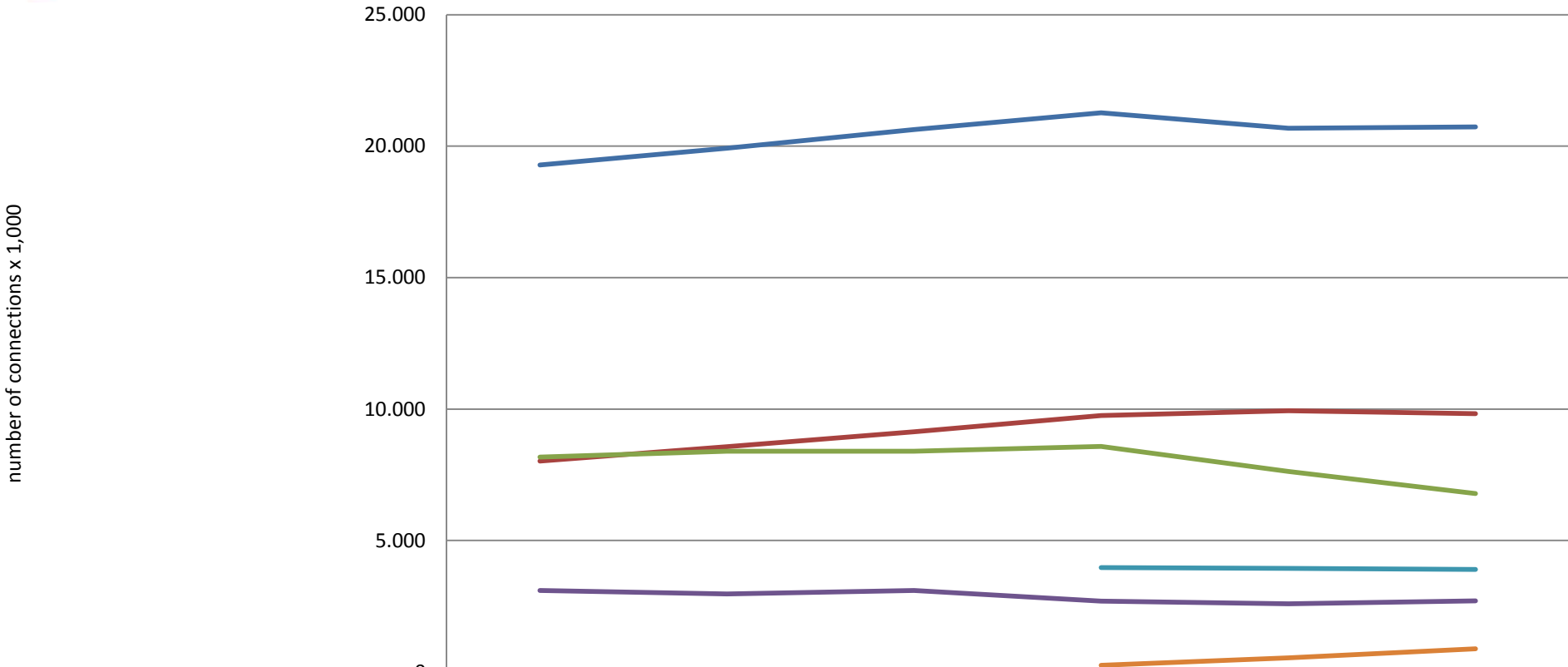




Mobile: Number of retail mobile connections

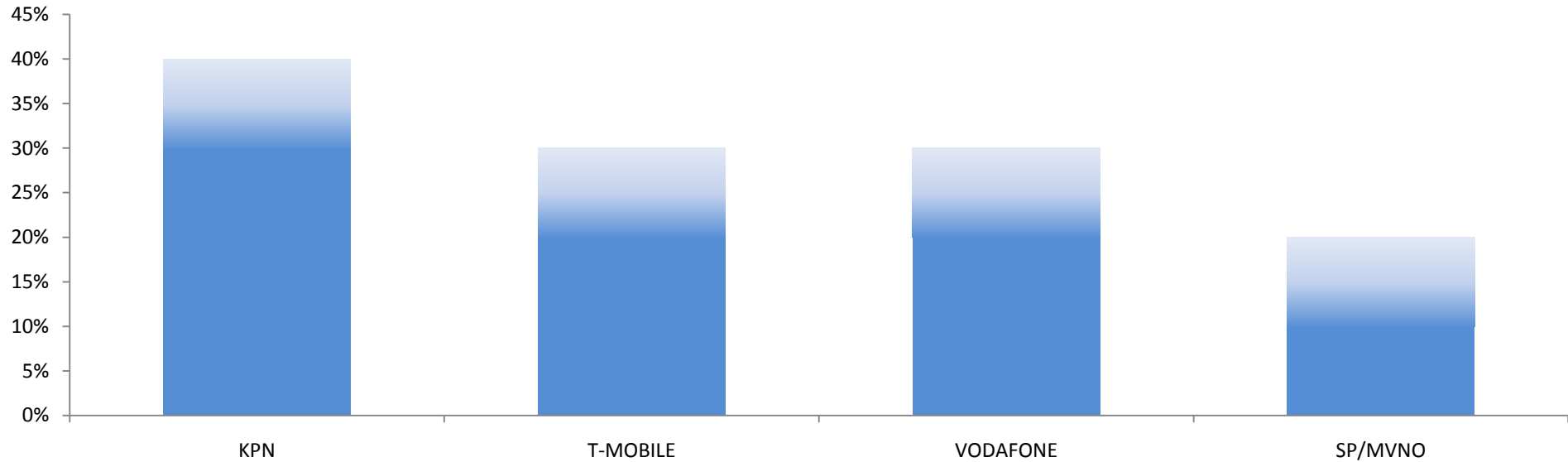


	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009	30-06-2010
Total	19.285	19.927	20.627	21.267	20.682	20.728
Postpaid MNO	8.021	8.565	9.139	9.750	9.934	9.825
Prepaid MNO	8.171	8.391	8.393	8.573	7.628	6.784
