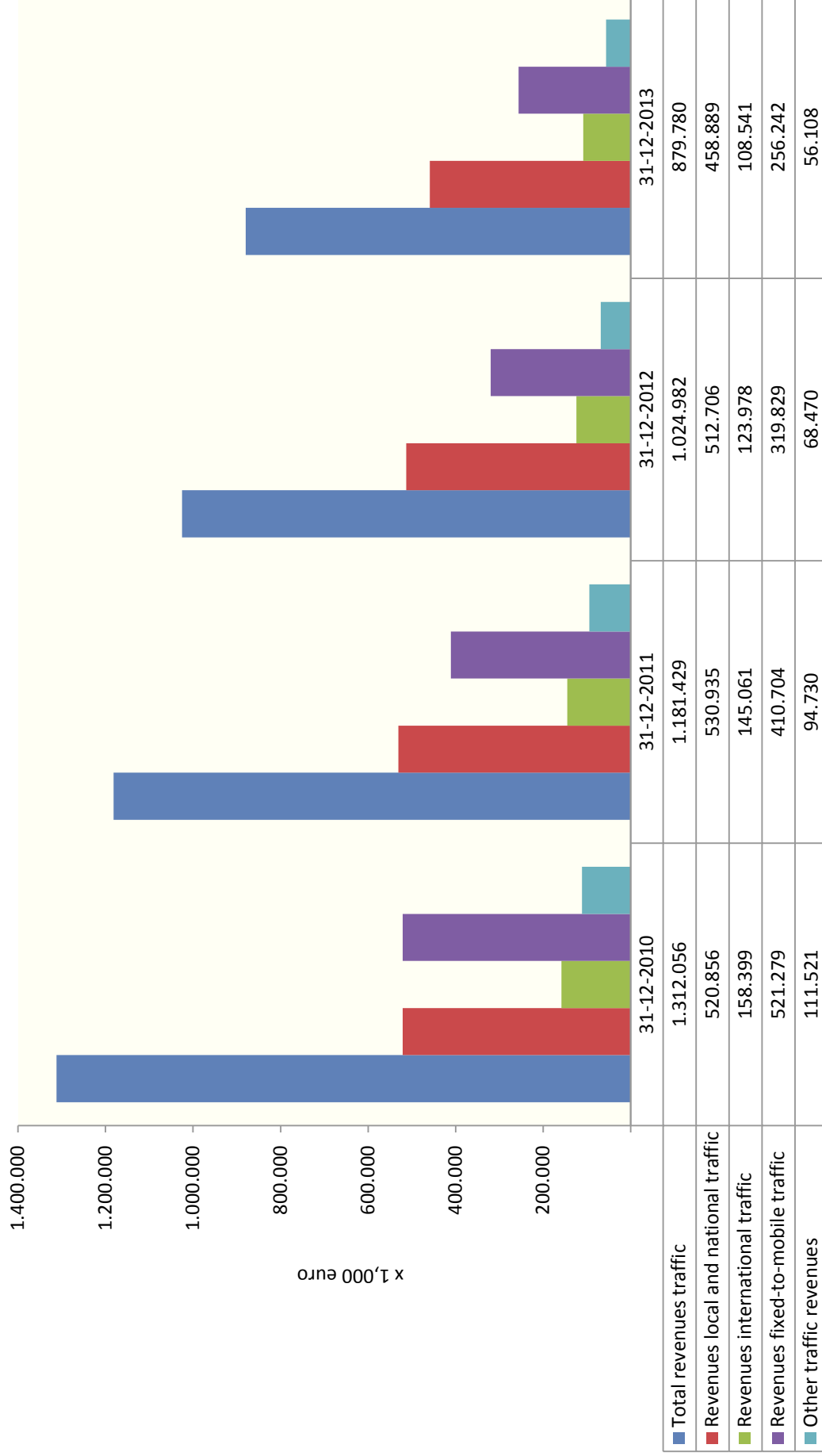


Fixed telephony: Market shares based on retail traffic (2014Q2)



	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CANALDIGITAAL	-	-	-	-	-	-	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ESPRIT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-	-	-
KPN	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]
MTTM	-	-	-	-	-	[0-5%]	[0-5%]	[0-5%]
PRETIUM	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
STIPTE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[10-15%]	[10-15%]	[5-10%]	[10-15%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
T-MOBILE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
UPC	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VODAFONE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]	[15-20%]

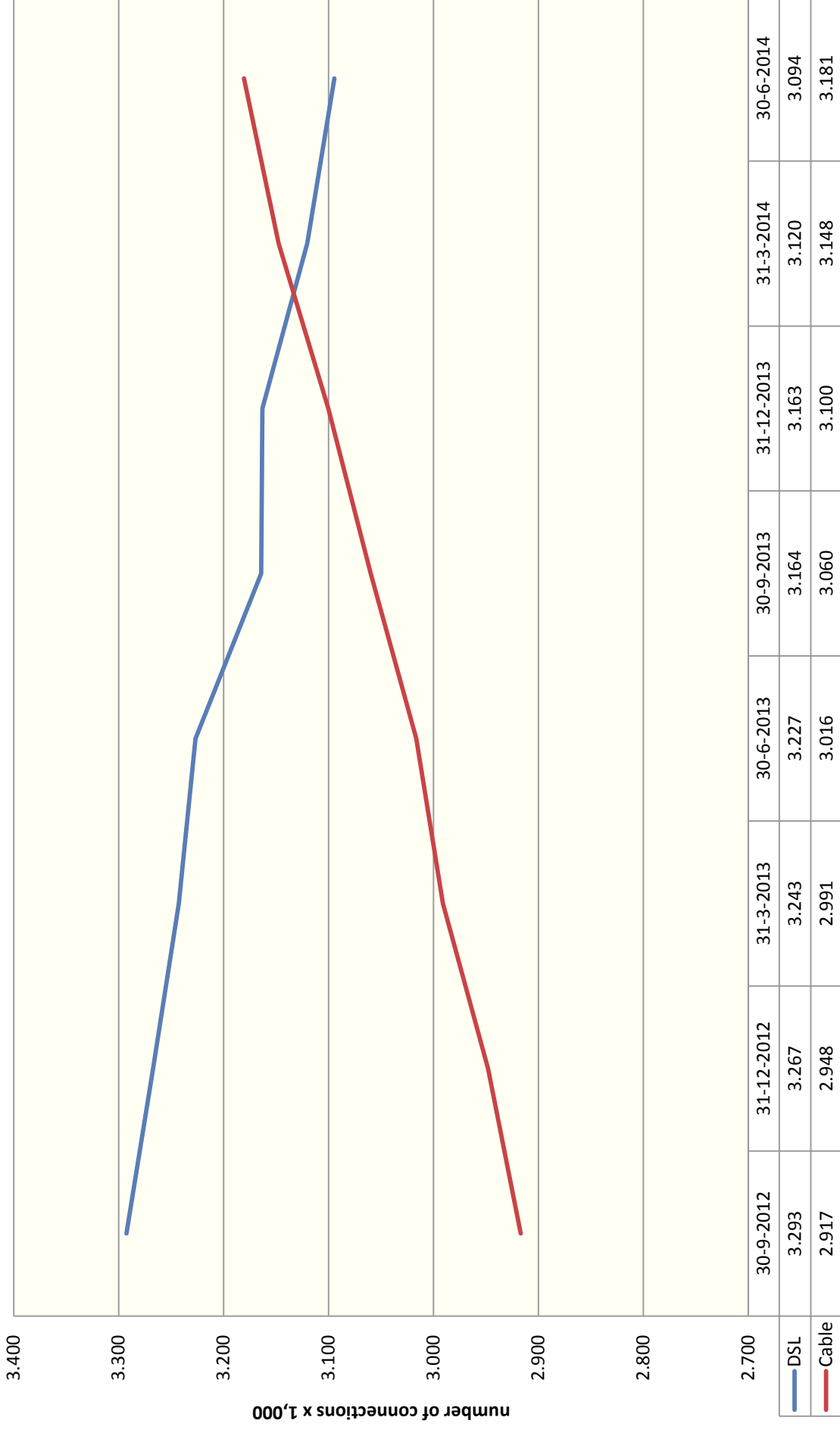
Fixed telephony: Annual revenues retail traffic



Broadband: unbundled MDF connections per type

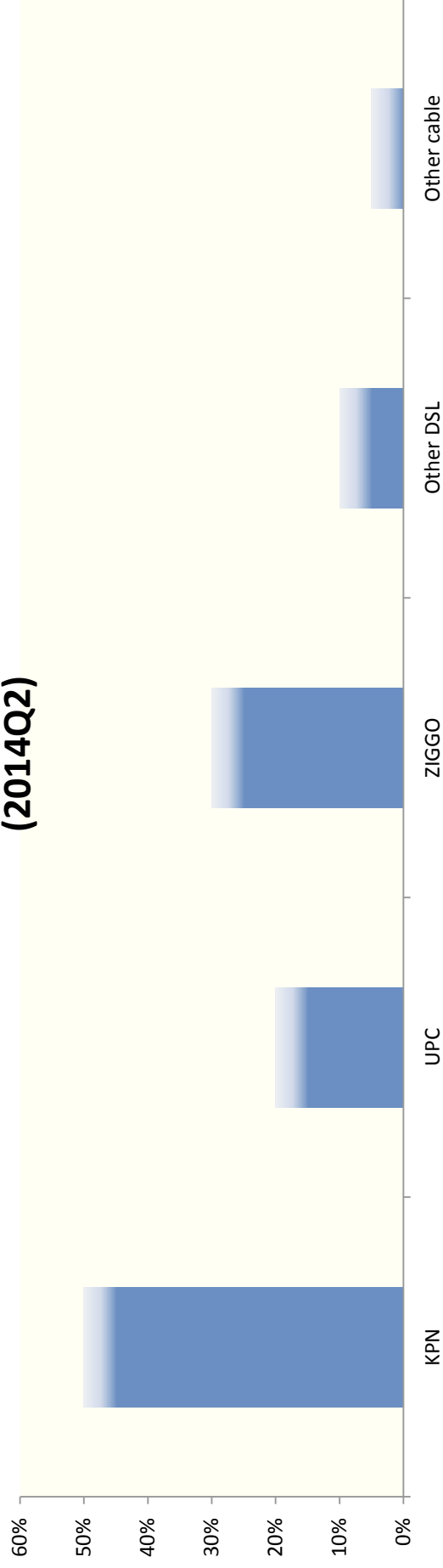


Broadband: WBT low quality connections per type of infrastructure - including self supply



Based on questions 3_A3_5_1-2-3-4-5 and 3_A3_6_1-2-3-4 of the Telecommonitor.

