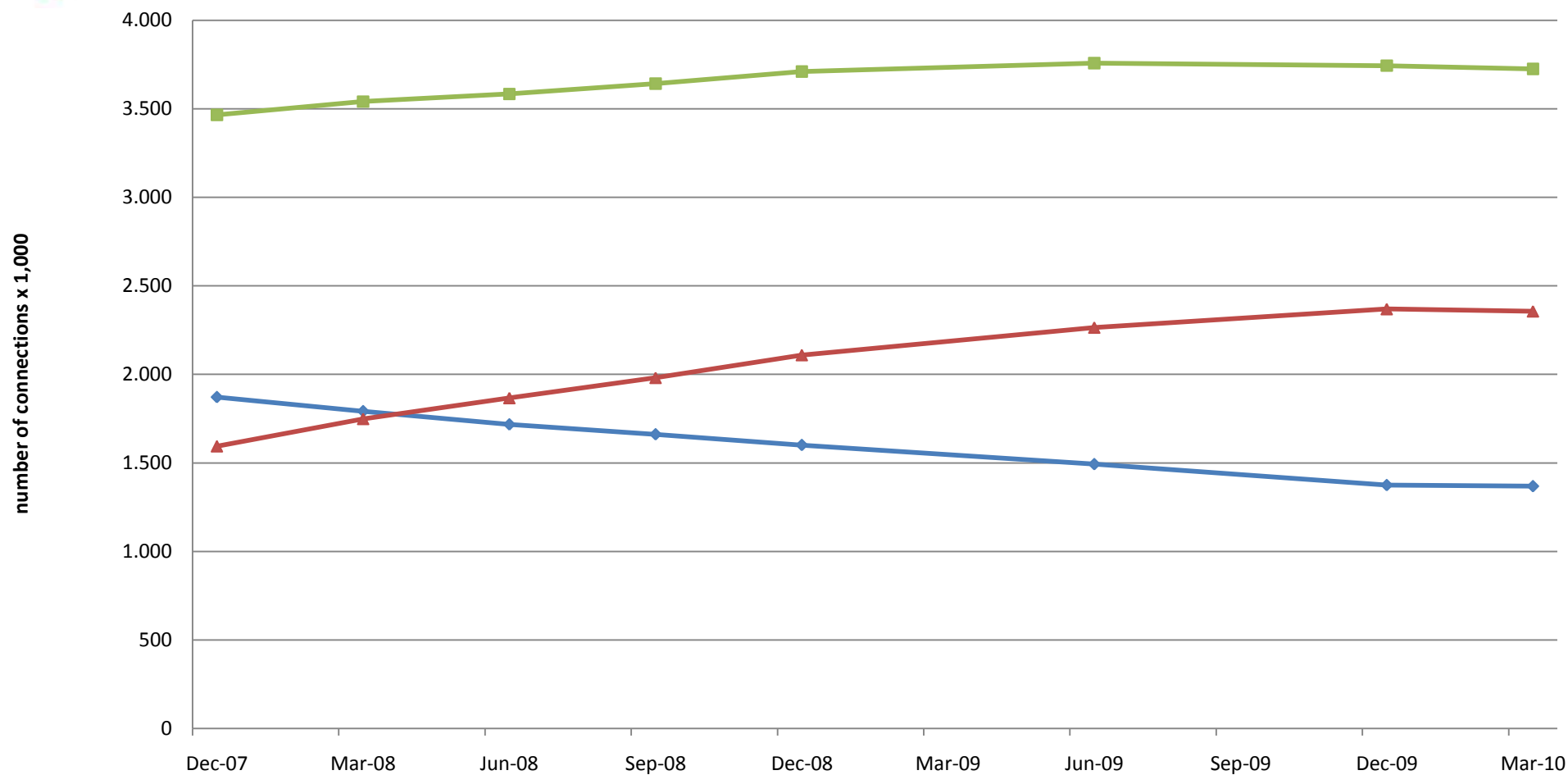




## Broadband: unbundled MDF connections per type

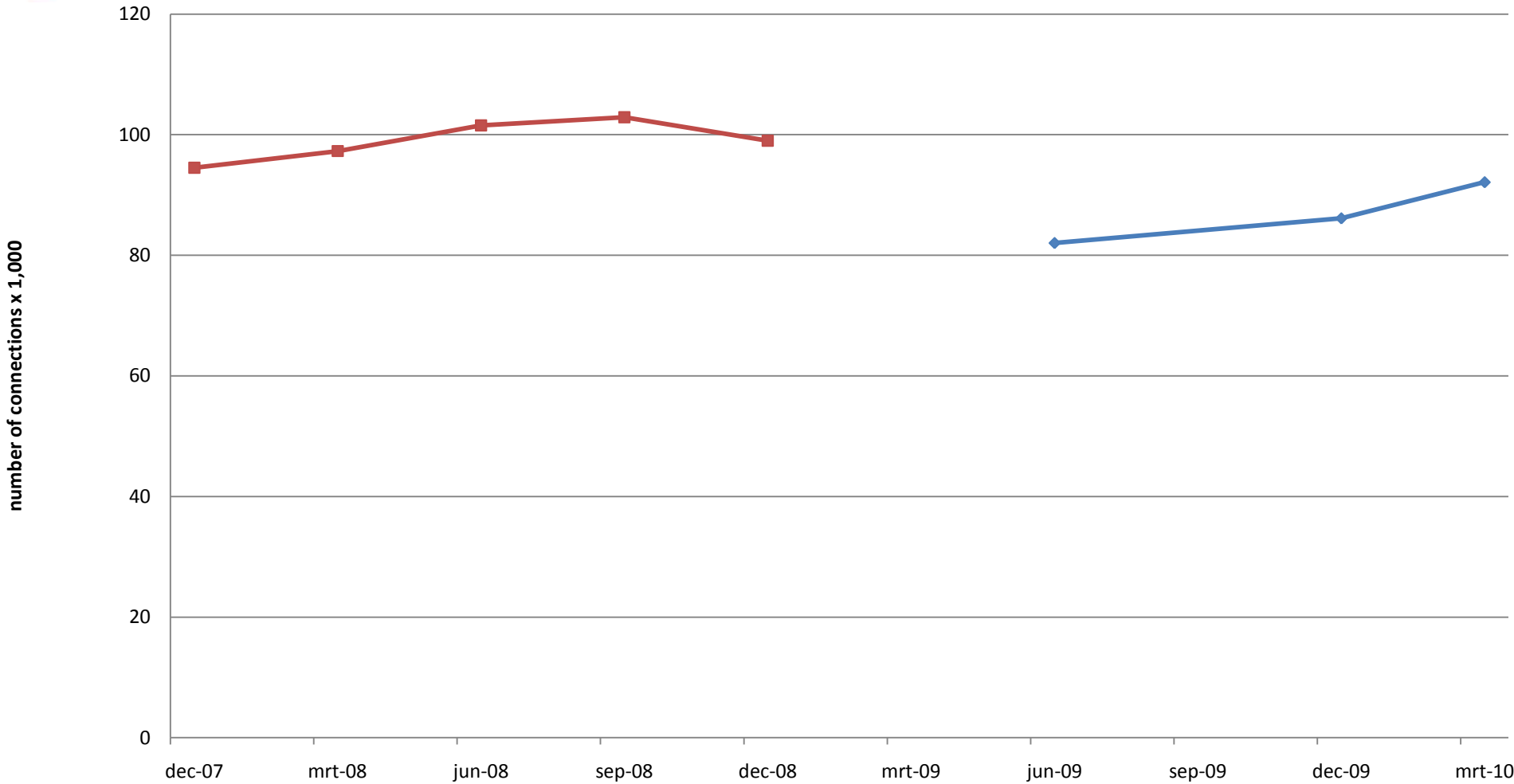


	Dec-07	Mar-08	Jun-08	Sep-08	Dec-08	Jun-09	Dec-09	Mar-10
◆ Partly bundled	1.872	1.792	1.717	1.661	1.601	1.493	1.374	1.368
▲ Fully bundled	1.594	1.749	1.866	1.981	2.109	2.265	2.369	2.357
■ Total	3.466	3.541	3.584	3.642	3.710	3.757	3.744	3.725

Based on figures from @Home, BBNED, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3\_A1\_1\_1, 3\_A1\_1\_2 and 3\_A1\_1\_3 of the SMM.