Connections MVNO	3.093	2.971	3.095	2.688	2.587	2.702
Connections with mobile broadband				3.968	3.935	3.895
Dedicated mobile broadband connections				255	533	882
M2M						535

Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_2_1-2-4-5-6-7 and 1_B_5_2-7-8 of the SMM.



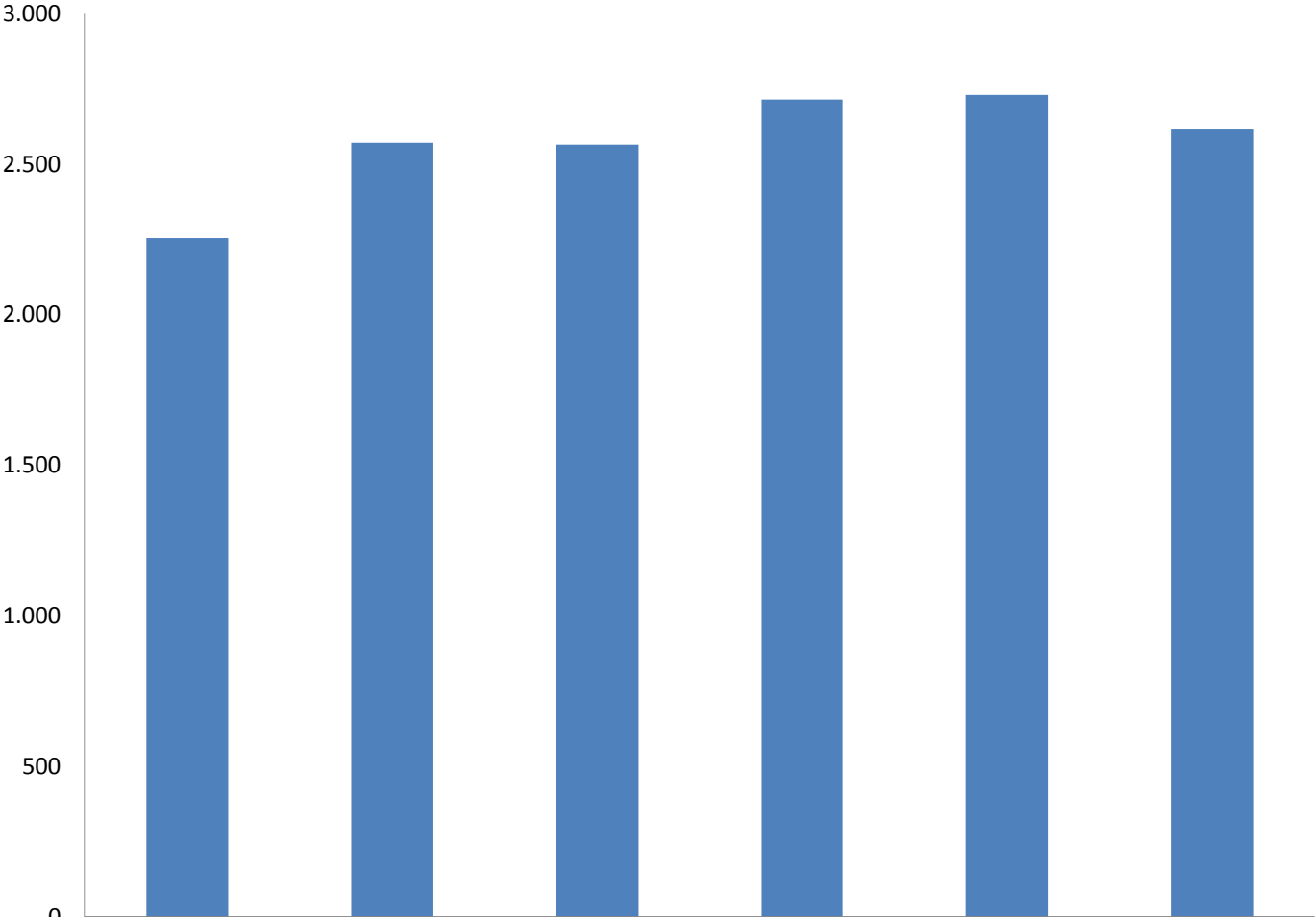
Mobile: Retail market shares based on connections (2010Q2)