Broadband: market share WBT low quality per party - including self supply (2014Q2)

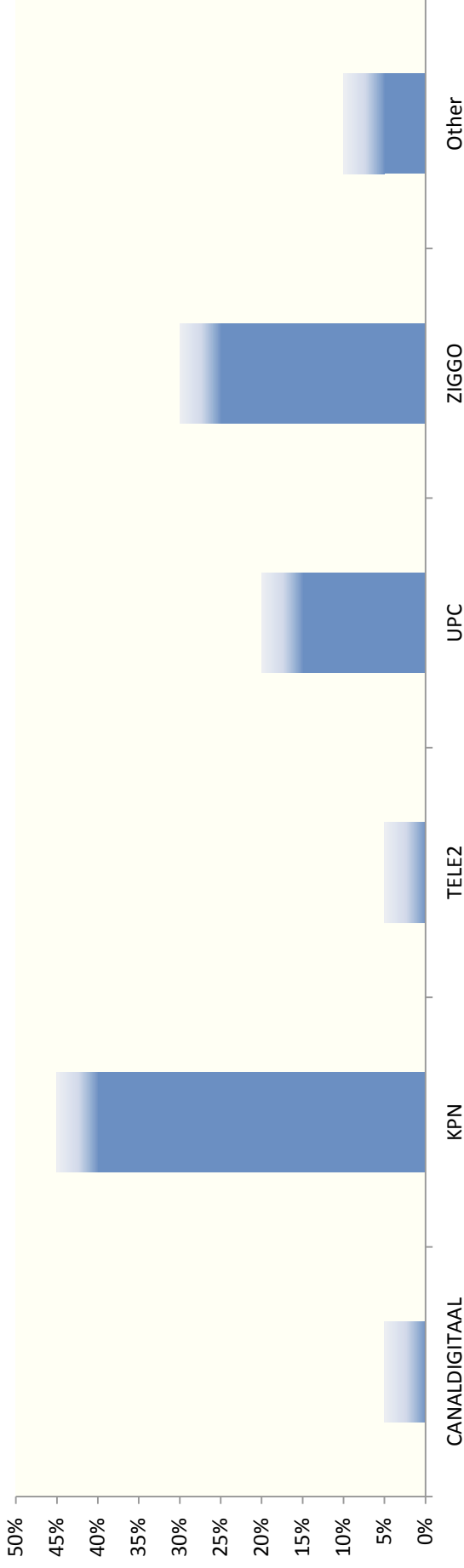


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
KPN	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]	[45 - 50%]
UPC	[15 - 20%]	[15 - 20%]	[15 - 20%]	[15 - 20%]	[15 - 20%]	[15 - 20%]	[15 - 20%]	[15 - 20%]
ZIGGO	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]	[25 - 30%]
Other DSL	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]	[5 - 10%]
Other cable	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]	[0 - 5%]

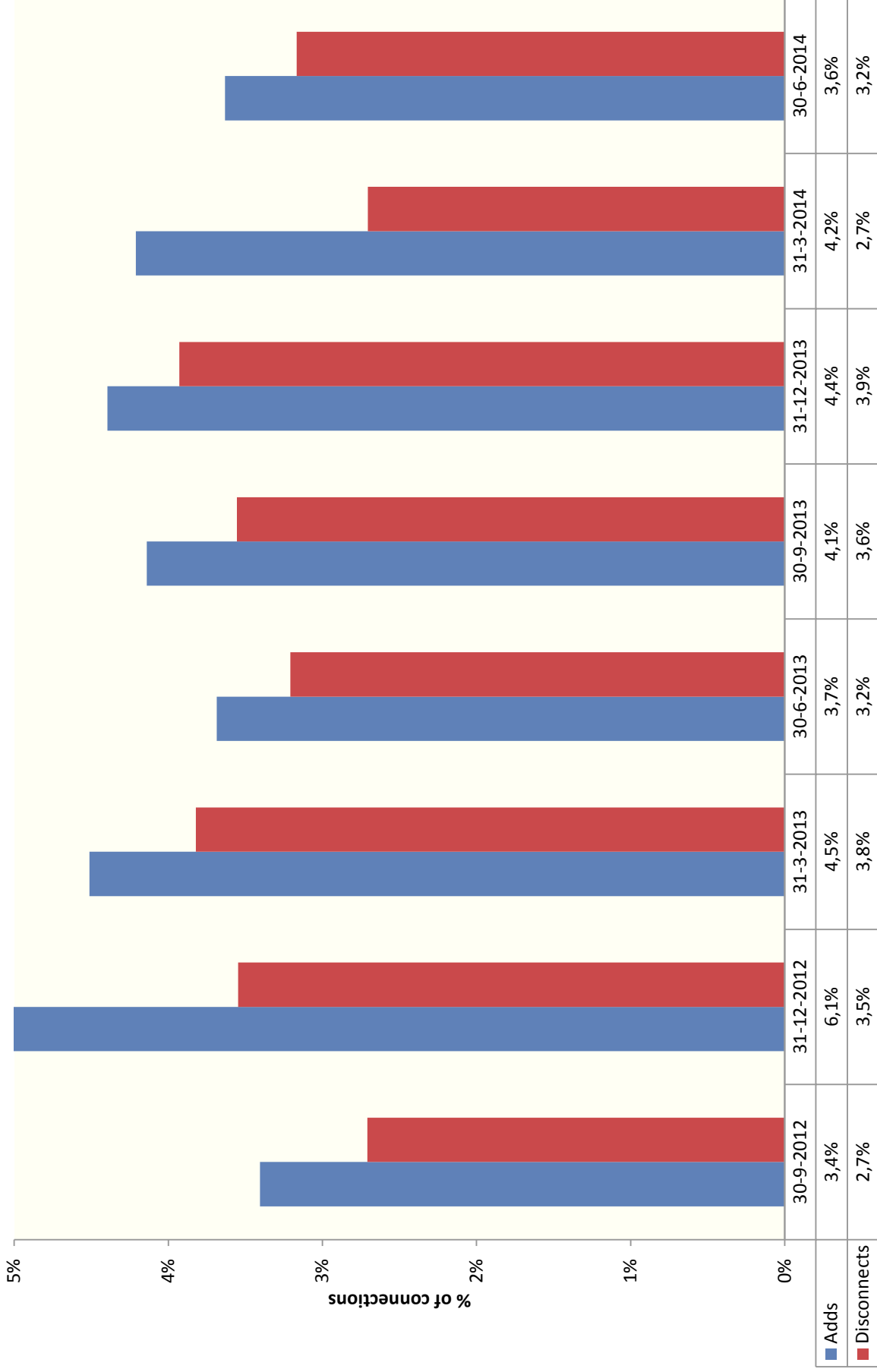
Broadband: retail connections per type



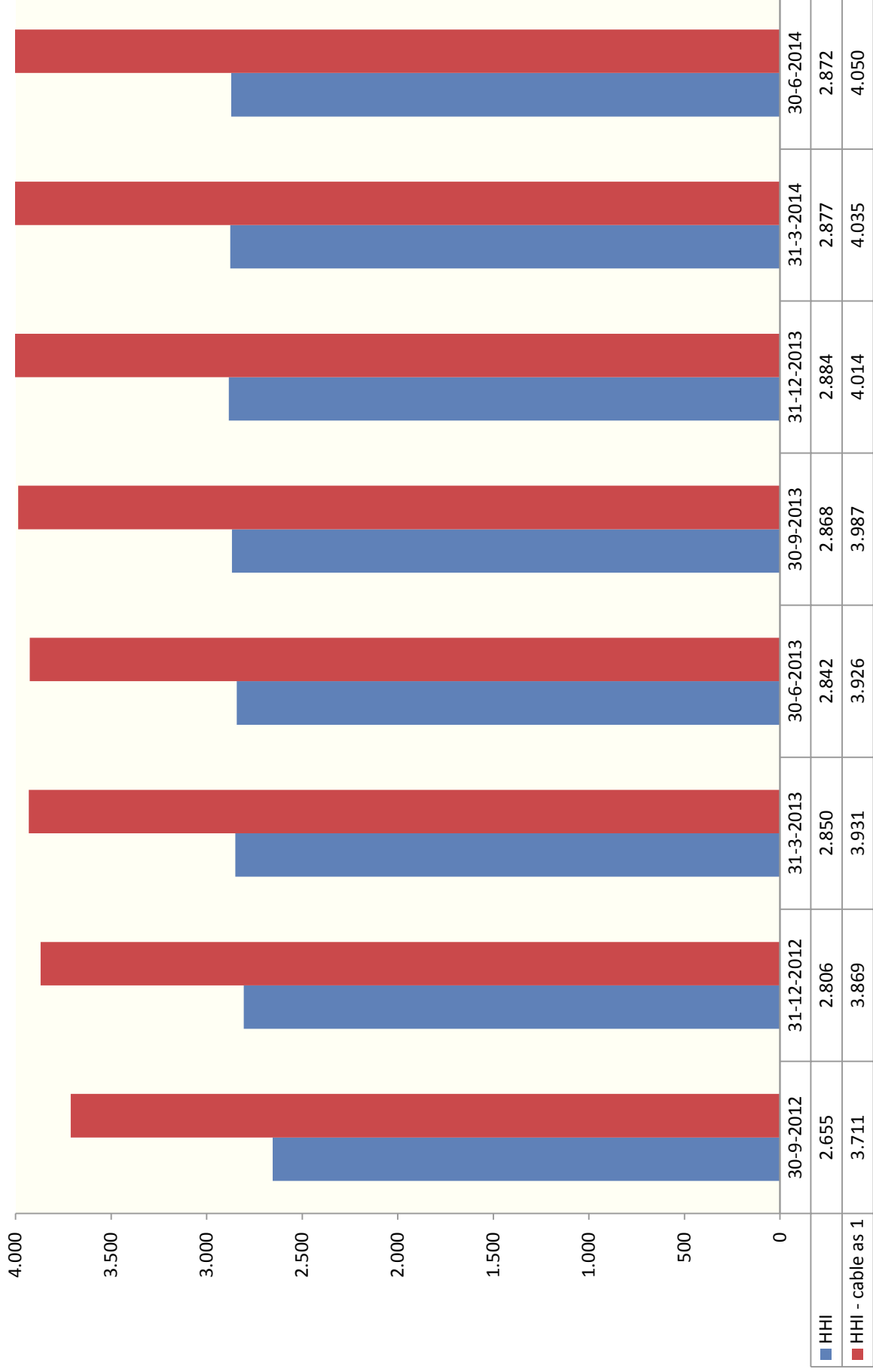
Broadband: market share retail per party (2014Q2)



