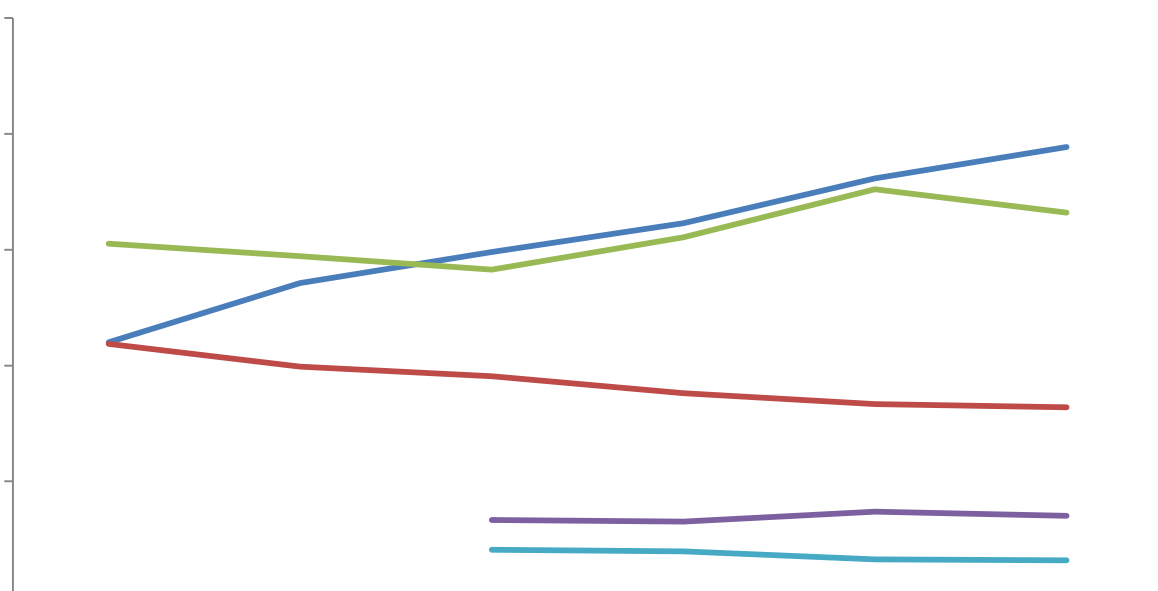




Multiplay: number of dual, triple and quadruple play customers (1)