	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009	30-06-2010
KPN	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[40-50%]	[30-40%]
ORANGE	[10-20%]	-	-	-	-	-
T-MOBILE	[10-20%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]
TELE2	[0-5%]	[0-5%]	[0-5%]	-	-	-
VODAFONE	[10-20%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]
SPs / Other MVNOs	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]



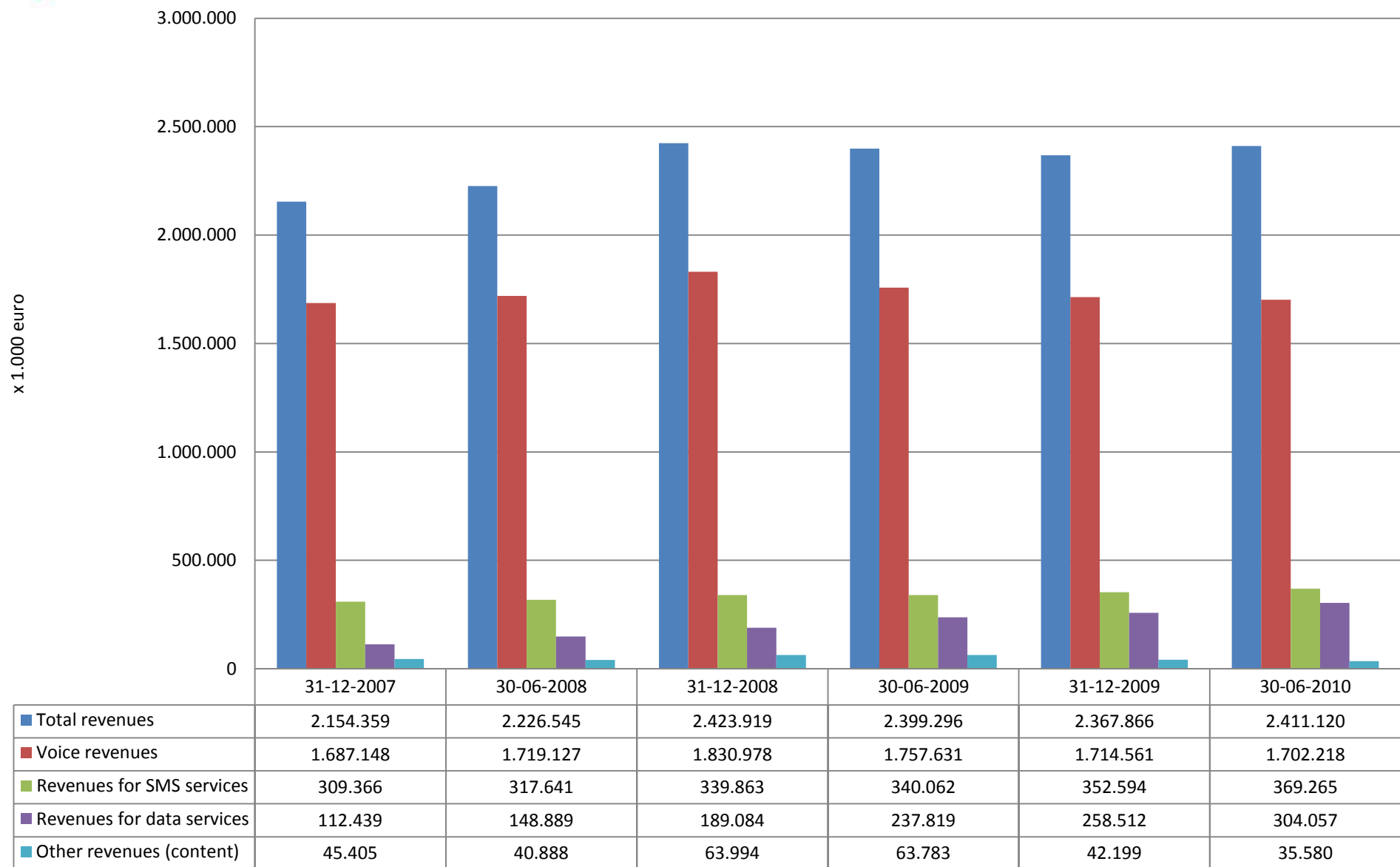
Mobile: Herfindahl-Hirschman Index of retail mobile connections