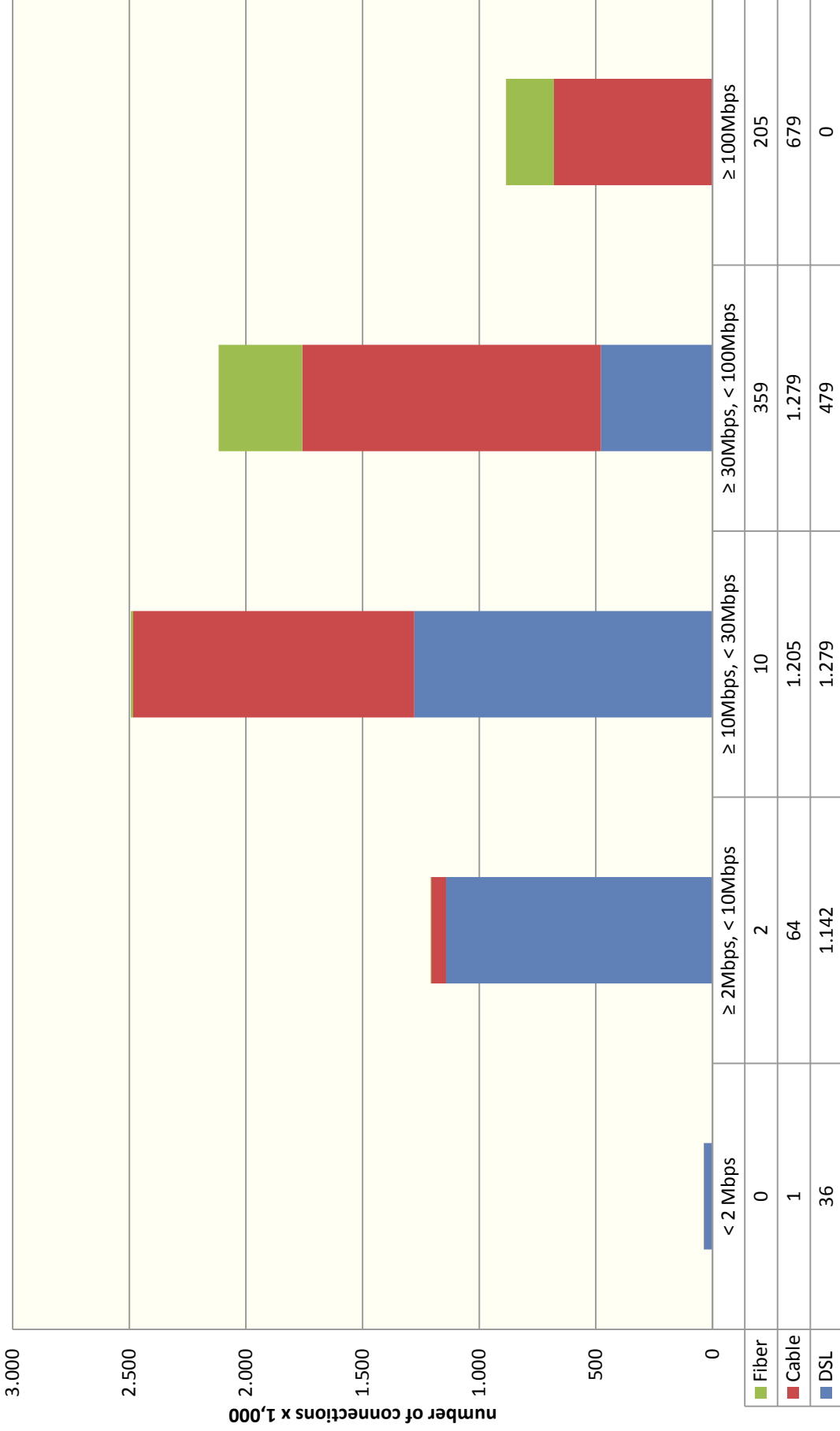
Broadband: Churn based on retail connections



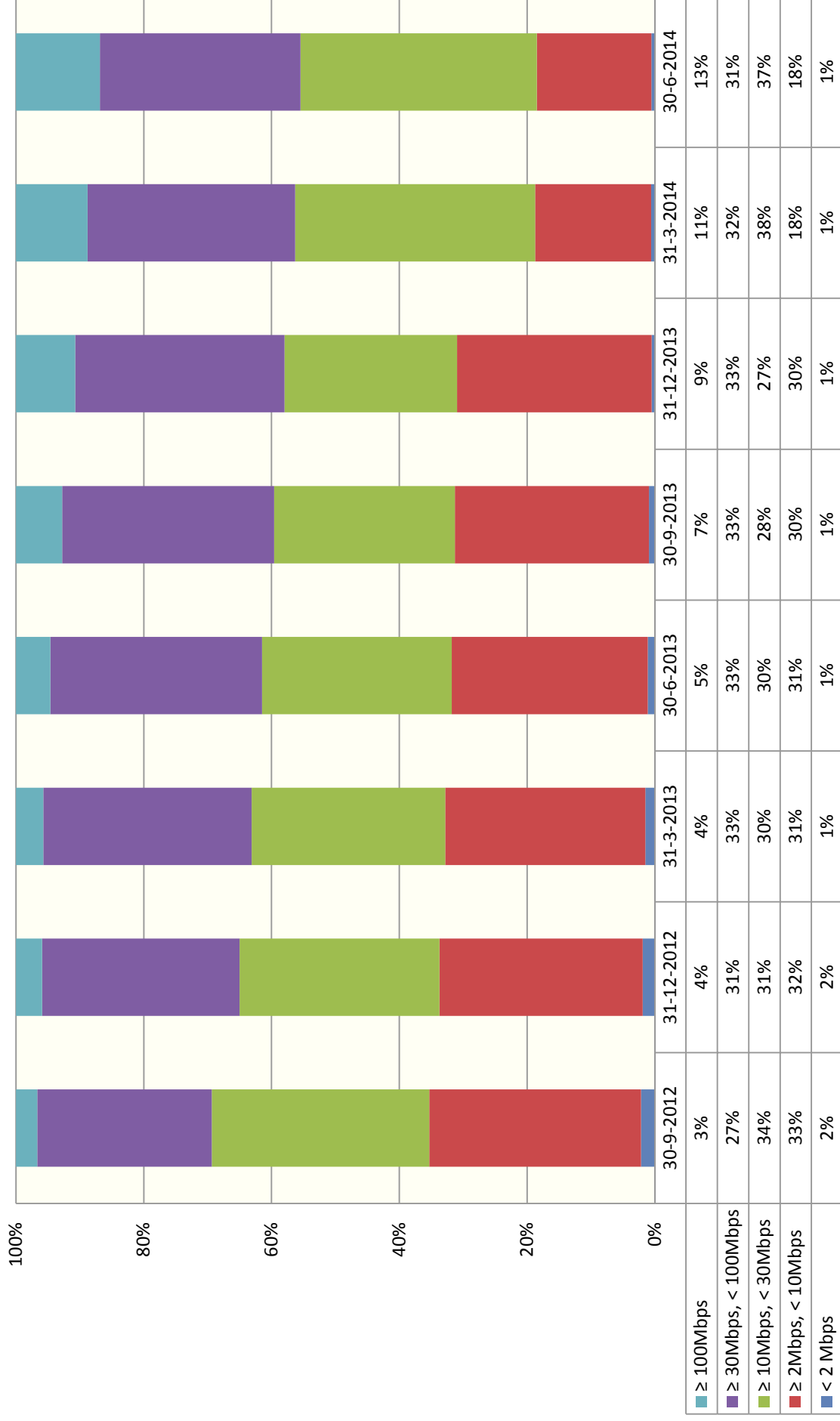
Broadband: HHI based on retail connections broadband



Broadband: retail connections by speed and infrastructure (2014Q2) (Excluding wholesale supplies)



Broadband: retail connections by speed (Excluding wholesale supplies)



Broadband: homes connected (FttH)



Broadband and leased lines: Retail business active fiber connections



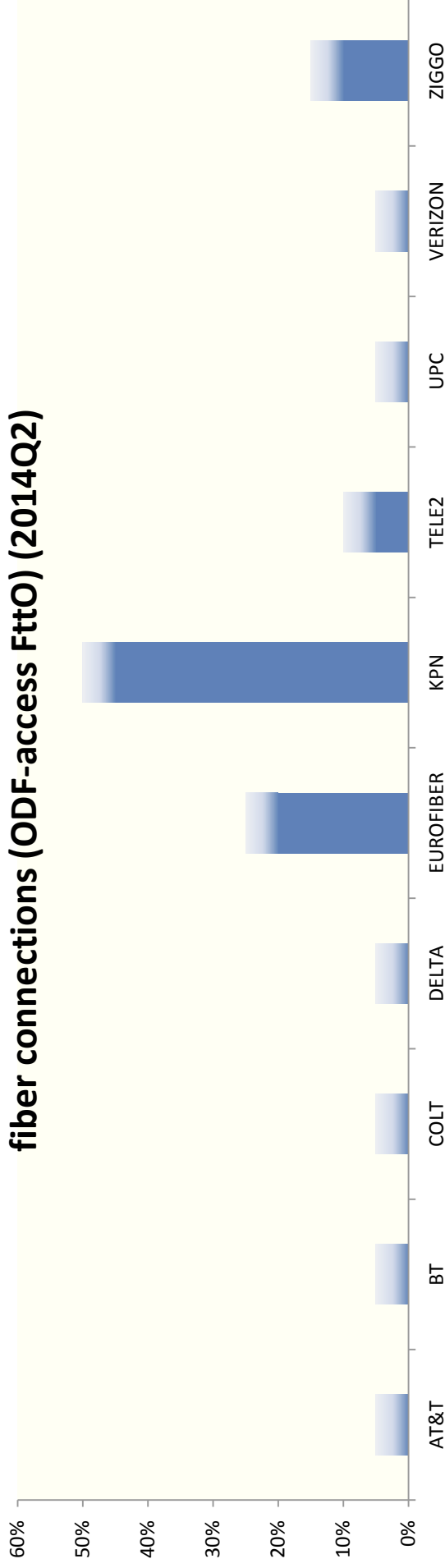
Based on figures from AT T, BBNED, BT, COLT, DELTA, EASYNET, EUROFIBER, KPN, TELE2, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicator 4_A_1_1 of the SMM.

Broadband and leased lines: Wholesale business fiber lines (ODF-access FttO)



Based on figures from AT T, BBNED, BT, COLT, DELTA, EASYNET, EUROFIBER, KPN, TELE2, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 4_A_1_1-2, 4_E_8_1-3, 4_B_2_9 and 4_F_9_10 of the SMM.