### Broadband: WBT high quality connections per type - including self supply

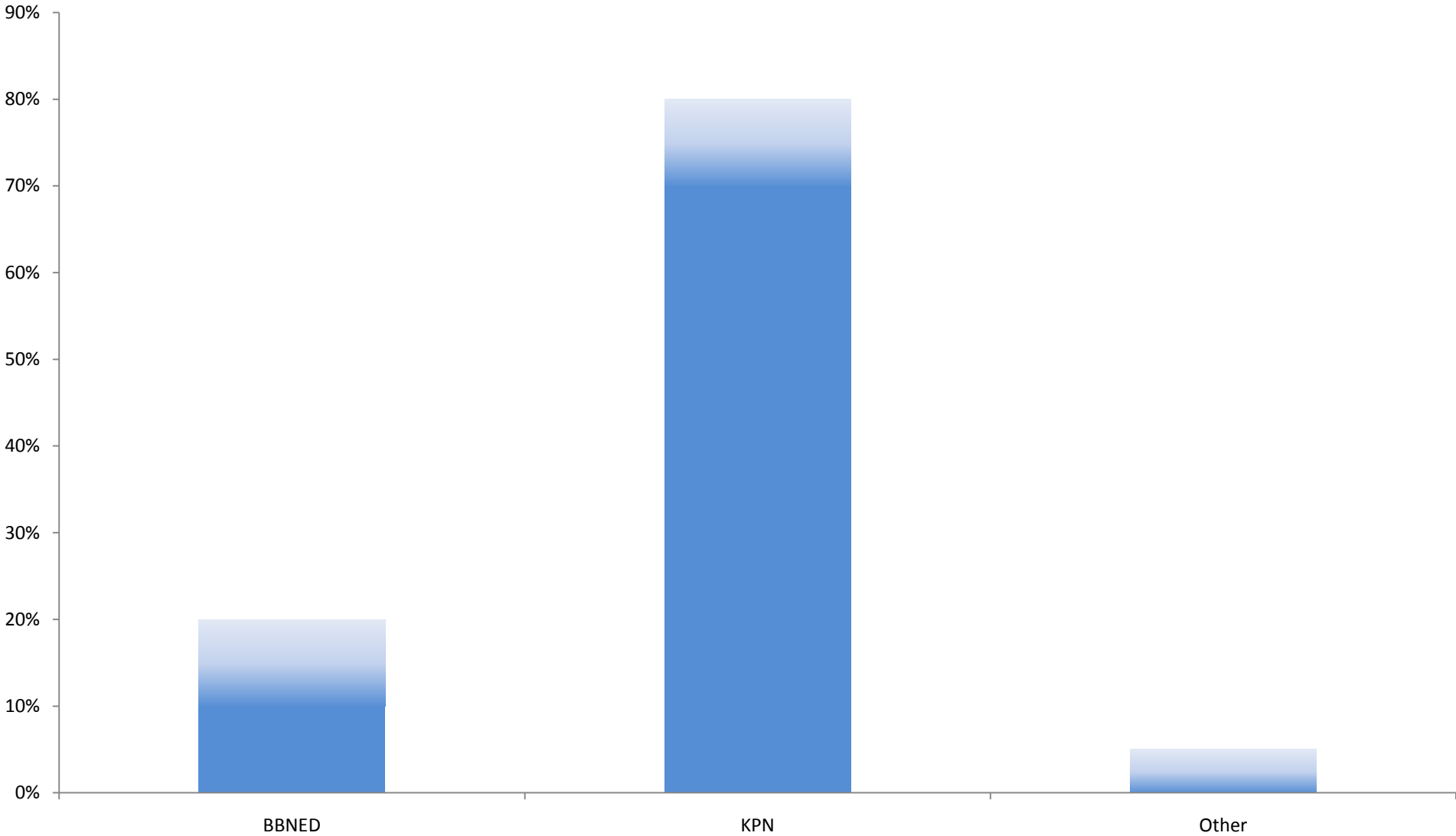


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
◆ DSL (excl 1:1)						82	86	92
■ DSL (incl 1:1)	95	97	102	103	99			

Based on figures from @Home, BBNED, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3\_A2\_2\_1, 3\_A2\_2\_2, 3\_A2\_2\_3, 3\_A2\_3\_1 and 3\_A2\_3\_2 of the SMM.