■ HHI of the total number of retail mobile connections

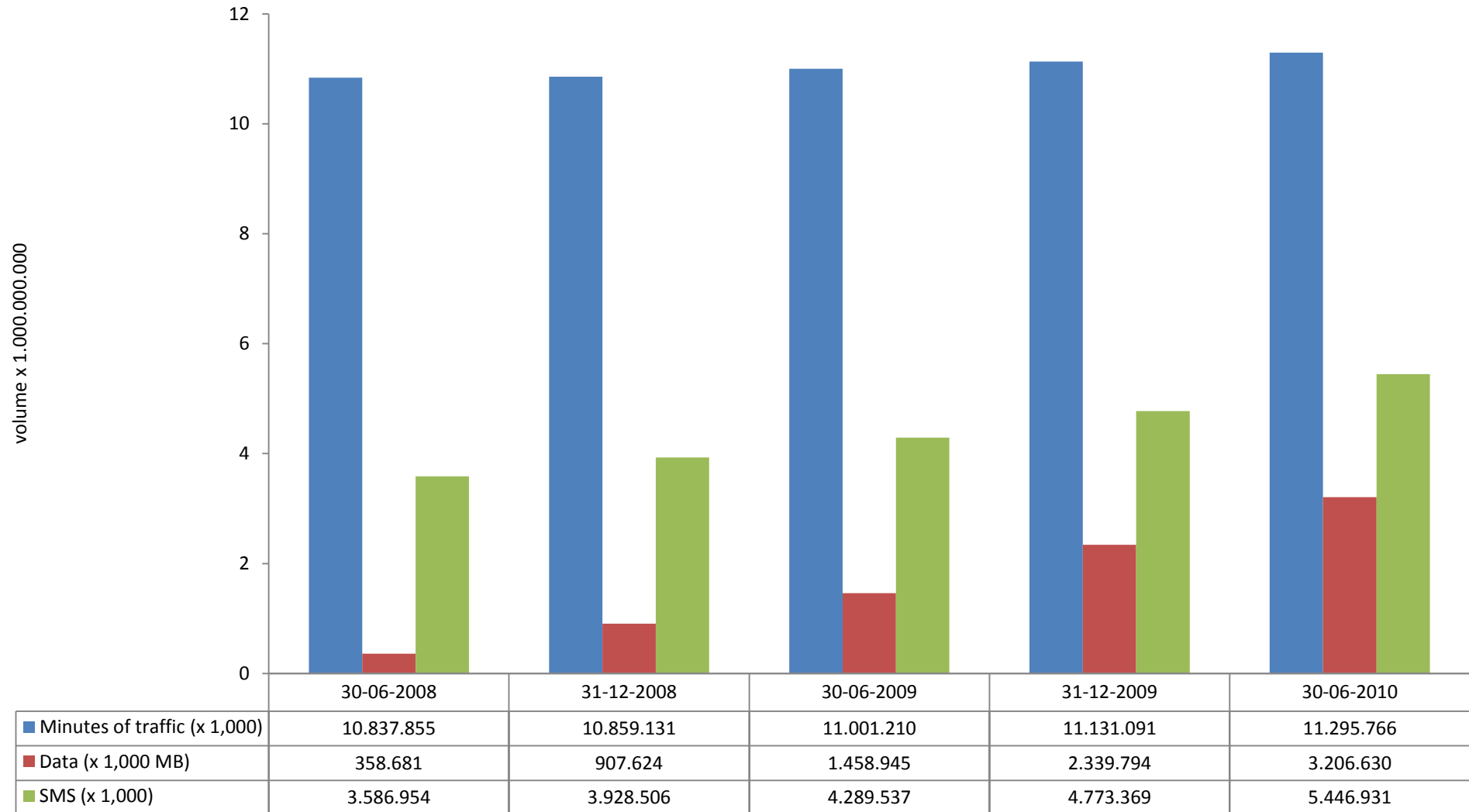
Based on figures from KPN, ORANGE, TELE2, T-MOBILE and VODAFONE. Based on questions 1_A_2_1, 1_A_2_2 and 1_B_5_2 of the SMM. Assuming individual SP's/MVNO's do not a have significant market share. ORANGE until 2007. TELE2 until 2008.