Broadband and leased lines: Market shares based on wholesale business fiber connections (ODF-access FttO) (2014Q2)



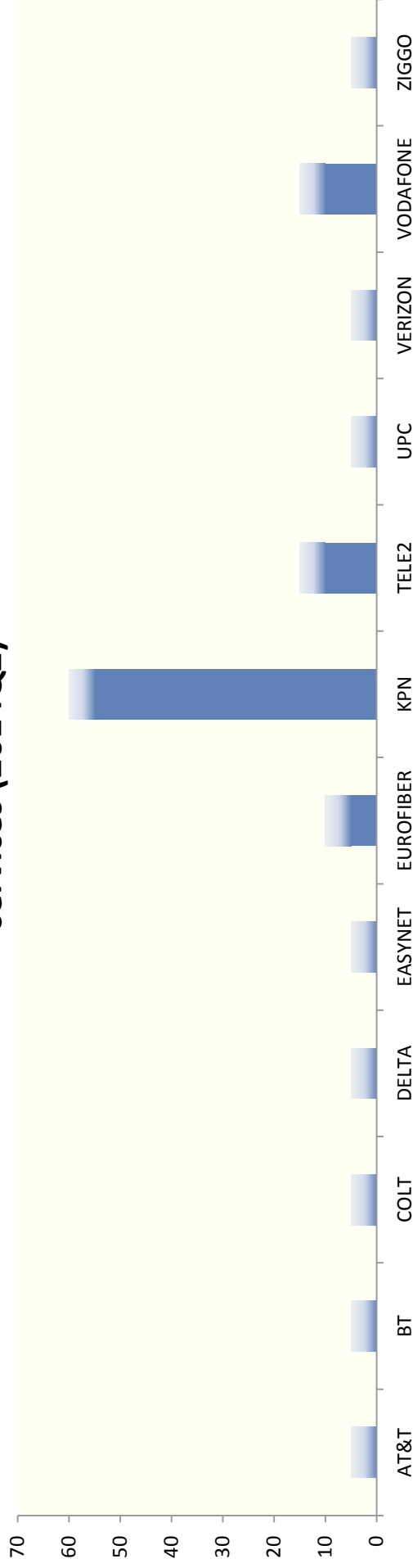
	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	-	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BT	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
EUROFIBER	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
KPN	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]	[45-50%]
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[5-10%]	[5-10%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[5-10%]

Broadband and leased lines: retail business network services



Based on figures from AT T, BBNED, BT, COLT, DELTA, EASYNET, EUROFIBER, KPN, TELE2, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 4_B_2_1-2-3-4-6-7-8-9 and 4_C_4_1-2 of the SMM.

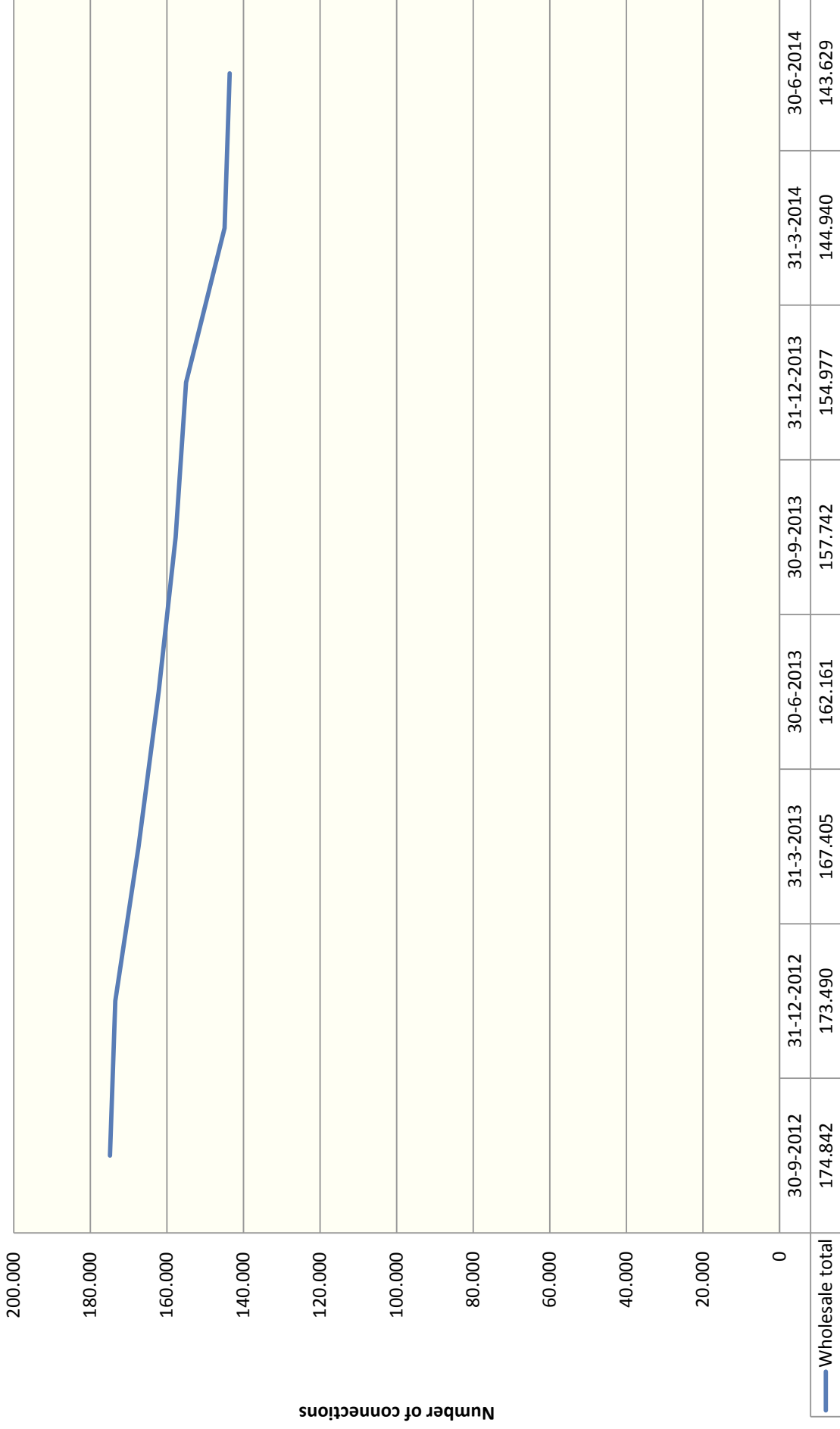
Broadband and leased lines: market shares based on retail business network services (2014Q2)



	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
AT&T	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
EASYNET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
EUROFIBER	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
KPN	[55-60%]	[55-60%]	[55-60%]	[55-60%]	[55-60%]	[55-60%]	[55-60%]	[55-60%]
TELE2	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]	[10-15%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VODAFONE	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]
ZIGGO	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]

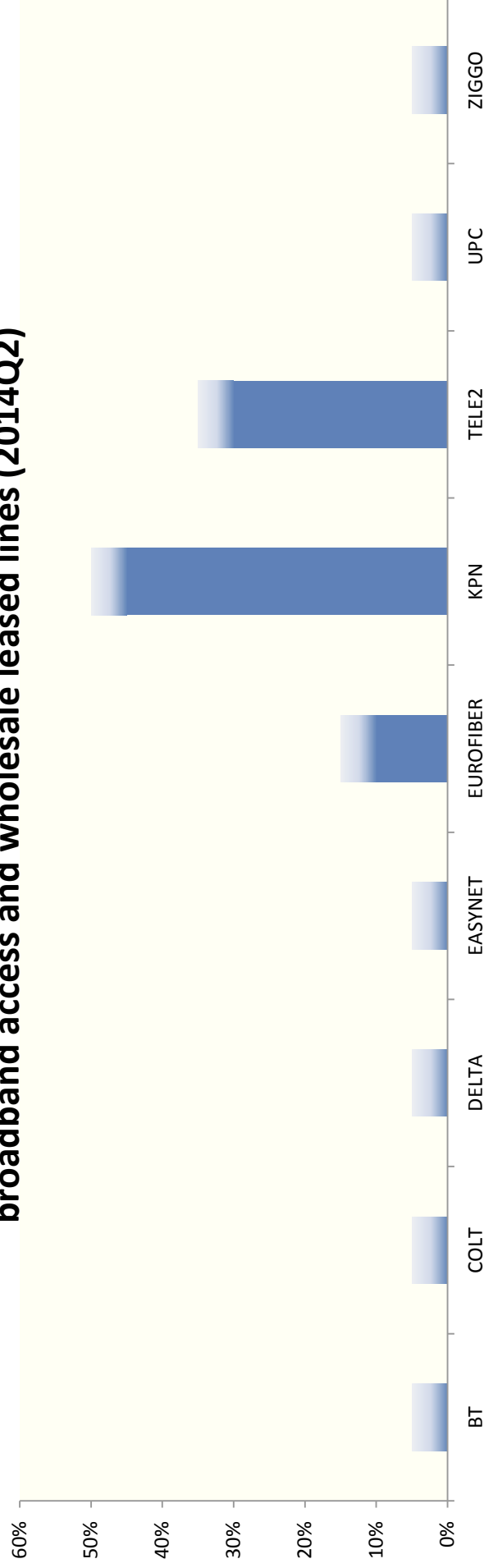
Based on figures from AT T, BBNED, BT, COLT, DELTA, EASYNET, EUROFIBER, KPN, TELE2, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 4_B_2_1-2-3-4-6-7-8-9 and 4_C_4_1-2 of the SMM.