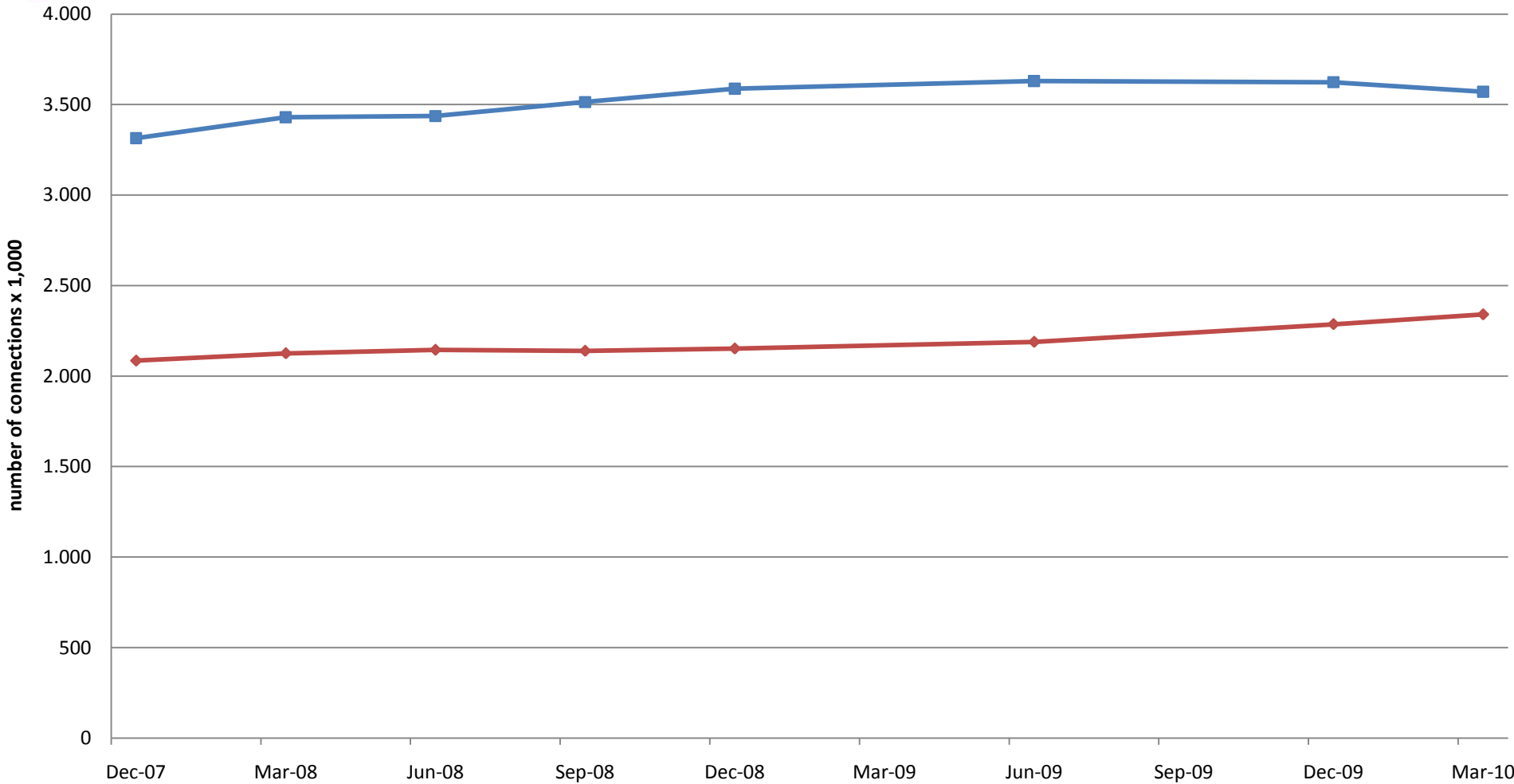
# Broadband: marketshare WBT high quality per party - including self supply (2010Q1)



Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, UPC, VERIZON, ZIGGO. Based on questions 3\_A2\_2\_1, 3\_A2\_2\_2, 3\_A2\_2\_3, 3\_A2\_3\_1 and 3\_A2\_3\_2 of the SMM.



### Broadband: WBT low quality connections per type - including self supply

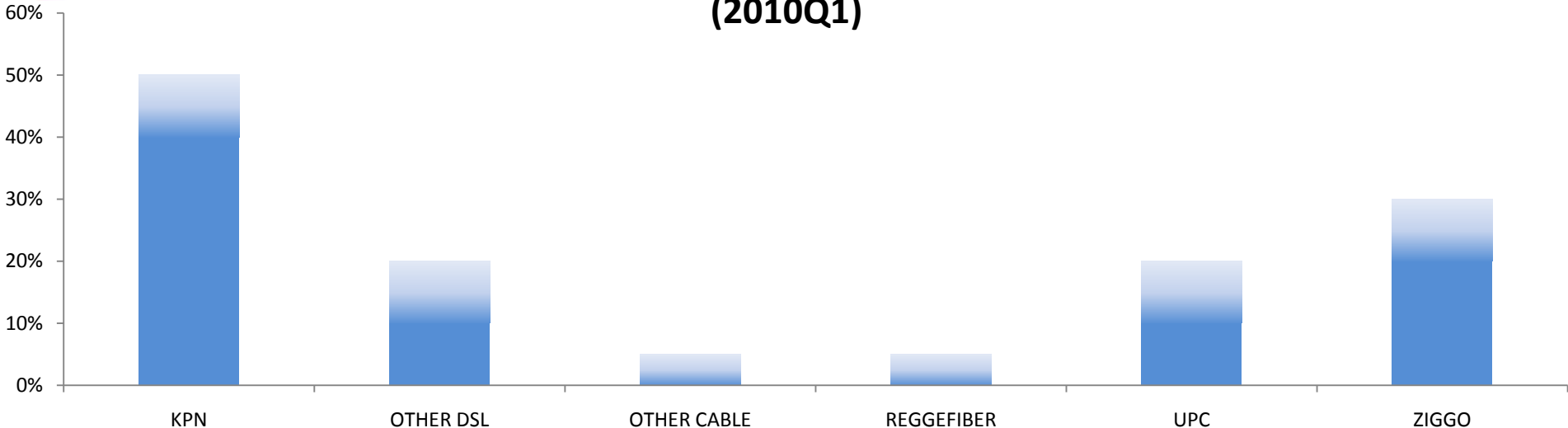


	Dec-07	Mar-08	Jun-08	Sep-08	Dec-08	Jun-09	Dec-09	Mar-10
—■— DSL	3.314	3.431	3.437	3.514	3.588	3.630	3.624	3.571
—◆— Cable	2.085	2.125	2.145	2.139	2.152	2.189	2.286	2.340