number of subscriptions x 1,000

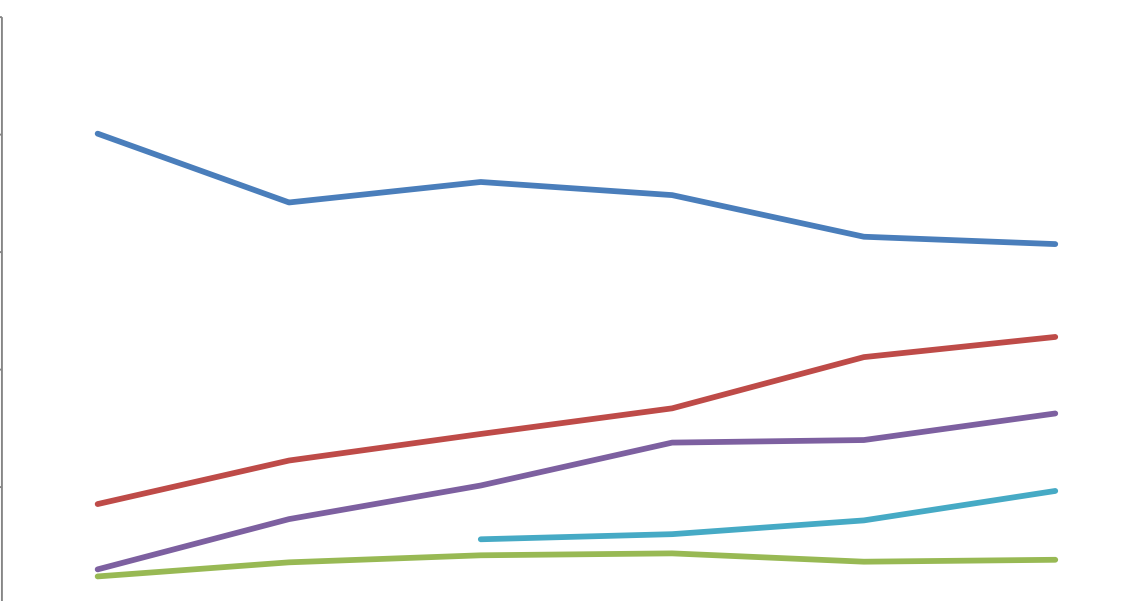


	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
Triple Play: Customers with (only) rtv + fixed telephony + broadband from same provider	1.100	1.356	1.490	1.615	1.808	1.944
Dual Play: Customers with (only) rtv + broadband from same provider	1.094	996	954	880	833	820
Dual Play: Customers with (only) fixed telephony + broadband from same provider	1.526	1.472	1.414	1.553	1.760	1.661
Triple Play: Customers with (only) fixed and mobile telephony + broadband from same provider			333	327	370	351
Dual Play: Customers with (only) fixed and mobile telephony from same provider			204	198	163	159



Multiplay: number of dual, triple and quadruple play customers (2)

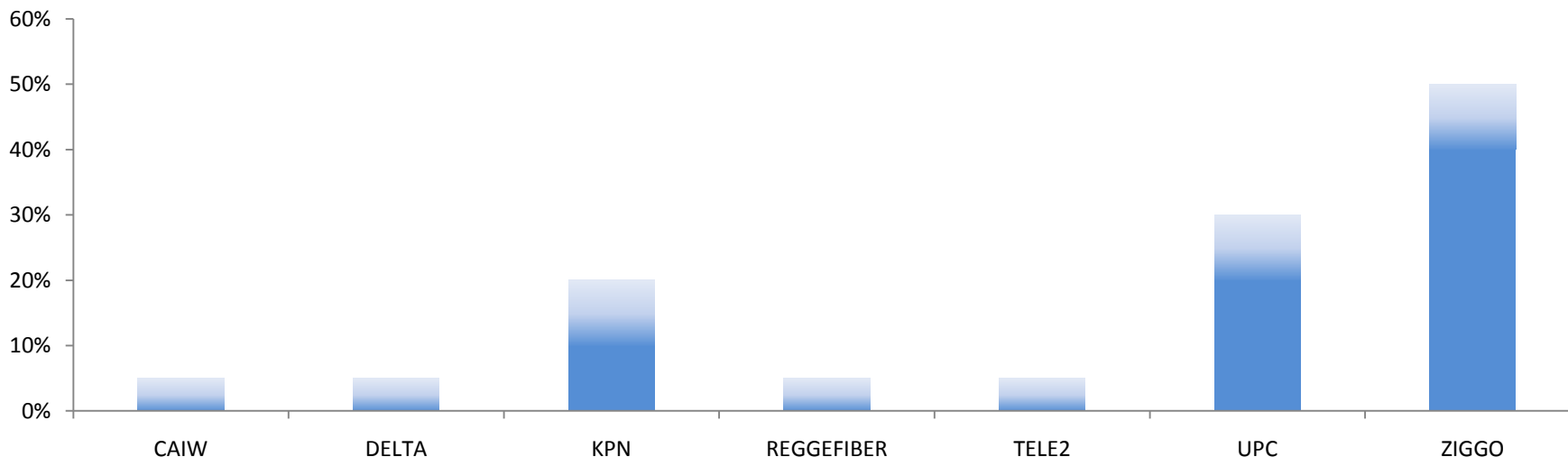
number of subscriptions x 1,000



	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
Dual Play: Customers with (only) rtv + fixed telephony from same provider	201	171	180	174	157	153
Quadruple Play: Customers with rtv + fixed and mobile telephony + broadband from same provider	43	61	73	84	105	114
Triple Play: Customers with (only) rtv + fixed and mobile telephony from same provider	12	18	21	22	18	19
Dual Play: Customers with rtv + mobile telephony from same provider	15	36	51	69	70	81
Dual Play: Customers with (only) broadband + mobile telephony from same provider			28	30	36	48