Broadband and leased lines: High quality wholesale broadband access and wholesale leased lines



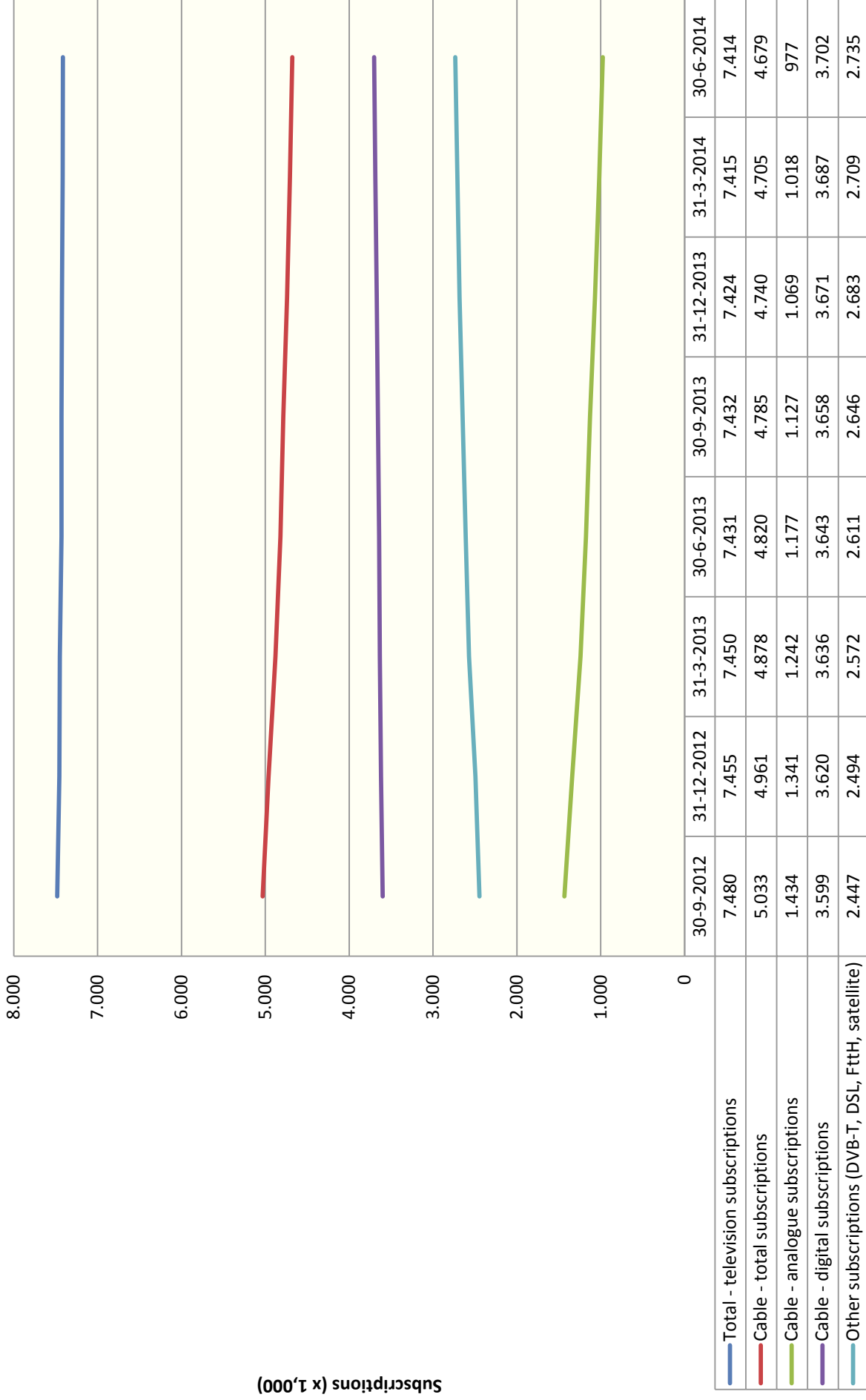
Based on figures from AT T, BBNET, BT, COLT, DELTA, EASYNET, EUROFIBER, KPN, TELE2, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 3_A_2_2_5, 3_A_2_3_1/3, 4_B_2_1-9, 4_F_9_1_a/e, 9_2_1/4, 9_2_1/a/c, 9_7_1-2, 9_7_1-2, 9_10 of the SMM.

Broadband and leased lines: Market shares based on high quality wholesale broadband access and wholesale leased lines (2014Q2)

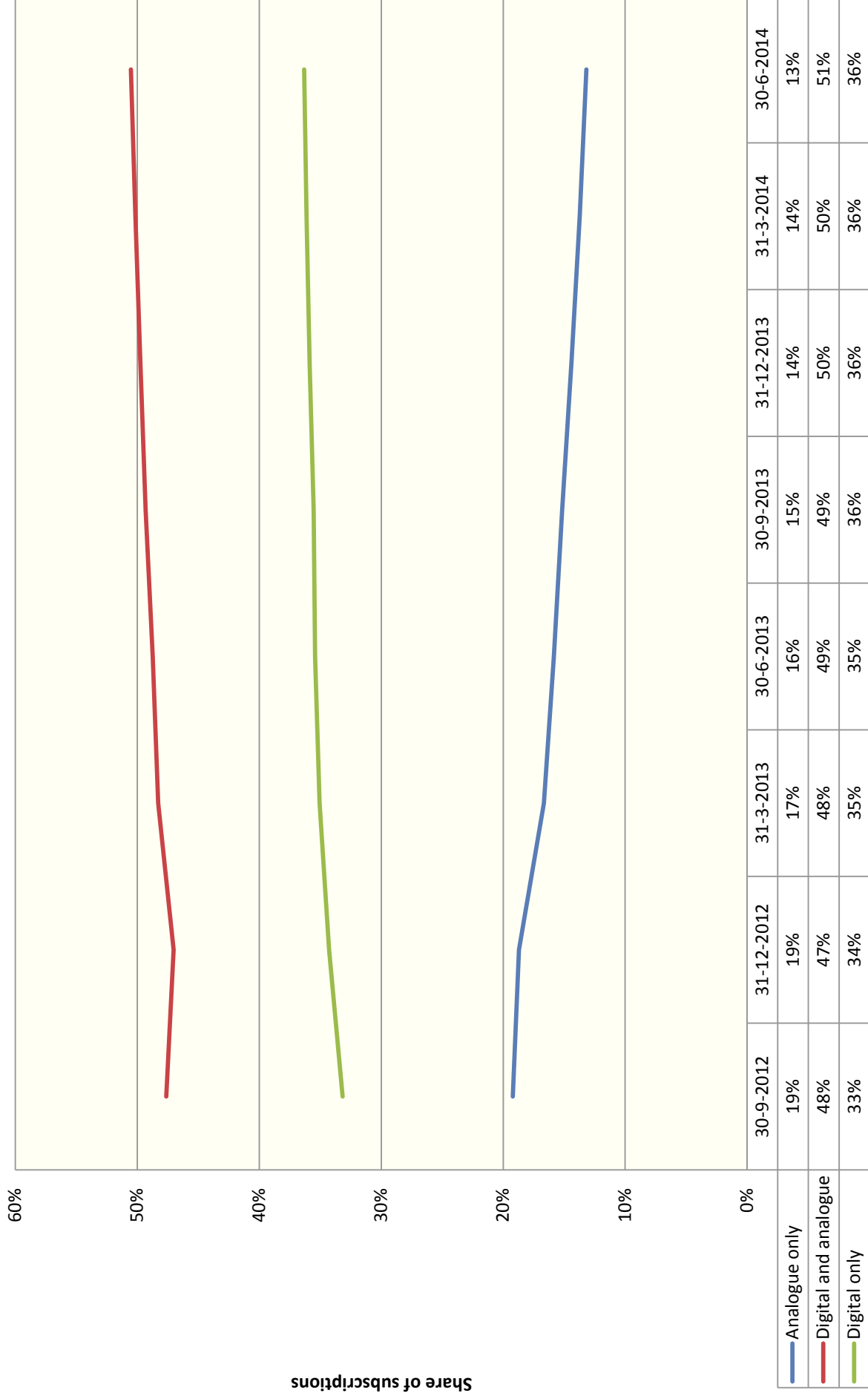


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
BT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
COLT	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
EASYNET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
EUROFIBER	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[10-15%]
KPN	[55-60%]	[50-55%]	[50-55%]	[50-55%]	[50-55%]	[50-55%]	[45-50%]	[45-50%]
TELE2	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[30-35%]	[35-40%]	[30-35%]
UPC	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
VERIZON	[0-5%]	[0-5%]	[0-5%]	-	-	-	-	-
ZIGGO	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]

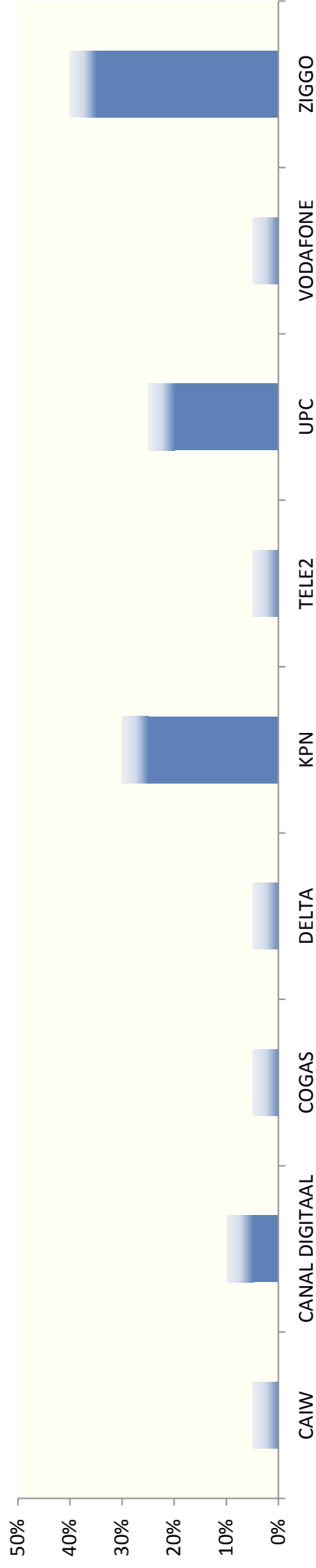
Television: subscriptions (standard package, national level)