Mobile: Retail revenues per half year





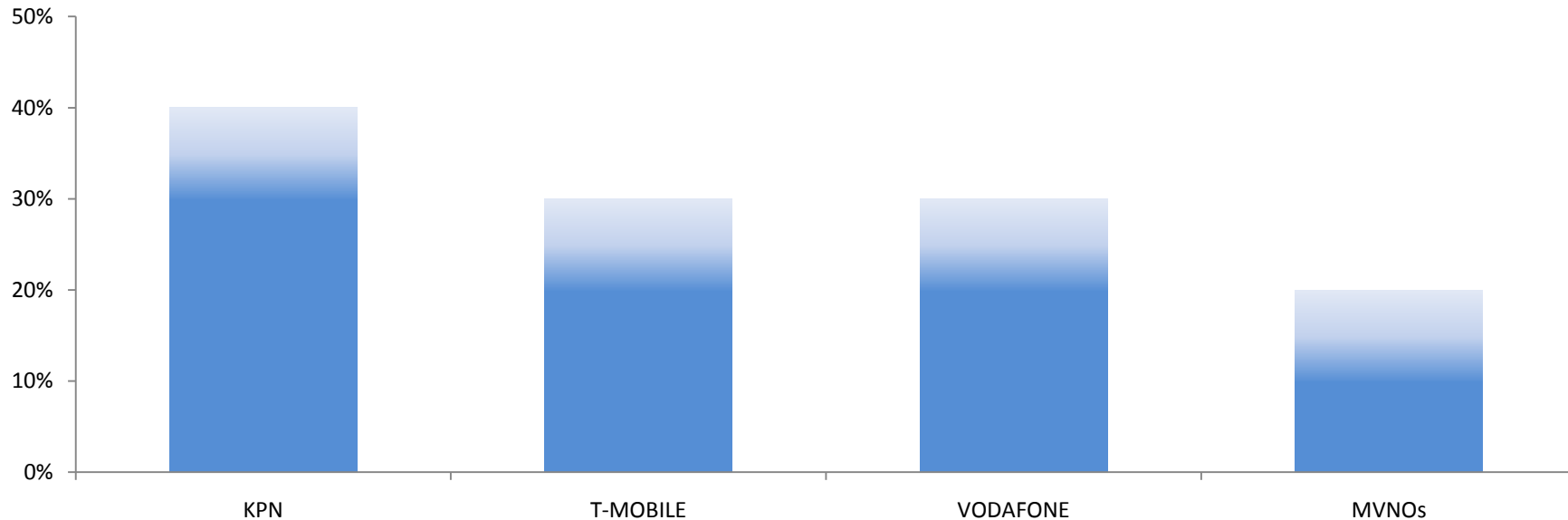
Mobile: Volume retail minutes of traffic, data and sms per half year (MNOs and MVNOs)



Based on figures from KPN, T-MOBILE and VODAFONE. Based on questions 1_A_3_2-3-4, 1_B_5_4-5-6 and 1_C_9_1-2-3 of the SMM.