Based on figures from @Home, BBNET, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3\_A3\_5\_1-2-3-4-5 and 3\_A3\_6\_1-2-3-4 of the SMM.



**Broadband: marketshare WBT low quality per party - including self supply (2010Q1)**

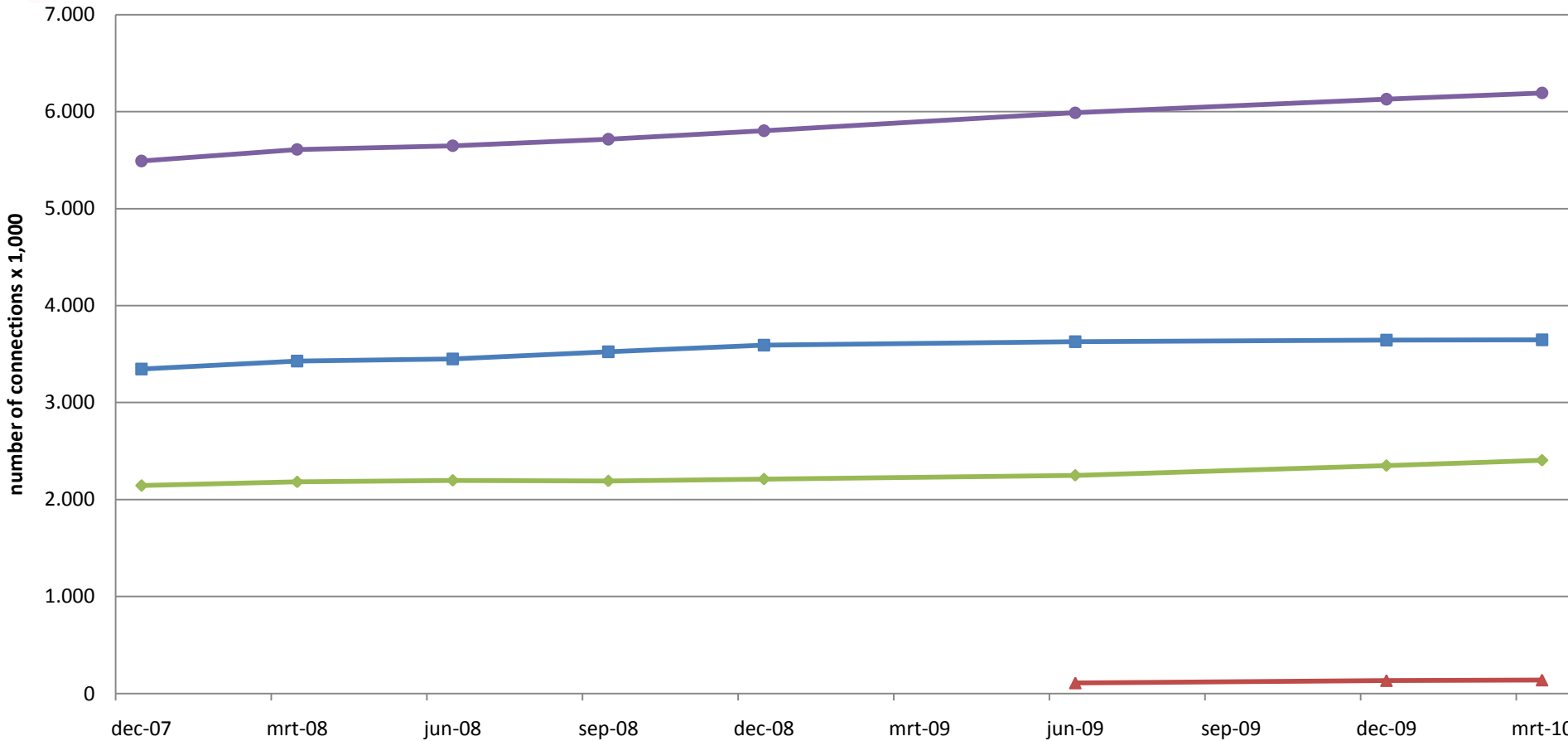


	KPN	OTHER DSL	OTHER CABLE	REGGEFIBER	UPC	ZIGGO
31-12-2007	[50% - 60%]	[10% - 20%]	[0% - 5%]		[10% - 20%]	[20% - 30%]
31-03-2008	[50% - 60%]	[10% - 20%]	[0% - 5%]		[10% - 20%]	[20% - 30%]
30-06-2008	[50% - 60%]	[10% - 20%]	[0% - 5%]		[10% - 20%]	[20% - 30%]
30-09-2008	[50% - 60%]	[10% - 20%]	[0% - 5%]		[10% - 20%]	[20% - 30%]
31-12-2008	[50% - 60%]	[10% - 20%]	[0% - 5%]		[10% - 20%]	[20% - 30%]
30-06-2009	[50% - 60%]	[10% - 20%]	[0% - 5%]	[0% - 5%]	[10% - 20%]	[20% - 30%]
31-12-2009	[40% - 50%]	[10% - 20%]	[0% - 5%]	[0% - 5%]	[10% - 20%]	[20% - 30%]
31-03-2010	[40% - 50%]	[10% - 20%]	[0% - 5%]	[0% - 5%]	[10% - 20%]	[20% - 30%]

Based on figures from BBNED, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, UPC, VERIZON, ZIGGO. Based on questions 3\_A3\_5\_1-2-3-4-5 and 3\_A3\_6\_1-2-3-4 of the SMM.