Television: digitization of subscriptions

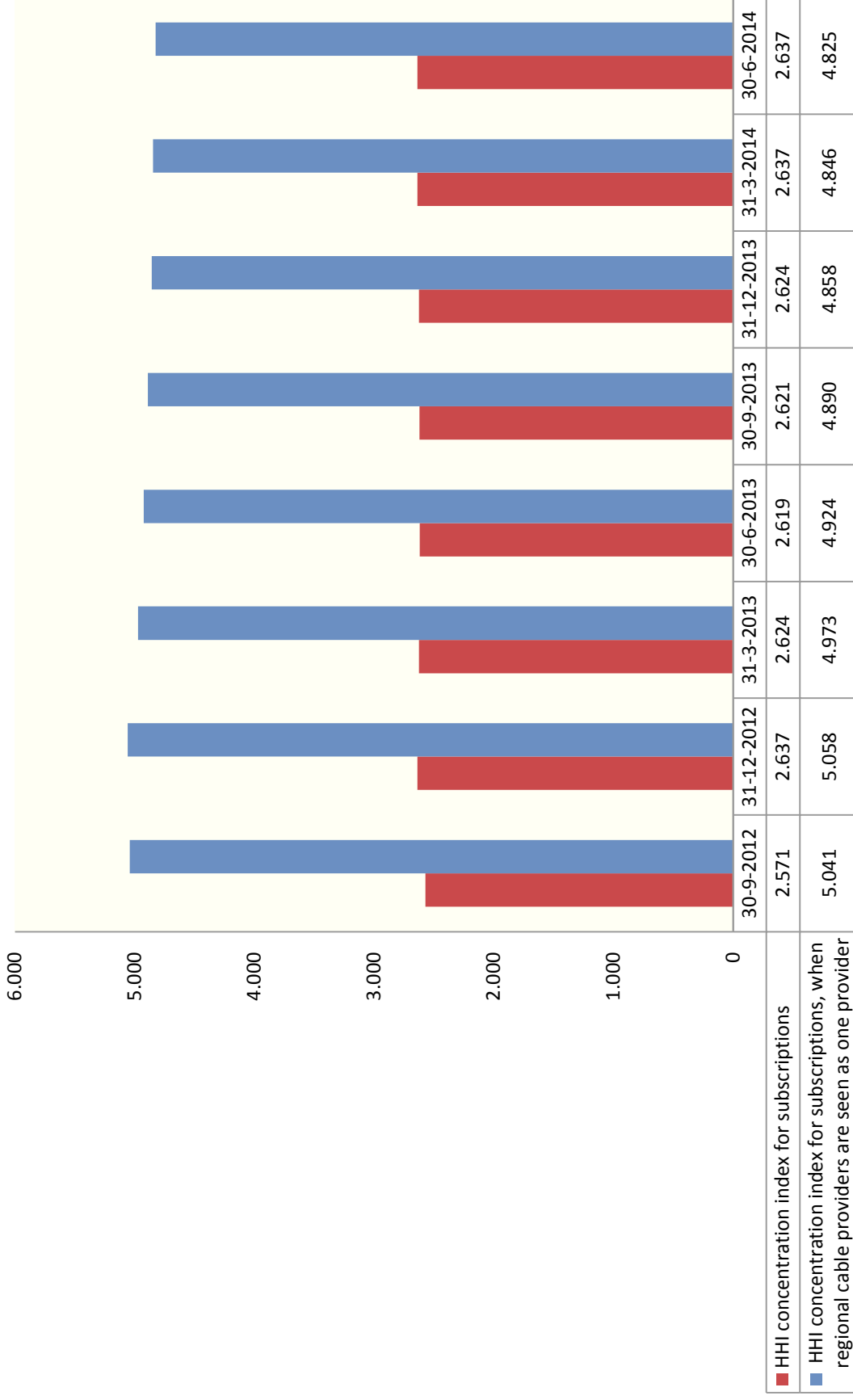


Television: Market shares based on subscriptions (national level, 2014Q2)

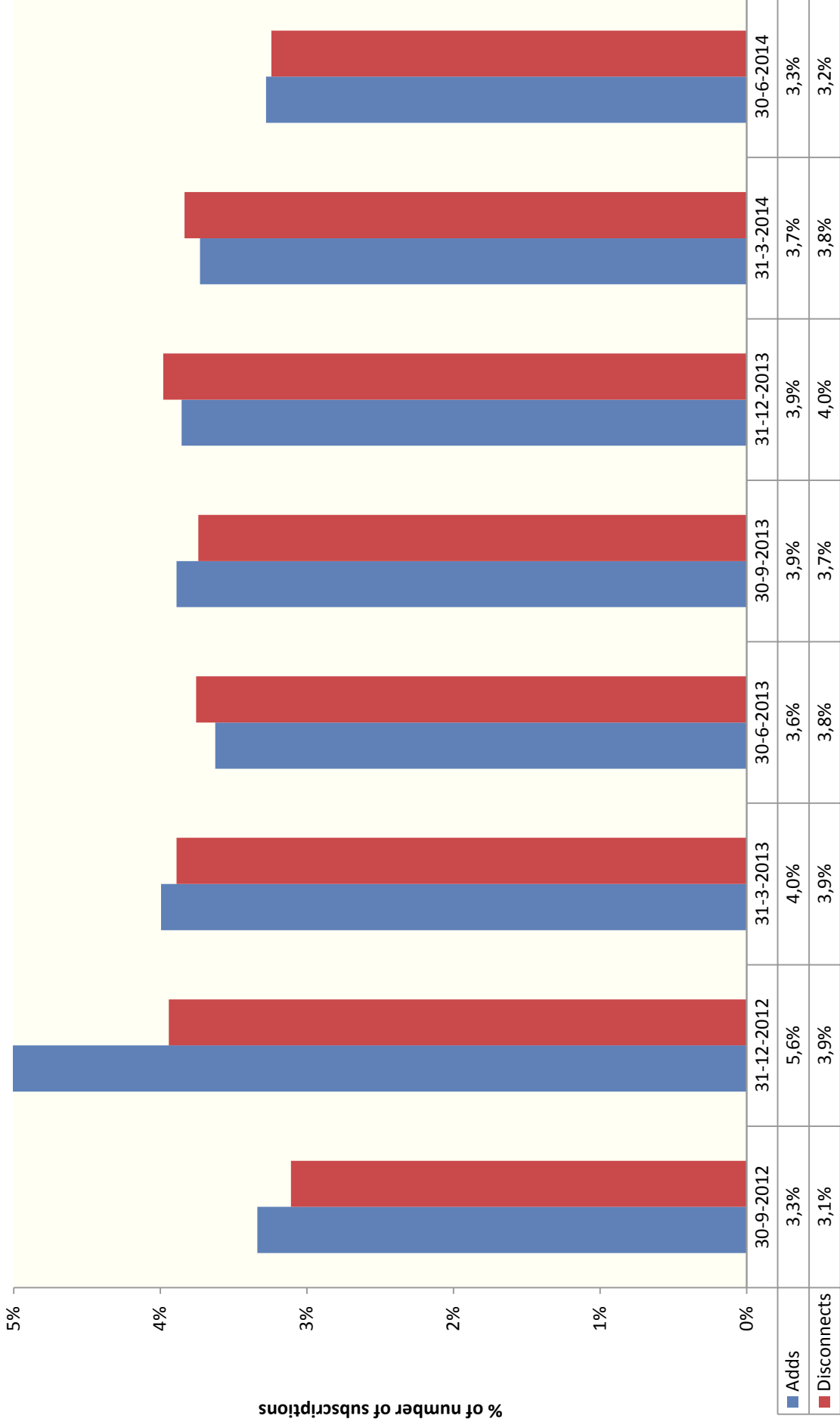


	30-9-2012	31-12-2012	31-3-2013	30-6-2013	30-9-2013	31-12-2013	31-3-2014	30-6-2014
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CANAL DIGITAAL	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
COGAS	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[20-25%]	[20-25%]	[20-25%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]
Overig/Other	[0-5%]	-	-	-	-	-	-	-
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
T-MOBILE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-	-
UPC	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]	[20-25%]
VODAFONE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[35-40%]	[35-40%]

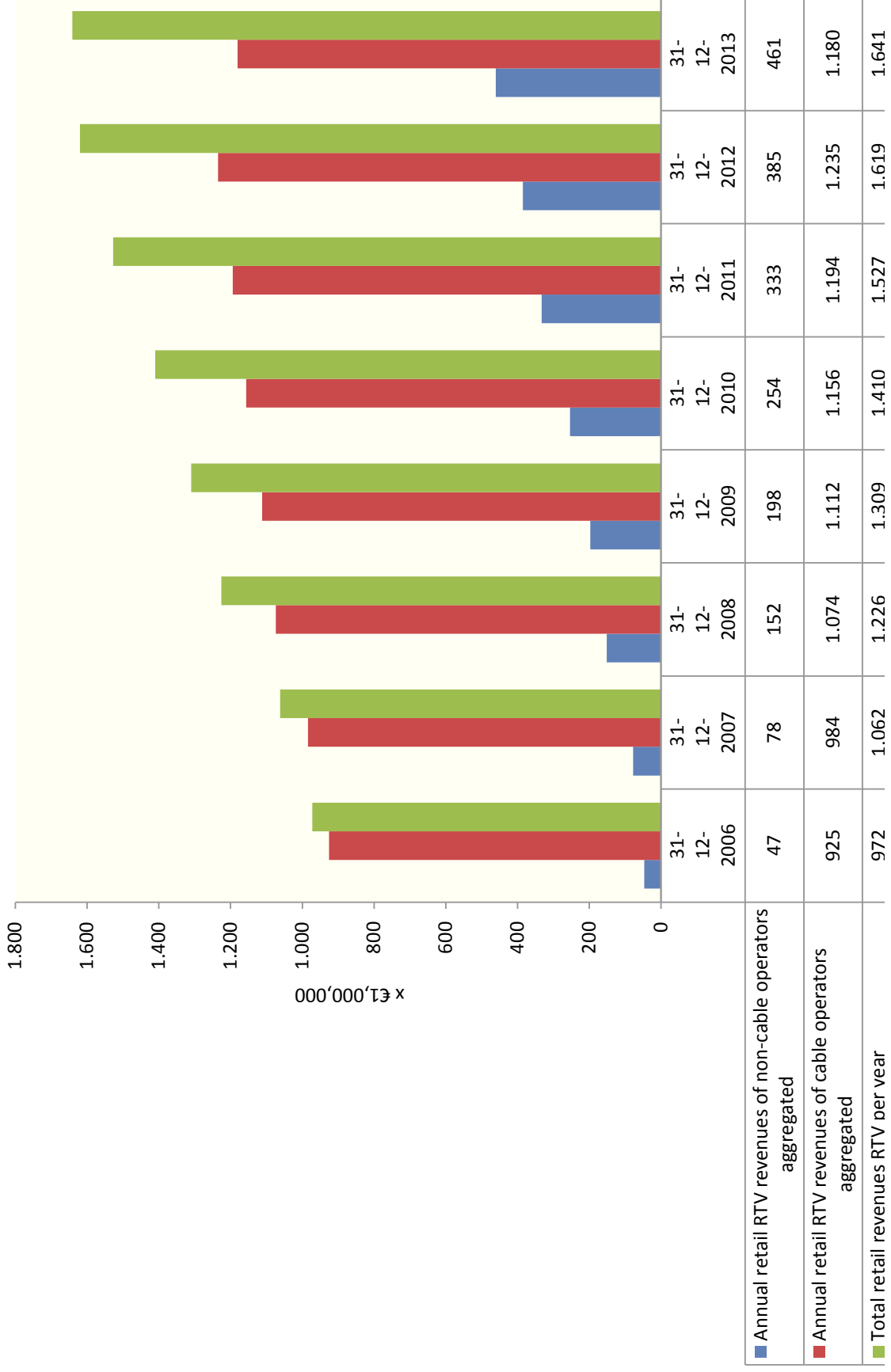
Television: Herfindahl-Hirschman Index based on RTV subscriptions (national)