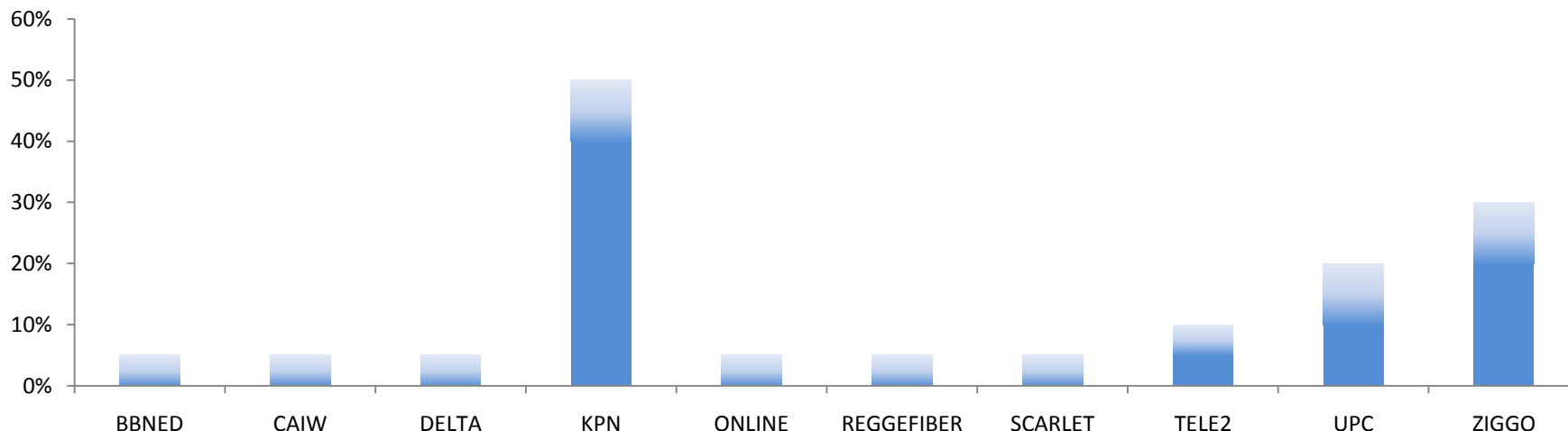
Multiplay: provider shares for customers with (at least) rtv + fixed telephony + broadband from same provider (2009Q4)



	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
@HOME	[20-30%]	[20-30%]	-	-	-	-
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CASEMA	[10-20%]	[10-20%]	-	-	-	-
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]
MULTIKABEL	[5-10%]	[5-10%]	-	-	-	-
REGGEFIBER	-	-	-	-	[0-5%]	[0-5%]
TELE2	[5-10%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
UPC	[20-30%]	[30-40%]	[30-40%]	[30-40%]	[20-30%]	[20-30%]
ZIGGO	-	-	[40-50%]	[40-50%]	[40-50%]	[40-50%]