### Broadband: retail connections per type

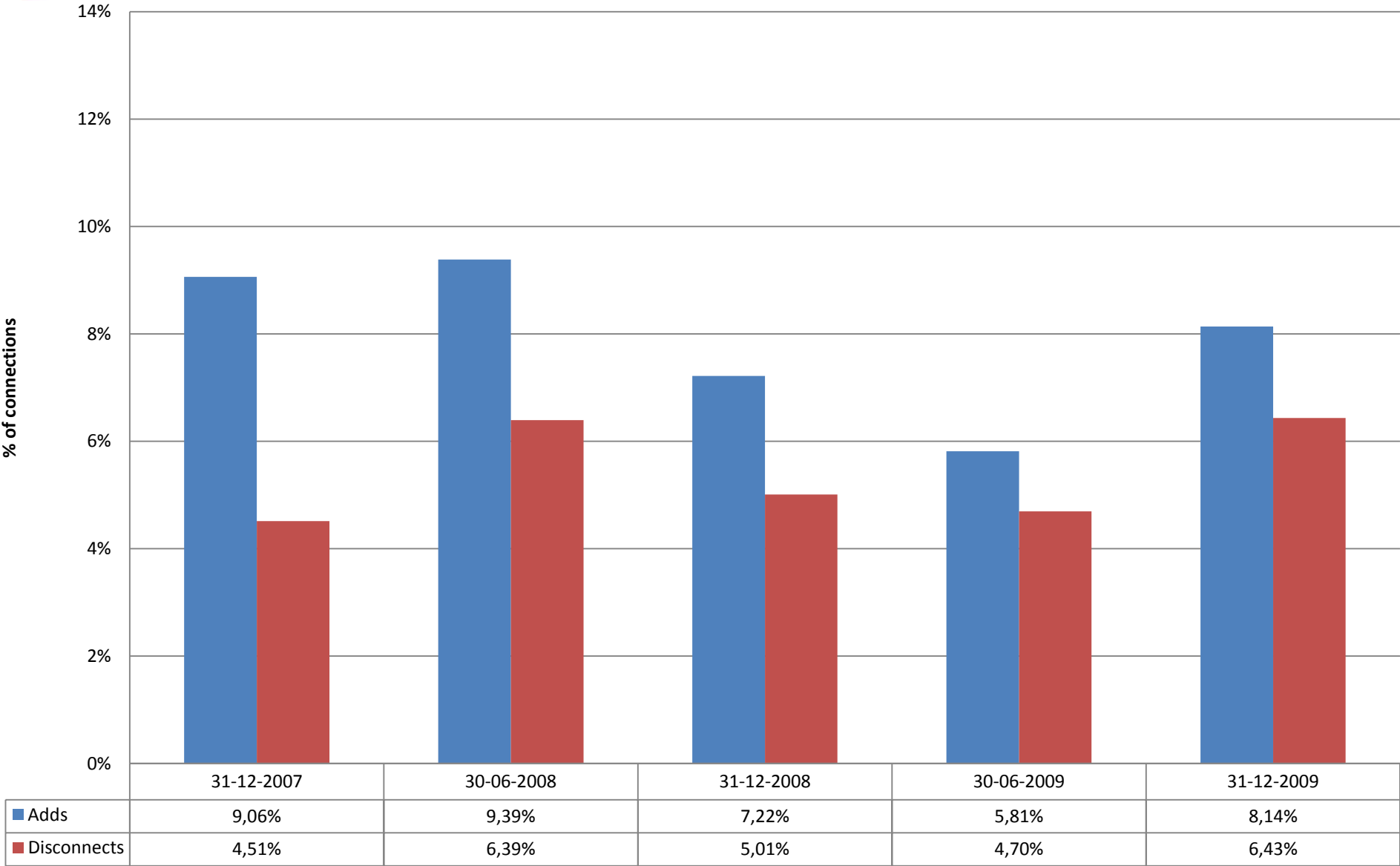


	31-12-2007	31-03-2008	30-06-2008	30-09-2008	31-12-2008	30-06-2009	31-12-2009	31-03-2010
■ DSL	3.346	3.428	3.450	3.524	3.593	3.628	3.645	3.648
▲ Fiber						110	134	140
◆ Cable	2.144	2.182	2.198	2.192	2.211	2.250	2.351	2.406
● Total	5.491	5.610	5.649	5.716	5.804	5.988	6.129	6.193