Mobile: Market shares based on total retail traffic volumes (2010Q2)

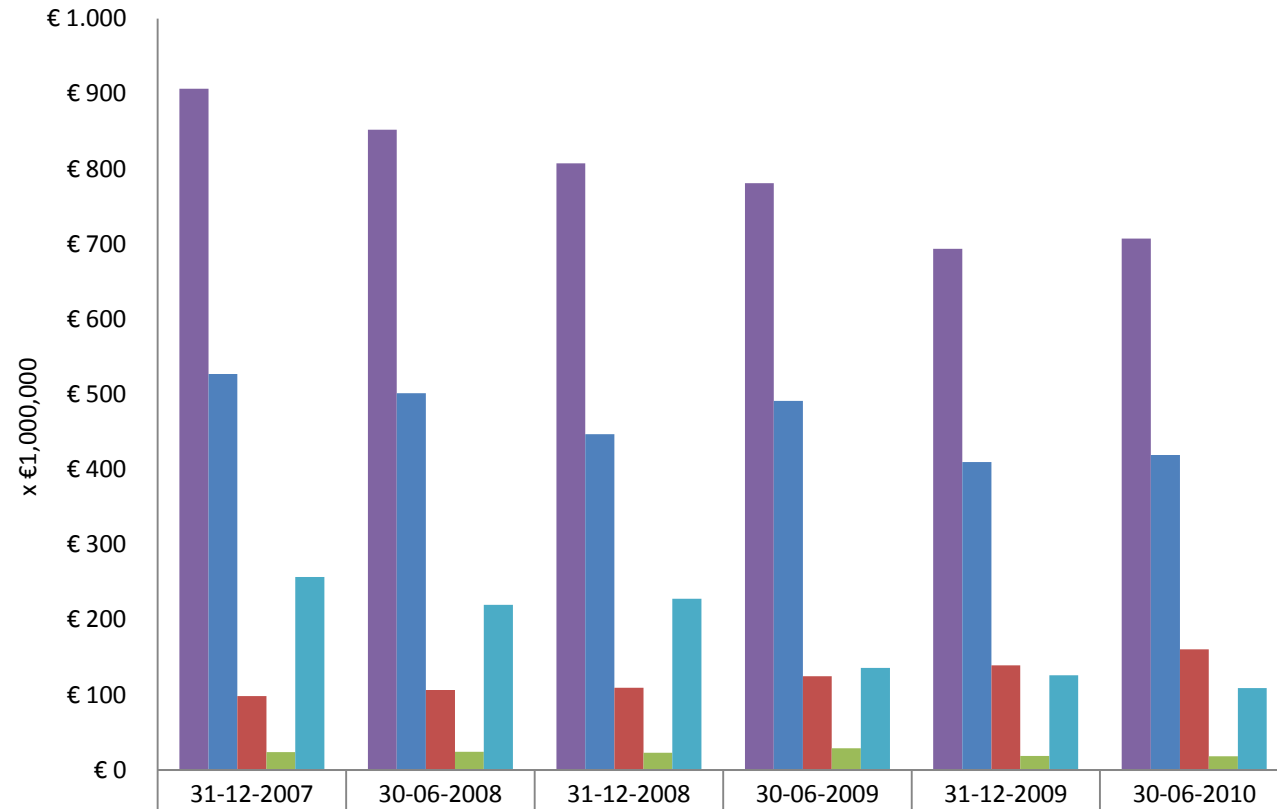


	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009	30-06-2010
KPN	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]
ORANGE	[5-10%]	-	-	-	-	-
T-MOBILE	[10-20%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]
TELE2	[0-5%]	[0-5%]	[0-5%]	-	-	-
VODAFONE	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]
Other MVNOs	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]

Based on figures from KPN, ORANGE, TELE2, T-MOBILE and VODAFONE. Based on questions 1_A_3_2, 1_B_5_4, 1_C_9_1, 1_C_9_2 and 1_C_9_3 of the SMM. This representation is without retail figures for SP's/MVNO's. ORANGE until 2007. TELE2 until 2008.