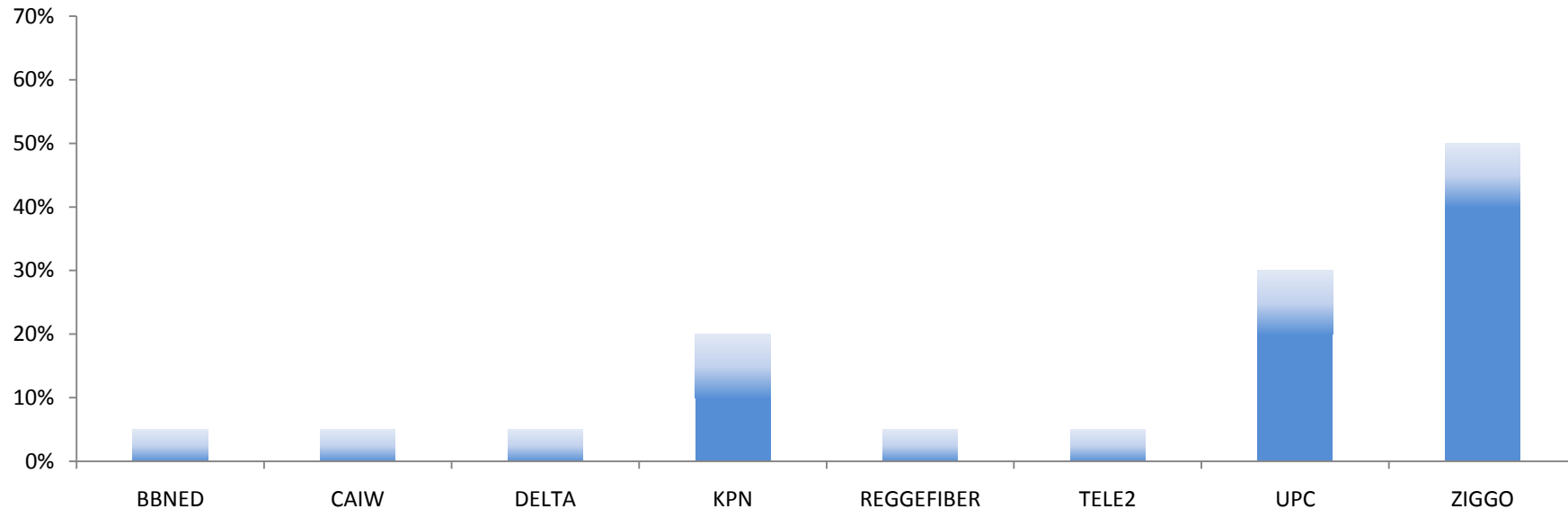
Multiplay: provider shares for customers with (at least) broadband + fixed telephony from same provider (2009Q4)



	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
@HOME	[5-10%]	[5-10%]	-	-	-	-
BBNED	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CASEMA	[5-10%]	[5-10%]	-	-	-	-
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[50-60%]	[50-60%]	[40-50%]	[40-50%]	[50-60%]	[40-50%]
MULTIKABEL	[0-5%]	[0-5%]	-	-	-	-
ONLINE	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
REGGEFIBER	-	-	-	-	[0-5%]	[0-5%]
SCARLET	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
TELE2	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]	[5-10%]
UPC	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]
ZIGGO	-	-	[20-30%]	[20-30%]	[20-30%]	[20-30%]



Multiplay: provider shares for customers with (at least) rtv + broadband from same provider (2009Q2)



	30-06-2007	31-12-2007	30-06-2008	31-12-2008	30-06-2009	31-12-2009
@HOME	[30-40%]	[20-30%]	-	-	-	-
BBNED	-	-	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CAIW	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
CASEMA	[20-30%]	[10-20%]	-	-	-	-
DELTA	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
KPN	[5-10%]	[5-10%]	[10-20%]	[10-20%]	[10-20%]	[10-20%]
MULTIKABEL	[5-10%]	[5-10%]	-	-	-	-
REGGEFIBER	-	-	-	-	[0-5%]	[0-5%]
TELE2	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]	[0-5%]
UPC	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]	[20-30%]
ZIGGO	-	-	[50-60%]	[50-60%]	[50-60%]	[40-50%]