Based on figures from @Home, BBNED, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3\_A1\_3\_1-3, 3\_A3\_5\_1-2-3-4 and 3\_B\_8\_1-2-3-5 of the SMM.



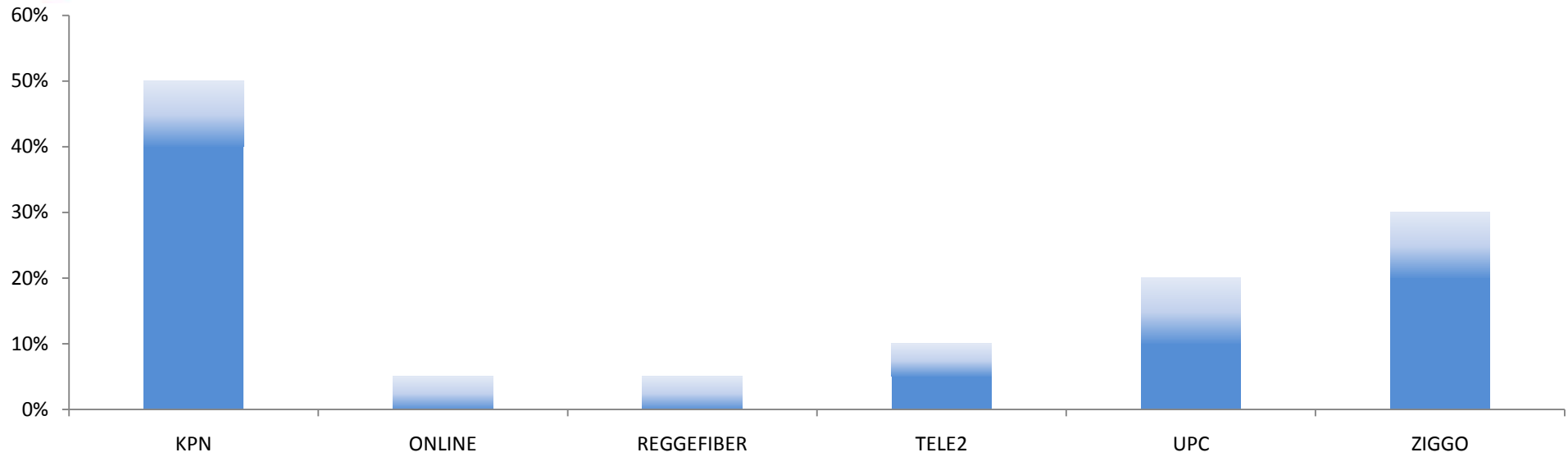
### Broadband: based on retail connections



Based on figures from @Home, BBNET, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on questions 3\_E\_13\_1 and 3\_E\_13\_2 of the SMM.