Mobile: Wholesale revenues terminating access

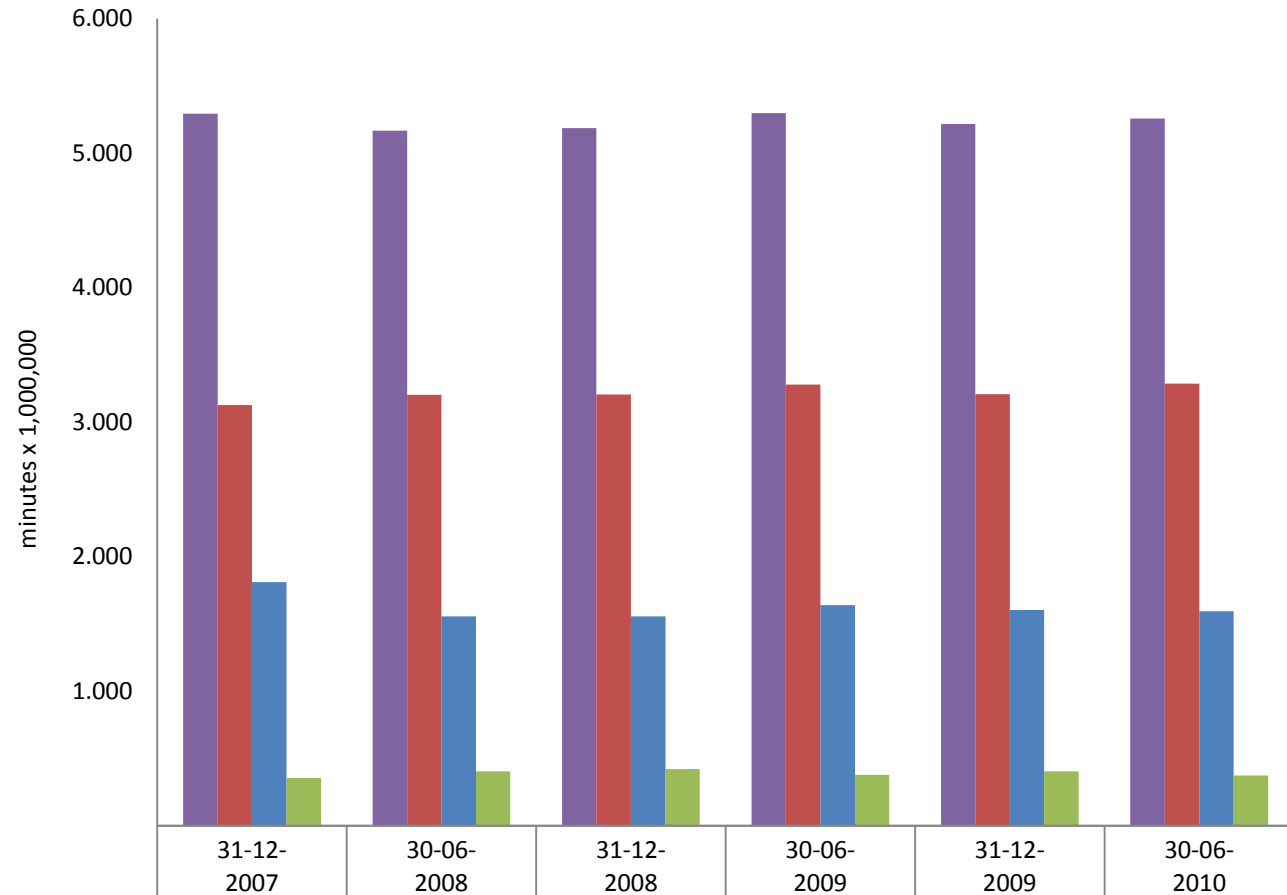


	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009	30-06-2010
■ Total wholesale revenues terminating access	906	852	807	781	694	707
■ Terminating revenues for national voice services	527	501	447	491	410	419
■ Terminating revenues for national non-voice services	98	106	109	125	139	161
■ Terminating revenues for international services	24	24	23	29	18	18
■ Revenues of services to SP's / MVNO's	257	220	228	136	126	109

Based on figures from KPN, ORANGE, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_6_1 through 1_C_6_3 of the SMM. ORANGE until 2007. TELE2 until 2008.