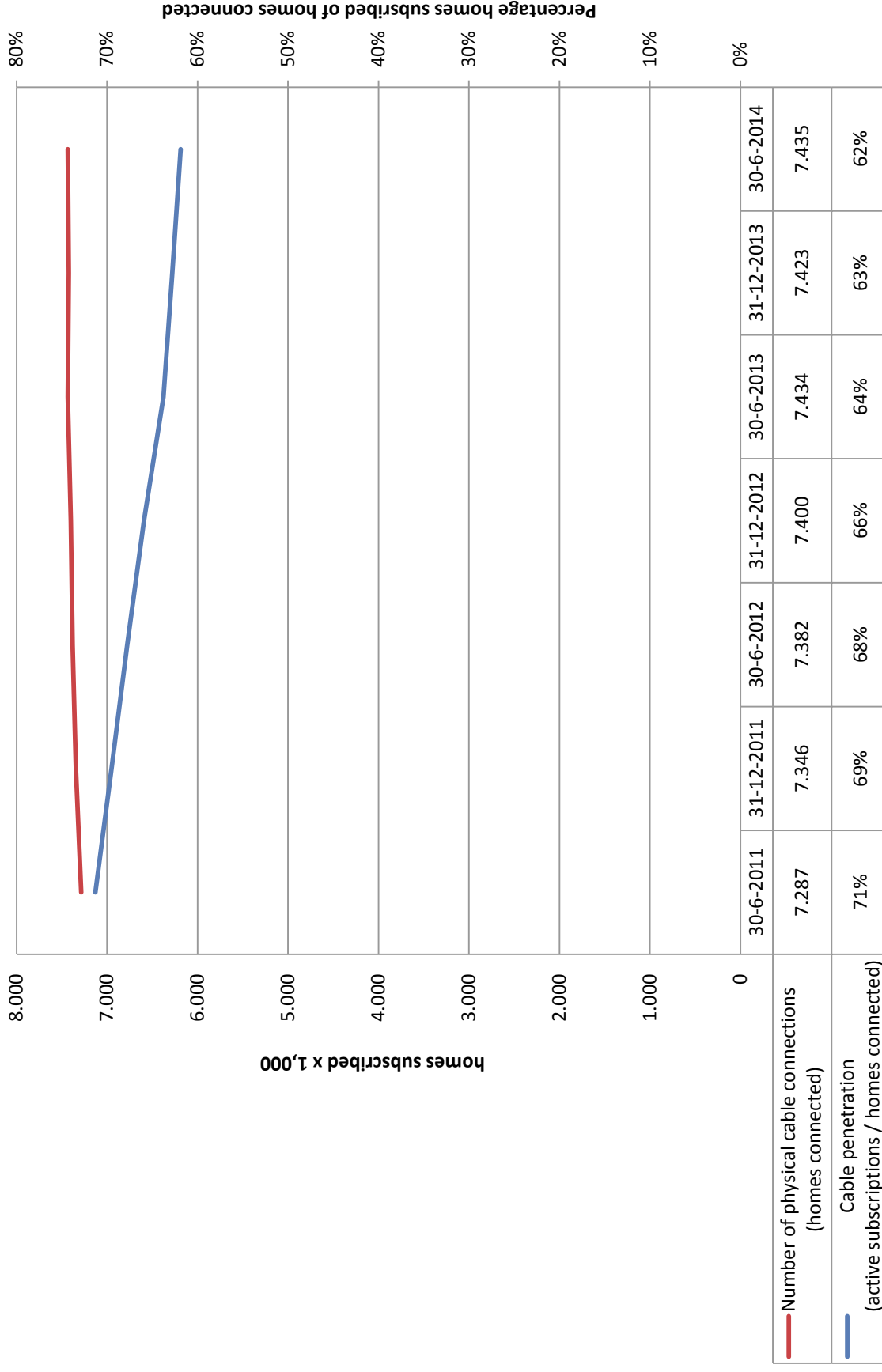
Television: Churn based on radio & TV subscriptions (standard package, national level)



Television: Annual retail revenues RTV subscriptions



Television: use of cable networks (national)



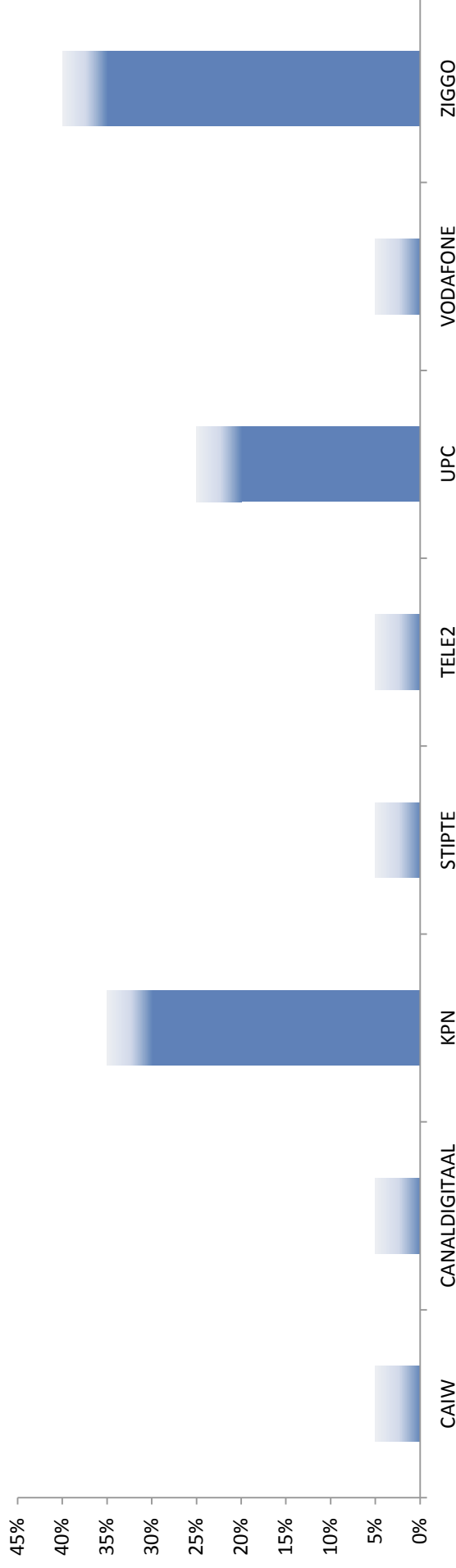
Based on questions 5_A_1_1_* and 5_A_3_1 of the Telecommonitor.

Multiplay: bundles based on multiple services billed together



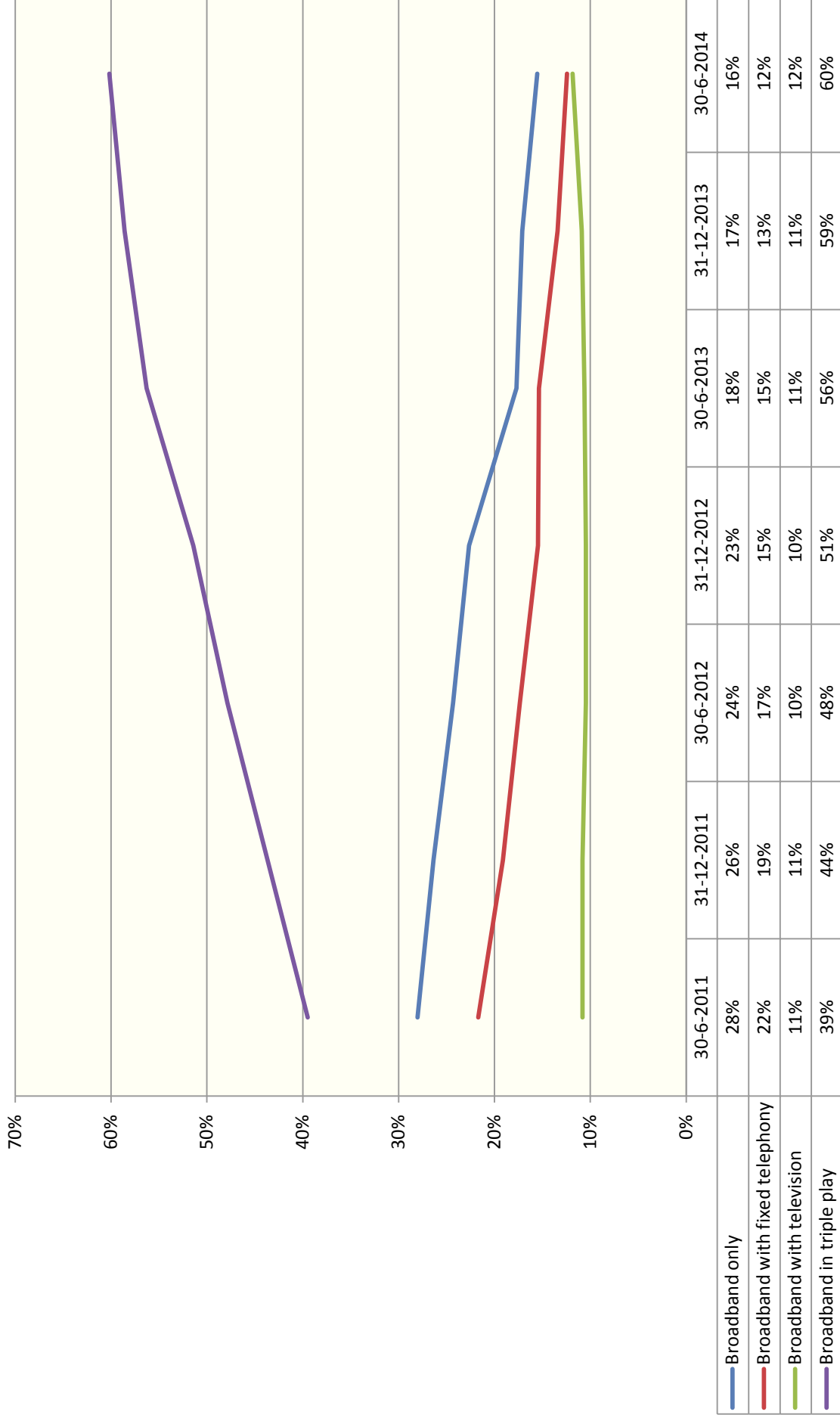
Based on figures from BBNED, CAIW, DELTA, KPN, REGGEFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VODAFONE and ZIGGO. Based on indicators 6_B_2_*, 6_B_3_* and 6_B_4_1 of the SMM.