## Broadband: marketshare retail per party (2010Q1)



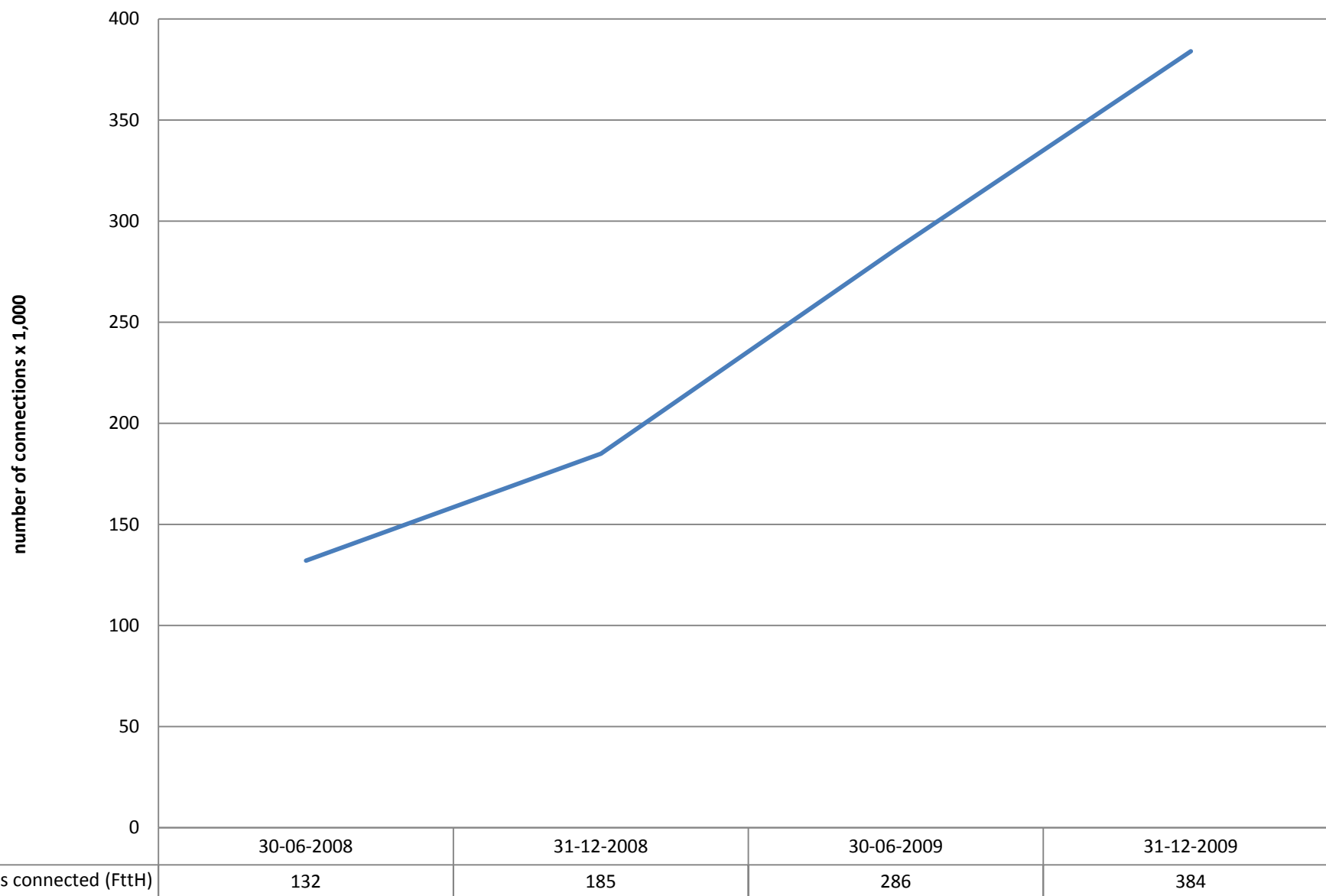
	KPN	ONLINE	REGGEFIBER	TELE2	UPC	ZIGGO	Other
31-12-2007	[40% - 50%]	[0% - 5%]	[0% - 0%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
31-03-2008	[40% - 50%]	[0% - 5%]	[0% - 0%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
30-06-2008	[40% - 50%]	[0% - 5%]	[0% - 0%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
30-09-2008	[40% - 50%]	[0% - 5%]	[0% - 0%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
31-12-2008	[40% - 50%]	[0% - 5%]	[0% - 0%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
30-06-2009	[40% - 50%]	[0% - 5%]	[0% - 5%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
31-12-2009	[40% - 50%]	[0% - 5%]	[0% - 5%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]
31-03-2010	[40% - 50%]	[0% - 5%]	[0% - 5%]	[5% - 10%]	[10% - 20%]	[20% - 30%]	[5% - 10%]

Based on figures from BBNET, CAIW, DELTA, EASYNET, KPN, ONLINE, REGGEFIBER, TELE2, UPC, VERIZON, ZIGGO. Based on questions 3\_A1\_3\_1, 3\_A1\_3\_3, 3\_A3\_5\_1, 3\_A3\_5\_2, 3\_A3\_5\_3, 3\_A3\_5\_4, 3\_B\_8\_1, 3\_B\_8\_2, 3\_B\_8\_3 and 3\_B\_8\_5 of the SMM.





### Broadband: homes connected (FttH)



Based on figures from @Home, BBNED, CAIW, CASEMA, DELTA, EASYNET, KPN, MULTIKABEL, ONLINE, REGGEFIBER, SCARLET, TELE2, UPC, VERIZON, VERSATEL, ZIGGO. Based on question 3\_C\_9\_4 from the SMM.