Mobile: Wholesale terminating access volume minutes (excl. on-net)

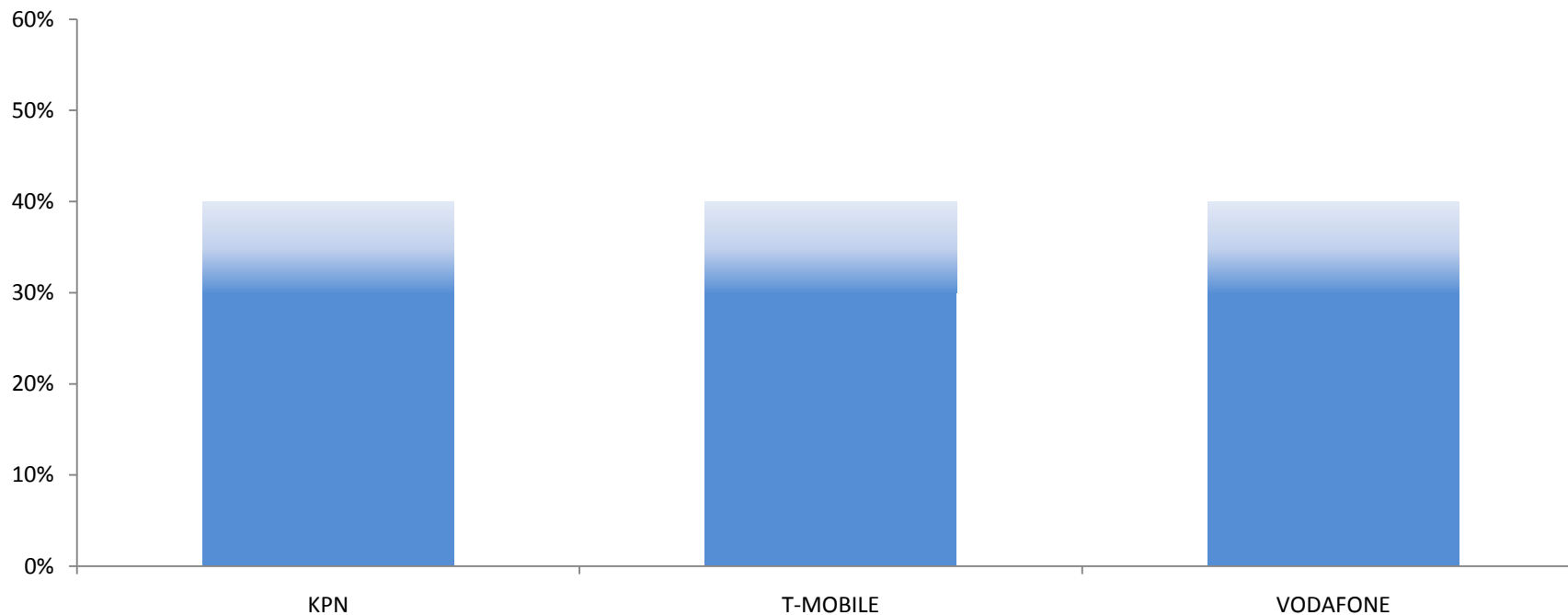


■ Total volume of traffic terminated	5.293	5.167	5.185	5.299	5.218	5.257
■ Volume terminated from national mobile networks	3.128	3.205	3.207	3.280	3.208	3.287
■ Volume terminated from national fixed networks	1.811	1.558	1.557	1.640	1.605	1.596
■ Volume terminated from abroad	355	405	421	379	405	374

Based on figures from KPN, ORANGE, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM. ORANGE until 2007. TELE2 until 2008.



Mobile: Market shares based on total terminating traffic (2010Q2)



	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009	30-06-2010
KPN	[40-50%]	[40-50%]	[30-40%]	[30-40%]	[30-40%]	[30-40%]
ORANGE	[5-10%]	-	-	-	-	-
T-MOBILE	[10-20%]	[20-30%]	[20-30%]	[20-30%]	[30-40%]	[30-40%]
TELE2	[0-5%]	[0-5%]	[0-5%]	-	-	-
VODAFONE	[20-30%]	[20-30%]	[30-40%]	[30-40%]	[20-30%]	[30-40%]

Based on figures from KPN, ORANGE, TELE2, T-MOBILE and VODAFONE. Based on questions 1_C_8_1 through 1_C_8_3 of the SMM. ORANGE until 2007. TELE2 until 2008.