Multiplay: shares based on triple play and quadruple play subscriptions (2014 Q2)



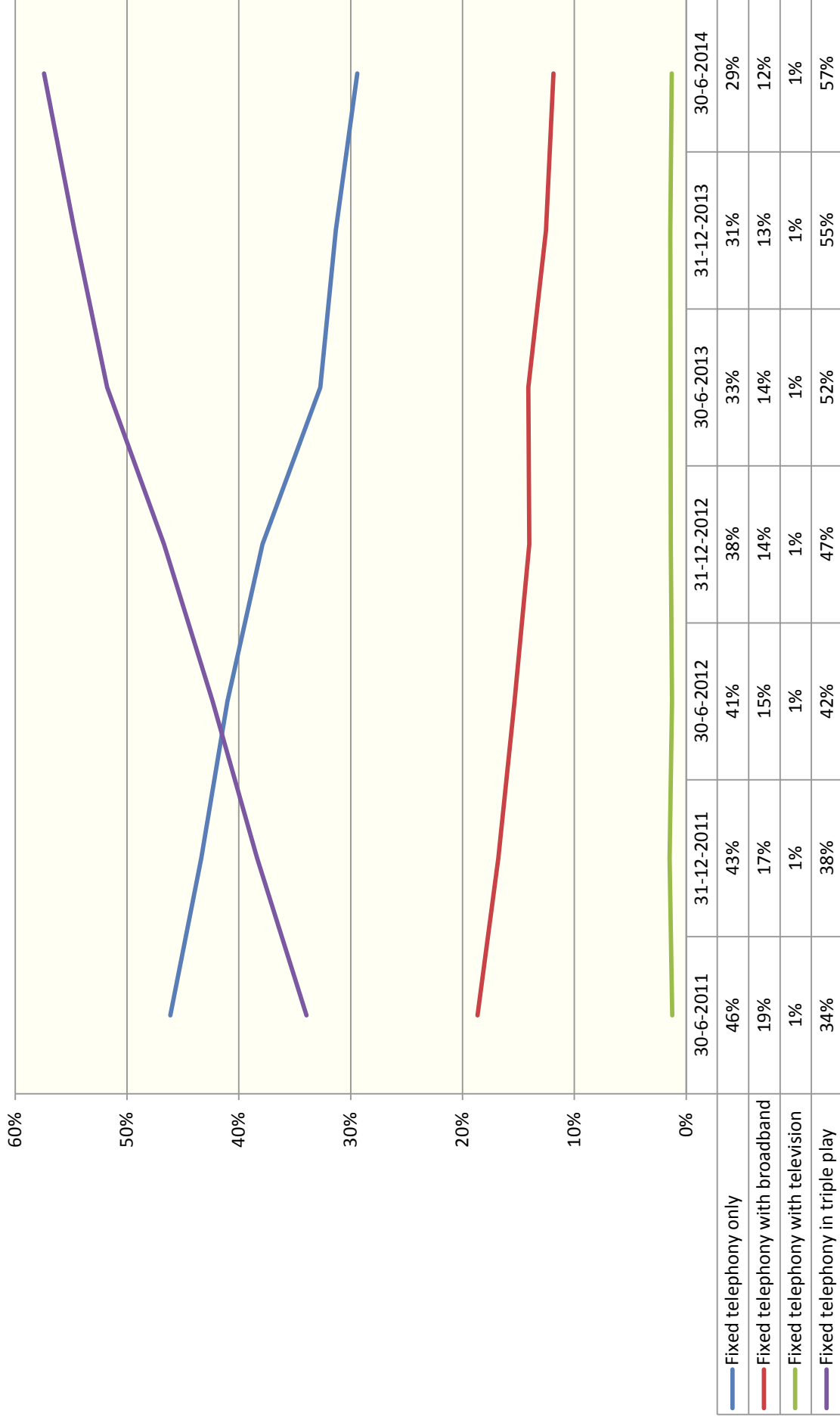
	30-6-2011	31-12-2011	30-6-2012	31-12-2012	30-6-2013	31-12-2013	30-6-2014
BBNED	[0-5%]	-	-	-	-	-	-
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CANALDIGITAAL	-	-	-	-	-	-	[0-5%]
KPN	[10-15%]	[15-20%]	[15-20%]	[20-25%]	[25-30%]	[30-35%]	[30-35%]
REGGEFIBER	[0-5%]	[0-5%]	-	-	-	-	-
STIPE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
T-MOBILE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	-
UPC	[30-35%]	[25-30%]	[25-30%]	[25-30%]	[25-30%]	[20-25%]	[20-25%]
VODAFONE	-	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]
ZIGGO	[45-50%]	[45-50%]	[45-50%]	[40-45%]	[40-45%]	[35-40%]	[35-40%]

Multipley: share of broadband in bundled offers (excluding wholesale and mobile services)



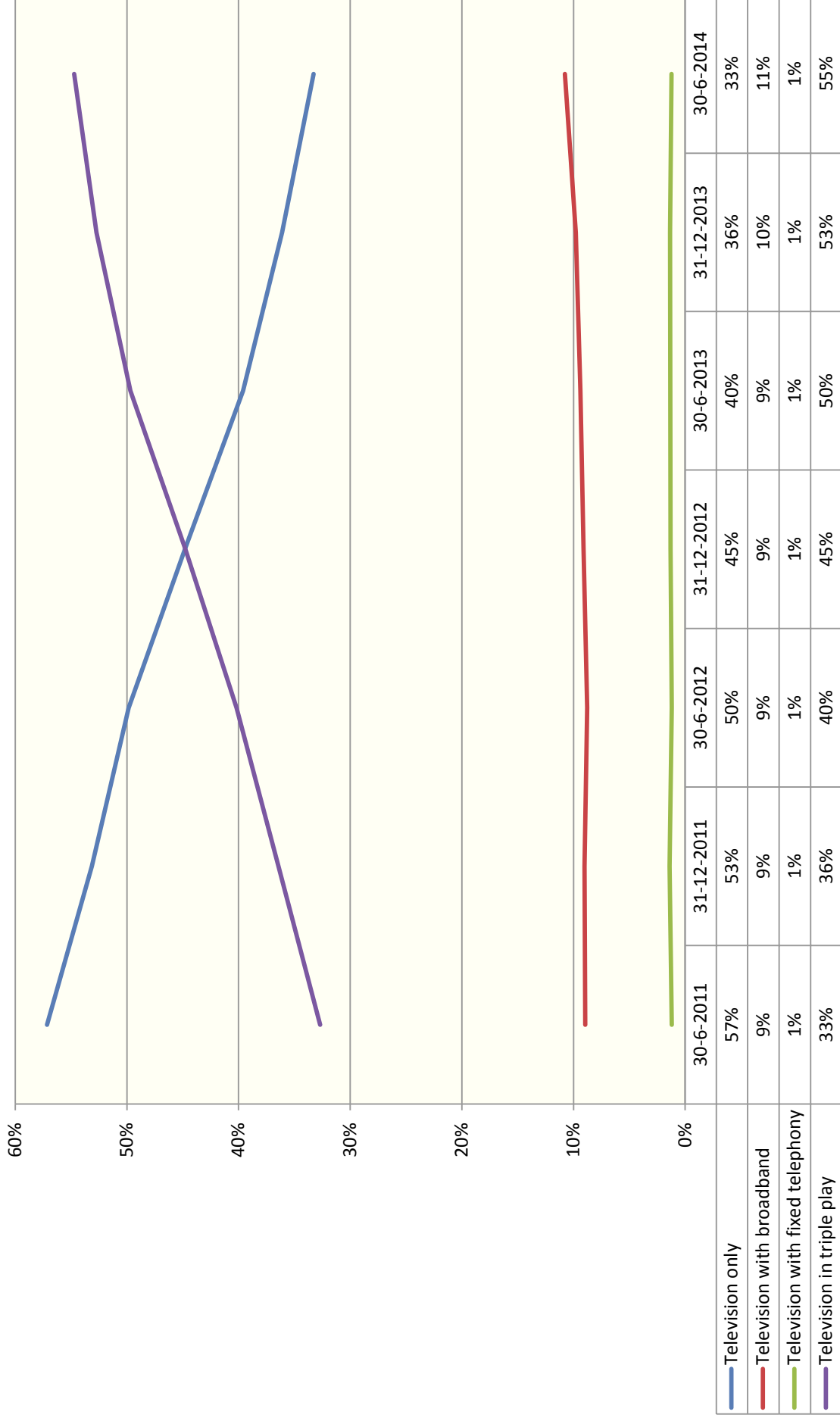
Based on figures from AT T, BBNED, CAIW, DELTA, EUROFIBER, KPN, REGGEFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 3_B_8_*, 6_B_2_*, 6_B_3_*, 6_B_4_1 of the SMM.

Multiplay: share of fixed telephony in bundled offers (excluding high capacity/multiple connections and mobile services)



Based on figures from AT T, BBNED, CAIW, DELTA, EUROFIBER, KPN, PRETIUM, REGGFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VERIZON, VODAFONE and ZIGGO. Based on indicators 2_A2_2_*, 2_A2_3_*, 6_B_2_*, 6_B_3_*, 6_B_4_1 of the SMM.

Multiplay: share of television in bundled offers (excluding mobile services)



Based on figures from AT T, BBNED, CAIW, CANALDIGITAAL, COGAS, DELTA, KPN, REGGEFIBER, SCARLET, TELE2, T-MOBILE, UPC, UPC BUSINESS, VODAFONE and ZIGGO. Based on indicators 5_A_1_*, 6_B_2_*, 6_B_3_* and 6_B_4_1 of the SMM.



Questioned market players

Figures per market are submitted by the market players enlisted below.

General		Mobile services	
AT&T	MTTM (per Q4 2013)	KPN	
BT	Pretium	T-Mobile	
CAIW	Reggefiber	Vodafone	
CanalDigitaal	Stipte		
CIF (per Q4 2013)	Tele2		
Cogas	T-Mobile		
Colt	UPC		
Delta	UPC Business		
Easynet	Verizon		
EspritXB (till Q3 2013)	Vodafone		
Eurofiber	Ziggo		
KPN			

Fixed telephony		Broadband and business network services	
AT&T	Reggefiber	AT&T	Reggefiber
BT	Stipte	BT	Tele2
CAIW	Tele2	CAIW	T-Mobile (till Q1 2014)
CanalDigitaal (per Q1 2014)	T-Mobile (till Q1 2014)	CanalDigitaal (per Q1 2014)	UPC
Colt	UPC	Colt	UPC Business
Delta	UPC Business	Delta	Verizon
EspritXB (till Q3 2013)	Verizon	Easynet	Vodafone
KPN	Vodafone	Eurofiber	Ziggo
MTTM (per Q4 2013)	Ziggo	KPN	
Pretium			

Television		Multiplay	
CAIW	T-Mobile (till Q1 2014)	CAIW	Tele2
CanalDigitaal	UPC	CanalDigitaal (per Q1 2014)	T-Mobile (till Q1 2014)
Cogas	UPC Business	Cogas	UPC
Delta	Vodafone	Delta	UPC Business
KPN	Ziggo	KPN	Vodafone
Tele2		Stipte	Ziggo